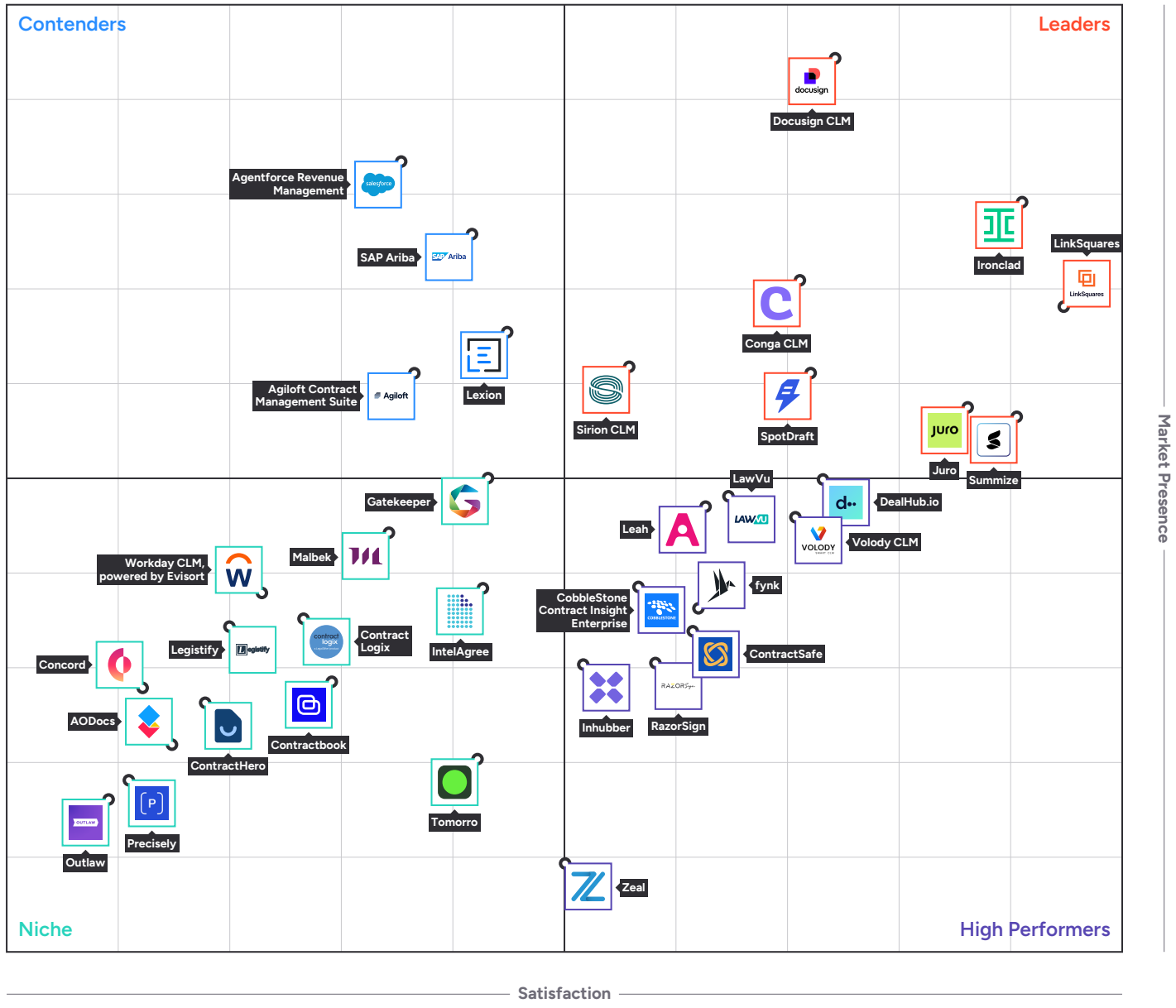


Mid-Market Grid® Report for Contract Lifecycle Management (CLM) | Summer 2026



Contract Lifecycle Management (CLM) Software



G2 Grid® Scoring

(Contract Lifecycle Management (CLM) Software continues on next page)

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Contract Lifecycle Management (CLM) Software (continued)

Contract Lifecycle Management (CLM) Software Definition

Contract lifecycle management (CLM) software is used to streamline the entire contract lifecycle process, from pre-signature to post-signature. CLM software can simplify the process of managing contracts across key lifecycle stages such as contract creation, negotiation, execution, approval, and renewal.

CLM software tracks milestones, deadlines, and obligations outlined in the contract, sending automated reminders and notifications to relevant parties. While traditionally utilized by legal teams, CLM software is widely used by other teams within an organization, such as sales, procurement, and finance. By automating contract workflows, these tools help manage high volumes of routine agreements more efficiently.

Unlike [contract management software](#), CLM software helps users manage actions post-signature (or post-execution), including obligation tracking, performance and compliance management, and dispute resolutions. These tools provide a centralized platform for storing all obligation terms and communications. This assists businesses in mitigating risks, ensuring all internal and external parties understand and deliver on their contractual obligations. Having a centralized repository and access for collaboration, shared automated workflows, and visibility to contract performance analytics helps improve compliance and overall efficiency for managing contracts.

CLM software commonly integrates with [customer relationship management \(CRM\) software](#), [proposal software](#), [accounting software](#), and [e-signature software](#).

