



Key Strategies for Growing and Enhancing Your Legal Career

September 2023

Today's Agenda

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- Hear from our panelists on where they started their career
 - Chat about how in-house legal has evolved
 - Current state of in-house legal teams
 - Growing your legal career
 - Build a powerful strategy for you and your team





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Where did you start your legal career?



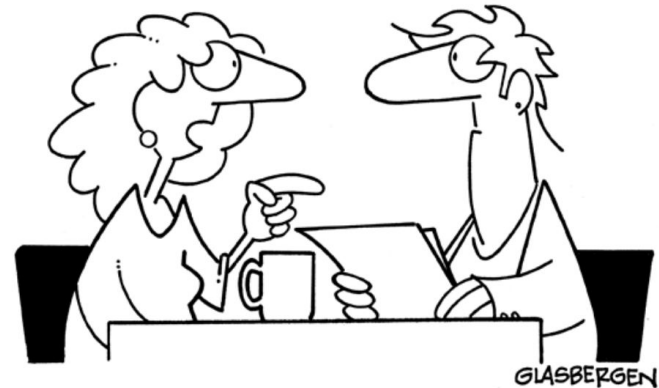
Mentorship - how and why

- Career Guidance
- Growth Opportunities
- Industry Insight
- Diversity Support
- Career Evolution

How can I find a mentor?

- Look Outside Your Workplace
- Seek Business Leaders
- Join Mentorship Programs
- Proactive Approach

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**“Your advice is very important to me, so
I wrote down exactly what I want you to say.”**

Evolution of in-house legal teams



- Evolution of general counsels
 - “Big law”
 - Business world
- Legal operations teams
- Adoption of legal technology and the minimal reliance on outside counsel
- Becoming a better business partner
- Alignment and collaborative workflows between departments (particularly with legal, executive leadership, sales, procurement and IT)

Current role of in-house legal teams

- **Cost Efficiency:** Optimizing resources in legal teams
- **Process & Performance:** Enhancing workflow and productivity
- **DEI&B Initiatives:** Focusing on HR and employment matters
- **Risk Mitigation:** Implementing effective strategies
- **AI, Compliance & Cybersecurity:** Drafting policies and ensuring adherence
- **Conflict Management:** Resolving disputes effectively
- **Leadership Communication:** Enhancing internal comms and leadership skills



How to Grow Your Legal Career



- Establish credibility and showcase achievements to build trust and authority
- Innovate & creatively to solve complex problems
- Provide both traditional legal counsel and non-traditional advice related to planning and business development
- Leverage your unique skills and expertise to excel
- Cultivate professional relationships and be open to coaching

Creating a powerful strategy & enhancing effectiveness

- Get to know your team – and leadership
- Create goals – but be flexible with those goals
- Set clear objectives for your team
- Perform a skills analysis – leverage existing talent
- Establish common purpose
- Utilize tech to your advantage



Utilize technology

- Improved efficiency
- De-siloed departments
- Data analysis and insights/metrics
- Improved communication



Thank you!

Questions?