To qualify for inclusion in the Contract Lifecycle Management (CLM) category, a product must:

- Provide all the features of a contract management solution
- Manage the entire contract lifecycle from start to finish
- Track and monitor the contract creation and delivery process
- Allow users to estimate the efficiency of the contract lifecycle and find ways to improve it
- Provide regular reporting to internal and relevant external parties about the contracts and performance with respect to obligations
- Comply with industry requirements, government regulations, audits, and response to lawsuits

(Contract Lifecycle Management (CLM) Software continues on next page)



Contract Lifecycle Management (CLM) Software (continued)

Mid-Market Contract Lifecycle Management (CLM) Grid® Scoring Description

Products shown on the Mid-Market Grid® for Contract Lifecycle Management (CLM) have received a minimum of 10 reviews/ratings in data gathered by April 28, 2026. Products are ranked by customer satisfaction (based on user reviews) and market presence (based on market share, seller size, and social impact) and placed into four categories on the Grid®:

Products in the Leader quadrant are rated highly by G2 users and have substantial Market Presence scores. Leaders include: [Ironclad](#), [DocuSign CLM](#), [LinkSquares](#), [Summize](#), [Juro](#), [Conga CLM](#), [SpotDraft](#), and [Sirion CLM](#)

High Performing products have high customer Satisfaction scores and low Market Presence compared to the rest of the category. High Performers include: [DealHub](#), [Volody CLM](#), [LawVu](#), [Leah](#), [fynk](#), [CobbleStone Contract Insight Enterprise](#), [ContractSafe](#), [RazorSign](#), [Inhubber](#), and [Zeal](#)

Contender products have relatively low customer Satisfaction scores and high Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. Contenders include: [Agentforce Revenue Management \(formerly Salesforce Revenue Cloud\)](#), [SAP Ariba](#), [Lexion](#), and [Agiloft Contract Management Suite](#)

Niche products have relatively low Satisfaction scores and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. Niche products include: [Gatekeeper](#), [IntelAgree](#), [Malbek](#), [Tomorro](#), [Contract Logix](#), [Workday CLM](#), [powered by Evisort](#), [Contractbook](#), [Legistify](#), [ContractHero](#), [Concord](#), [AODocs](#), [Precisely](#), and [Outlaw](#)



Grid® Scores for Mid-Market Contract Lifecycle Management (CLM) Software

The table below shows the Satisfaction and Market Presence scores that determine product placement on the Mid-Market Grid®. To learn more about each of the products, please see the profile section.

Leaders

	# of Reviews	Satisfaction	Market Presence	G2 Score
Ironclad	130	94	82	88
DocuSign CLM	127	76	99	87
LinkSquares	203	98	70	84
Summize	57	93	57	75
Juro	88	89	58	73
Conga CLM	187	73	73	73
SpotDraft	68	74	62	68
Sirion CLM	18	56	63	60

High Performers

DealHub.io	56	75	50	62
Volody CLM	27	72	45	59
LawVu	22	66	48	57
Leah	18	64	47	55
fynk	13	63	35	49
CobbleStone Contract Insight Enterprise	19	57	37	47
ContractSafe	12	62	32	47
RazorSign	11	59	28	43
Inhubber	18	52	28	40
Zeal	10	50	5	27

(Grid® Scores for Mid-Market Contract Lifecycle Management (CLM) Software continues on next page)

* Products are ordered by G2 Score. Satisfaction score is used as a tiebreaker if two products have the same G2 Score.



Grid® Scores for Mid-Market Contract Lifecycle Management (CLM) Software (continued)

The table below shows the Satisfaction and Market Presence scores that determine product placement on the Mid-Market Grid®. To learn more about each of the products, please see the profile section.

Contenders

	# of Reviews	Satisfaction	Market Presence	G2 Score
Agentforce Revenue Management (formerly Salesforce Revenue Cloud)	49	35	87	61
SAP Ariba	48	41	79	60
Lexion	62	45	67	56
Agiloft Contract Management Suite	33	36	62	49

Niche

Gatekeeper	36	43	50	46
IntelAgree	24	42	37	40
Malbek	31	33	44	39
Tomorro	25	42	17	29
Contract Logix	52	25	33	29
Workday CLM, powered by Evisort	28	21	36	29
Contractbook	10	28	26	27
Legistify	23	18	33	25
ContractHero	12	16	24	20
Concord	16	10	25	18
AODocs	29	13	19	16
Precisely	11	9	14	12
Outlaw	16	7	12	9

* Products are ordered by G2 Score. Satisfaction score is used as a tiebreaker if two products have the same G2 Score.



Grid® Methodology

Grid® Rating Methodology

The Grid® represents the democratic voice of real software users, rather than the subjective opinion of one analyst. G2 rates products from the Contract Lifecycle Management (CLM) category algorithmically based on data sourced from product reviews shared by G2 users and data sourced from third parties.

Technology buyers can use the Grid® to help them quickly select the best products for their businesses and to find peers with similar experiences. For sellers, media, investors, and analysts, the Grid® provides benchmarks for product comparison and market trend analysis.

Segmented Grid® Scoring Methodology

When viewing a Grid® by segment size, the same Grid® scoring methodology applies. However, the review data used is only from reviewers who are employed by a company within a particular company segment.

G2 uses the following definitions for company segments:

- Small-Business Review: A review from someone who works at a company with 50 or fewer employees
- Mid-Market Review: A review from someone who works at a company with 51-1,000 employees
- Enterprise Review: A review from someone who works at a company with 1,001+ employees

Grid® Scoring Methodology

The Grid® Report for Contract Lifecycle Management (CLM) | Summer 2026 is based on reviews collected through April 28, 2026. We apply unique algorithms to this data to calculate Satisfaction (v4.0) and Market Presence (v7.0) scores for the Summer 2026 report quarter. To view the Contract Lifecycle Management (CLM) Grid® with the most recent data, please visit the [Contract Lifecycle Management \(CLM\)](#) page. For more details on Grid® Scoring, please view the [G2 Scoring Methodology here](#).

Grid® Categorization Methodology

Making G2 research relevant and easy for people to use as they evaluate and select business software products is one of our most important goals. In support of that goal, organizing products and software companies in a well-defined structure that makes capturing, evaluating, and displaying reviews and other research in an orderly manner is a critical part of the research process.

To manage the process of categorizing the software products and the related reviews in the G2 community, G2 follows a publicly available [categorization methodology](#). All products appearing on the Grid® have passed through G2's categorization methodology and meet G2's category standards.

Many terms that appear regularly across G2 and are used to aid in product categorization warrant a definition to facilitate buyer understanding. These terms may be included within reviews from the G2 community or in executive summaries for products included on the Grid®. A [list of standard definitions](#) is available to G2 users to eliminate confusion and ease the buying process.

(Grid® Methodology continues on next page)

** Net Promoter, Net Promoter System, Net Promoter Score, NPS and the NPS-related emoticons are registered trademarks of Bain & Company, Inc., Fred Reichheld and Satmetrix Systems, Inc.



Grid® Methodology (*continued*)

Rating Changes and Dynamics

The ratings in this report are based on a snapshot of the user reviews and third-party data collected by G2 up through April 28, 2026. The ratings may change as the products are further developed, the sellers grow, and as additional opinions are shared by users. G2 updates the ratings on its website in real time as additional data is received, and this report will be updated as significant data is received. By improving their products and support and/or by having more satisfied customer voices heard, Contenders may become Leaders and Niche sellers may become High Performers.

Trust

Keeping our ratings unbiased is our top priority. G2 follows defined community guidelines to ensure privacy, and authenticity for users and reviews. For more details, please view the [G2 Community Guidelines here](#).

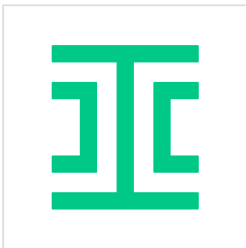
Grid® Inclusion Criteria

All products in a G2 category that have at least 10 reviews from real users of the product are included on the Grid®. Inviting other users, such as colleagues and peers, to join G2 and share authentic product reviews will accelerate this process.

If a product is not yet listed on G2 and it fits the market definition above, then users are encouraged to [suggest its addition](#) to our [Contract Lifecycle Management \(CLM\) category](#).

Product Profiles

Product profiles and detailed charts are included for products with 10 or more reviews.



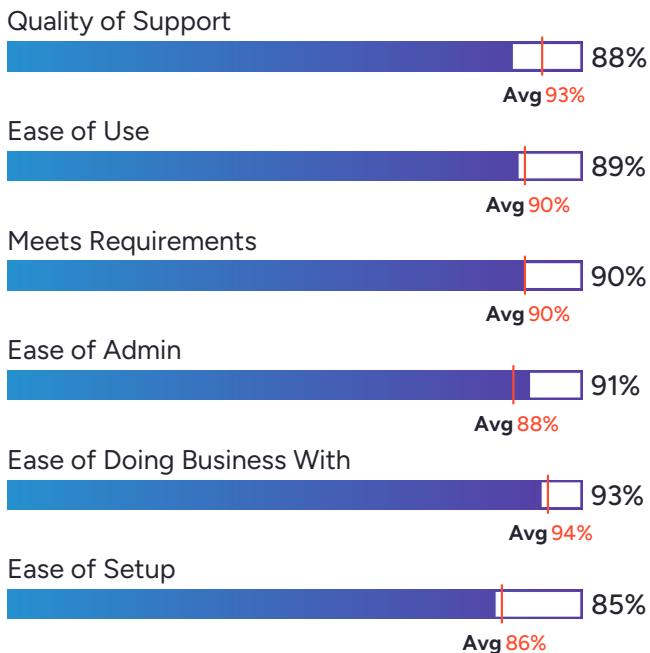
Ironclad

4.4 ★★★★★ (300)



Ironclad has been named a Leader based on receiving a high customer Satisfaction score and having a large Market Presence. 94% of users rated it 4 or 5 stars, 92% of users believe it is headed in the right direction, and users said they would be likely to recommend Ironclad at a rate of 90%. Ironclad is also in the Contract Management and Legal Workflow Automation categories.

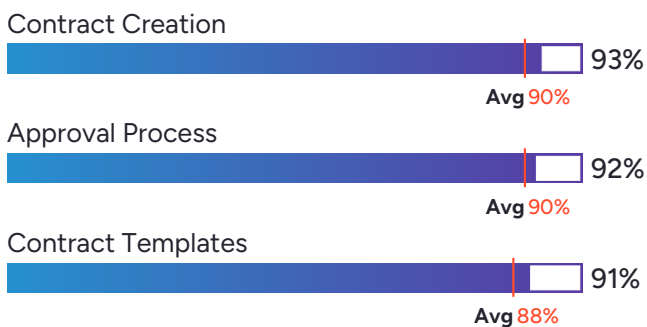
Satisfaction Ratings



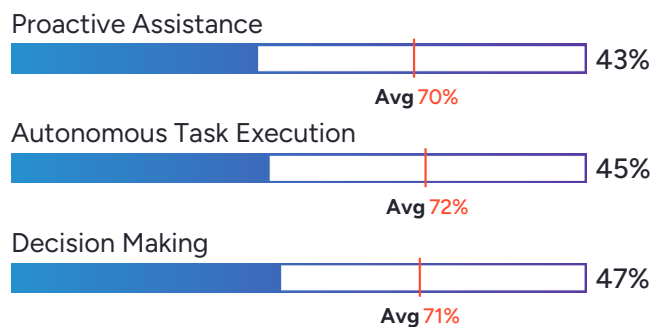
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Ironclad



HQ Location
San Francisco,
California



Year Founded
2014



Employees (Listed
On LinkedIn)
793



Company Website
ironcladapp.com



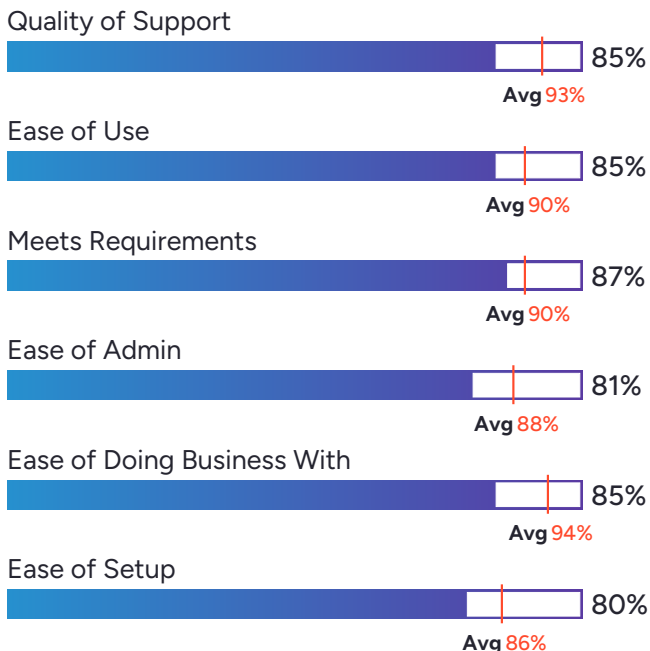
DocuSign CLM

4.3 ★★★★★ (491)



DocuSign CLM has been named a Leader based on receiving a high customer Satisfaction score and having a large Market Presence. DocuSign CLM has the largest Market Presence among products in Contract Lifecycle Management (CLM). 90% of users rated it 4 or 5 stars, 88% of users believe it is headed in the right direction, and users said they would be likely to recommend DocuSign CLM at a rate of 83%. DocuSign CLM is also in the Contract Management, Contract Analytics, Document Generation, Enterprise Content Management (ECM), and Salesforce CRM Document Generation categories.

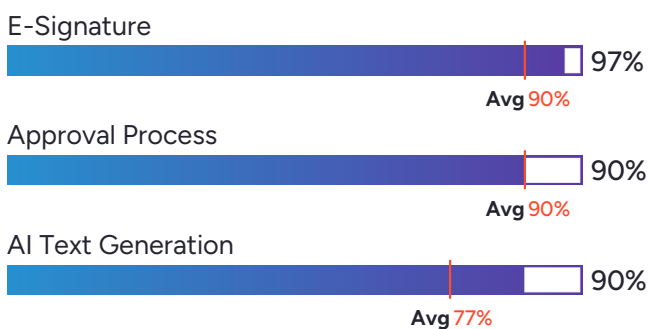
Satisfaction Ratings



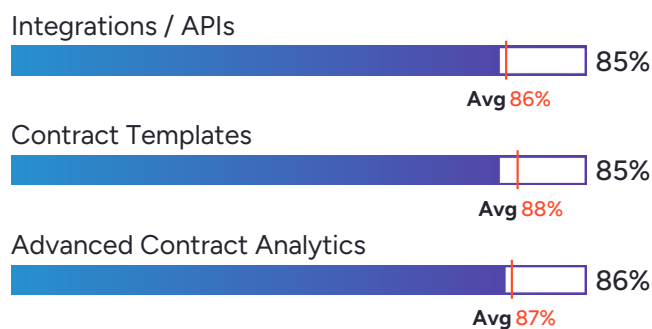
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
DocuSign



HQ Location
San Francisco, CA



Year Founded
2003



Employees (Listed
On LinkedIn)
8,411



Company Website
docuSign.com



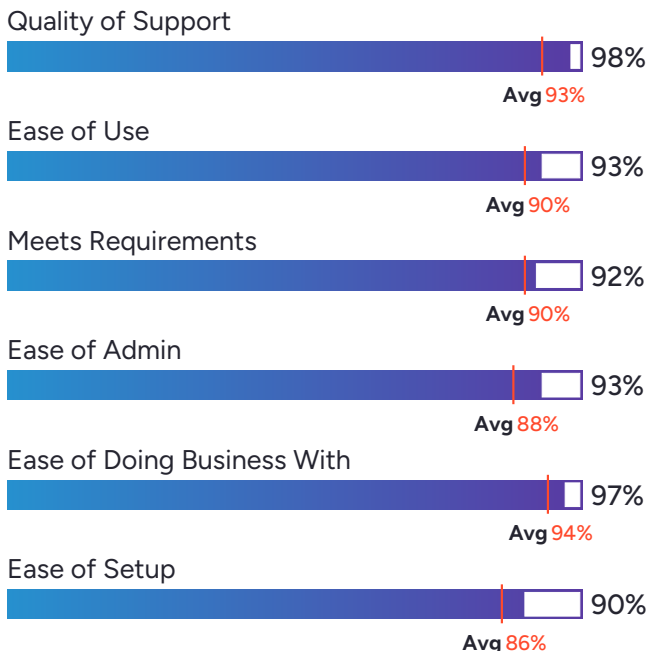
LinkSquares

4.7 ★★★★★ (427)

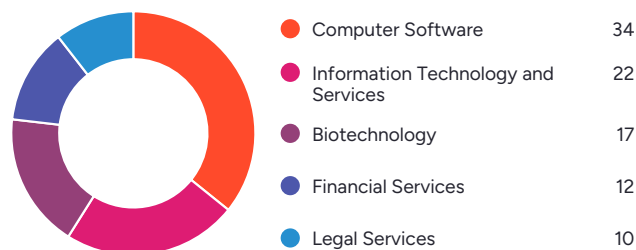


LinkSquares has been named a Leader based on receiving a high customer Satisfaction score and having a large Market Presence. LinkSquares received the highest Satisfaction score among products in Contract Lifecycle Management (CLM). 98% of users rated it 4 or 5 stars, 98% of users believe it is headed in the right direction, and users said they would be likely to recommend LinkSquares at a rate of 93%. LinkSquares is also in the Contract Management and Contract Analytics categories.

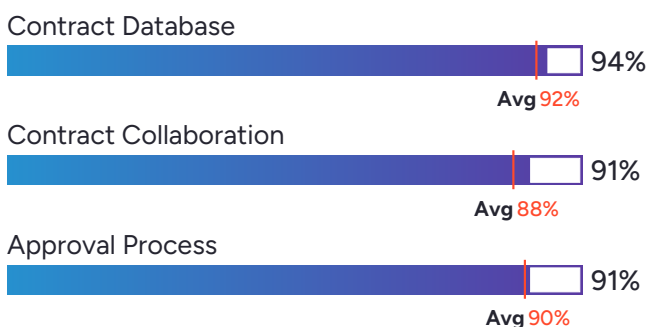
Satisfaction Ratings



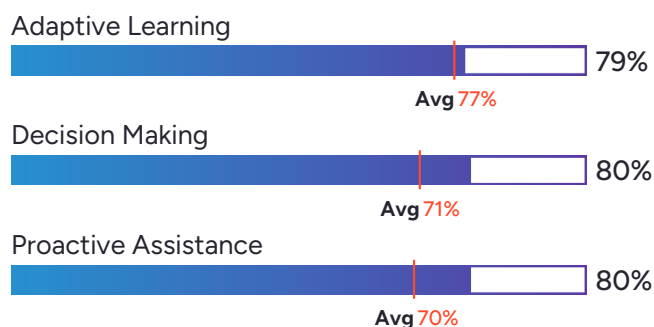
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
LinkSquares



HQ Location
Boston,
Massachusetts



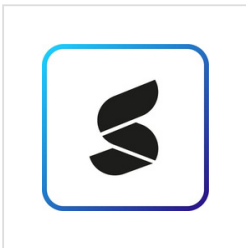
Year Founded
2015



Employees (Listed
On LinkedIn)
251



Company Website
linksquares.com



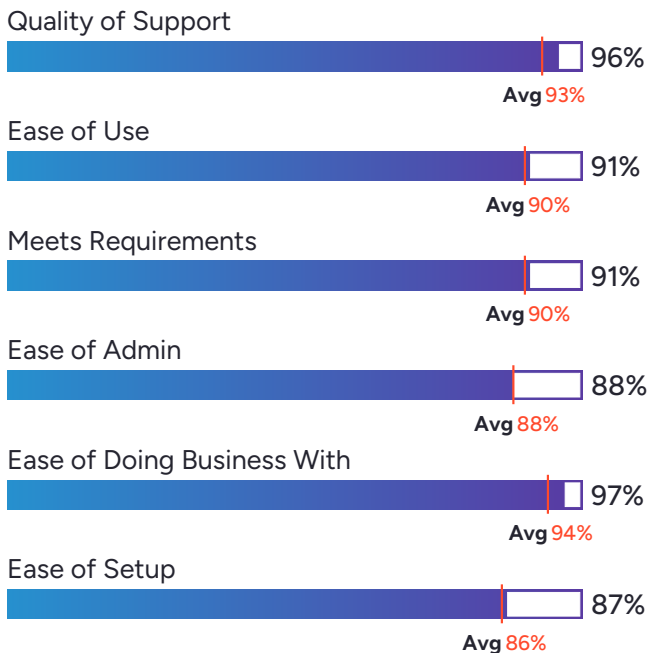
Summize

4.7 ★★★★★ (103)

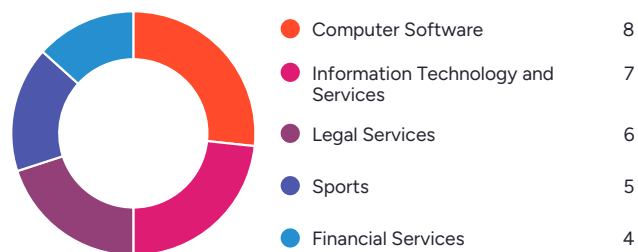


Summize has been named a Leader based on receiving a high customer Satisfaction score and having a large Market Presence. 100% of users rated it 4 or 5 stars, 100% of users believe it is headed in the right direction, and users said they would be likely to recommend Summize at a rate of 95%. Summize is also in the Document Management, Document Generation, Document Creation, Contract Management, and Contract Analytics categories.

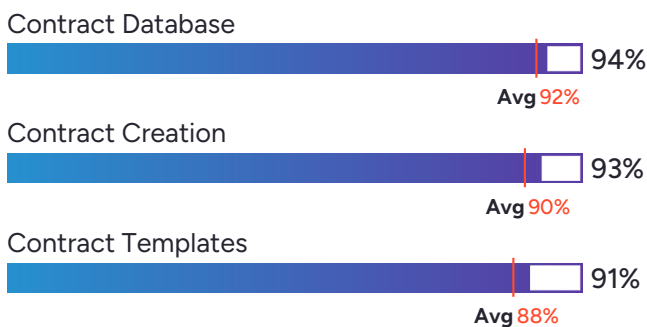
Satisfaction Ratings



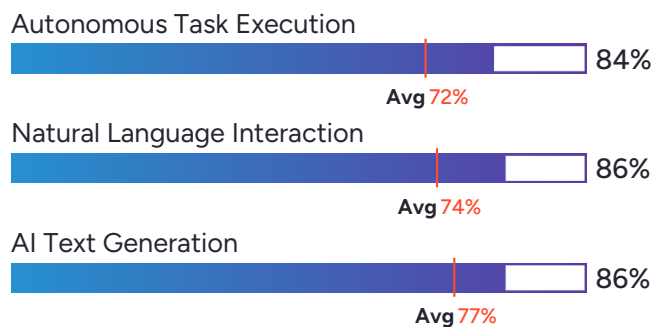
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Summize



HQ Location
Manchester, GB



Year Founded
2018



Employees (Listed
On LinkedIn)
99



Company Website
summize.com



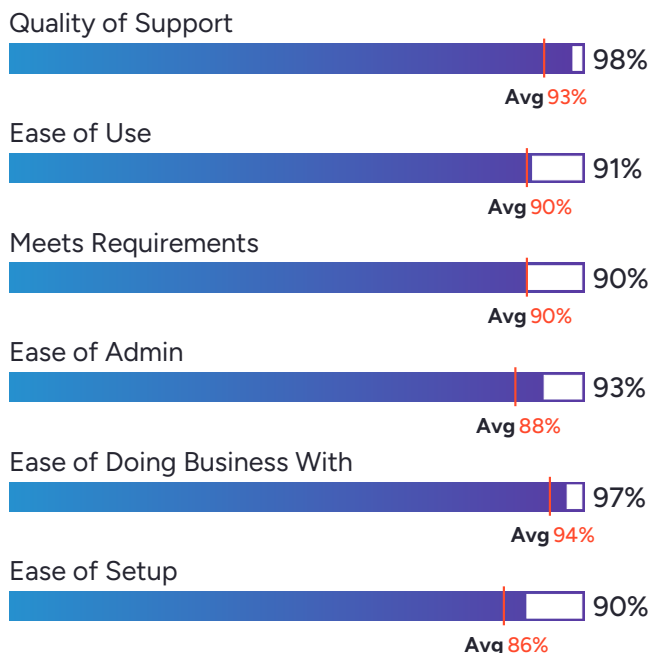
Juro

4.6 ★★★★★ (182)

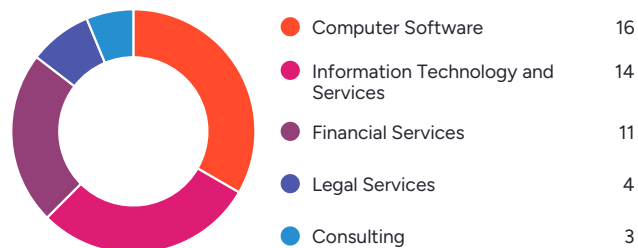


Juro has been named a Leader based on receiving a high customer Satisfaction score and having a large Market Presence. 100% of users rated it 4 or 5 stars, 100% of users believe it is headed in the right direction, and users said they would be likely to recommend Juro at a rate of 93%. Juro is also in the Contract Management and E-Signature categories.

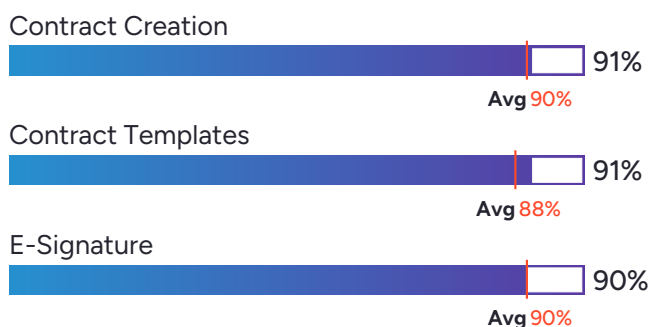
Satisfaction Ratings



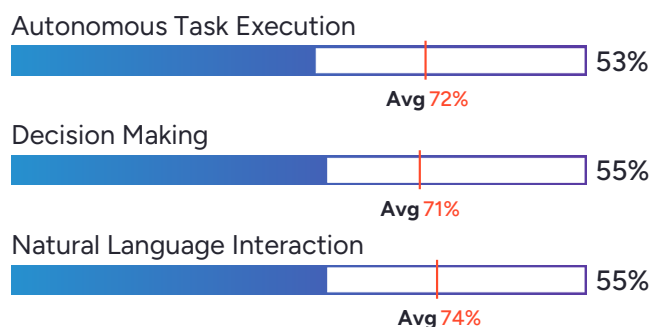
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Juro



HQ Location
London, United Kingdom



Year Founded
2016



Employees (Listed On LinkedIn)
117



Company Website
www.juro.com



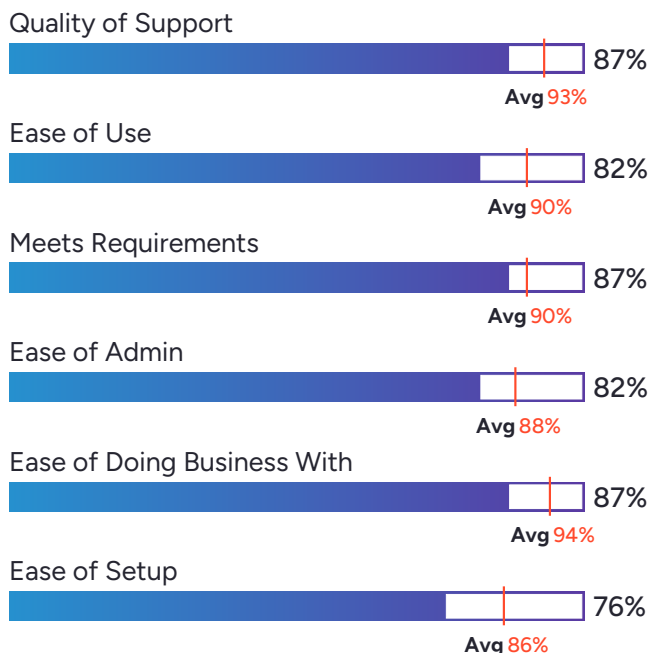
Conga CLM

4.3 ★★★★★ (617)

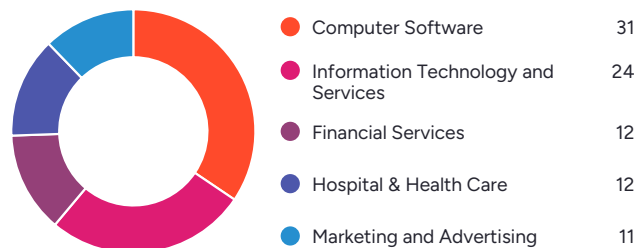


Conga CLM has been named a Leader based on receiving a high customer Satisfaction score and having a large Market Presence. 89% of users rated it 4 or 5 stars, 88% of users believe it is headed in the right direction, and users said they would be likely to recommend Conga CLM at a rate of 85%. Conga CLM is also in the Legal Document Management, Contract Analytics, Salesforce AppExchange Apps, Proposal, Contract Management, Enterprise Content Management (ECM), and Salesforce CRM Document Generation categories.

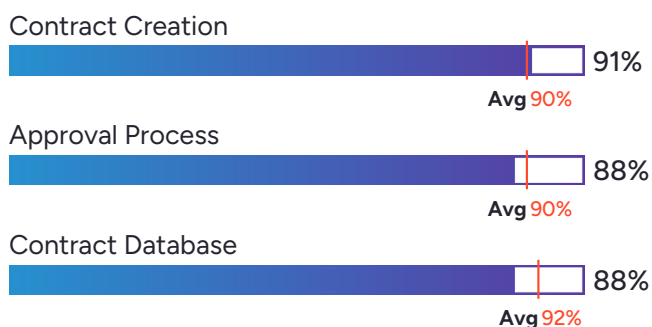
Satisfaction Ratings



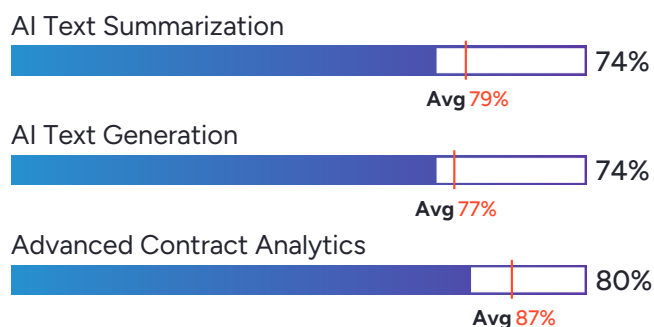
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Conga



HQ Location
3200 Kirby Dr.,
Suite 500, Houston,
TX 77098



Year Founded
2006



Employees (Listed
On LinkedIn)
1,793



Company Website
conga.com



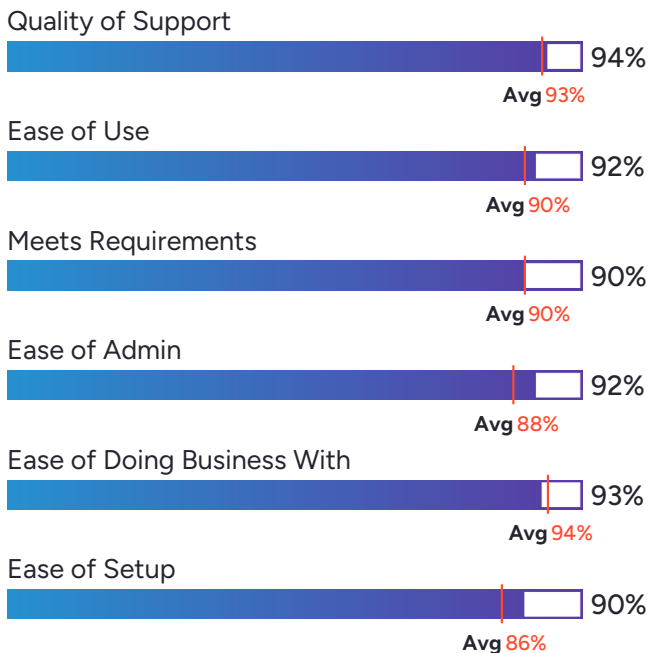
SpotDraft

4.5 ★★★★★ (180)

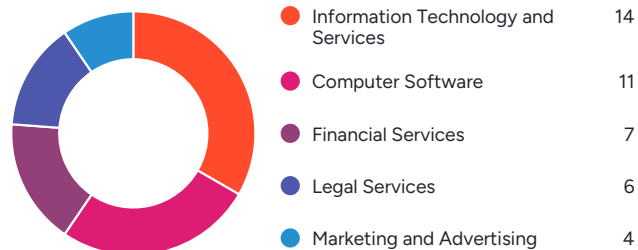


SpotDraft has been named a Leader based on receiving a high customer Satisfaction score and having a large Market Presence. 100% of users rated it 4 or 5 stars, 94% of users believe it is headed in the right direction, and users said they would be likely to recommend SpotDraft at a rate of 91%. SpotDraft is also in the Contract Analytics and Contract Management categories.

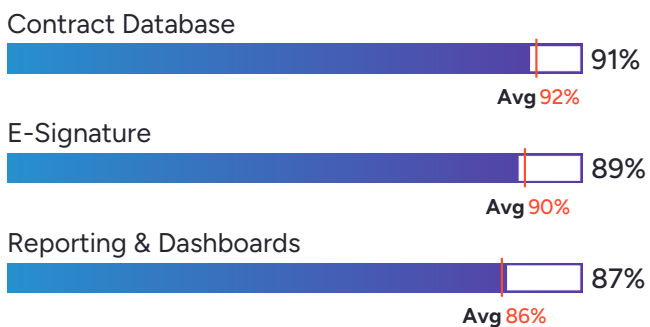
Satisfaction Ratings



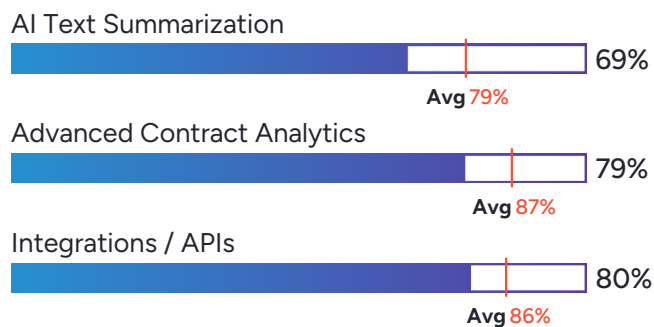
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
SpotDraft



HQ Location
Bangalore



Year Founded
2017



Employees (Listed
On LinkedIn)
352



Company Website
spotdraft.com



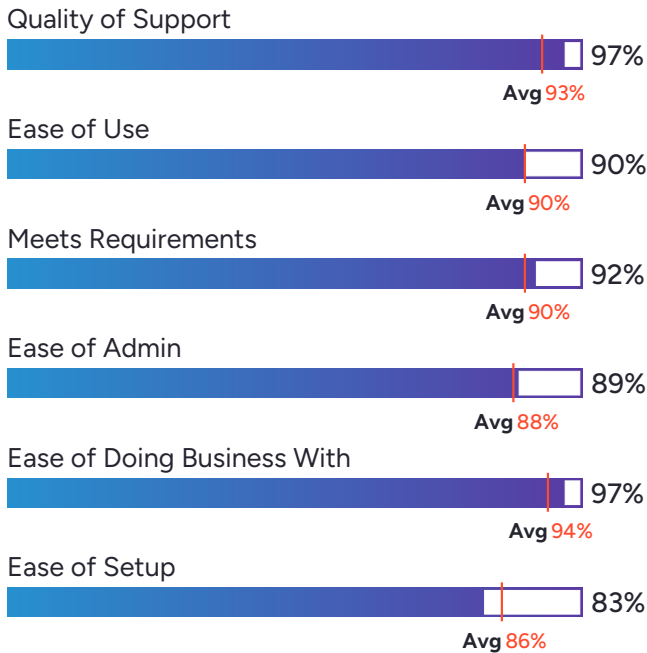
Sirion CLM

4.5 ★★★★★ (65)

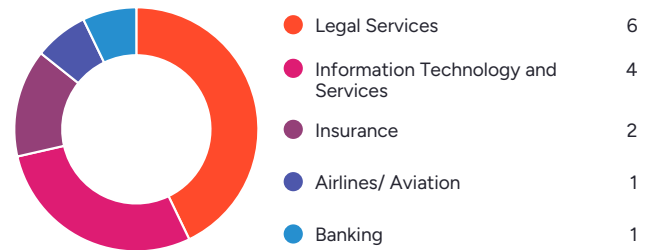


Sirion CLM has been named a Leader based on receiving a high customer Satisfaction score and having a large Market Presence. 94% of users rated it 4 or 5 stars, 100% of users believe it is headed in the right direction, and users said they would be likely to recommend Sirion CLM at a rate of 91%. Sirion CLM is also in the Contract Management and Contract Analytics categories.

Satisfaction Ratings



Top Industries Represented



Ownership
Sirion



HQ Location
Lehi, Utah



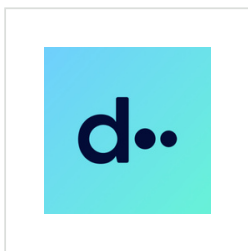
Year Founded
2012



Employees (Listed
On LinkedIn)
1,130



Company Website
www.sirion.ai



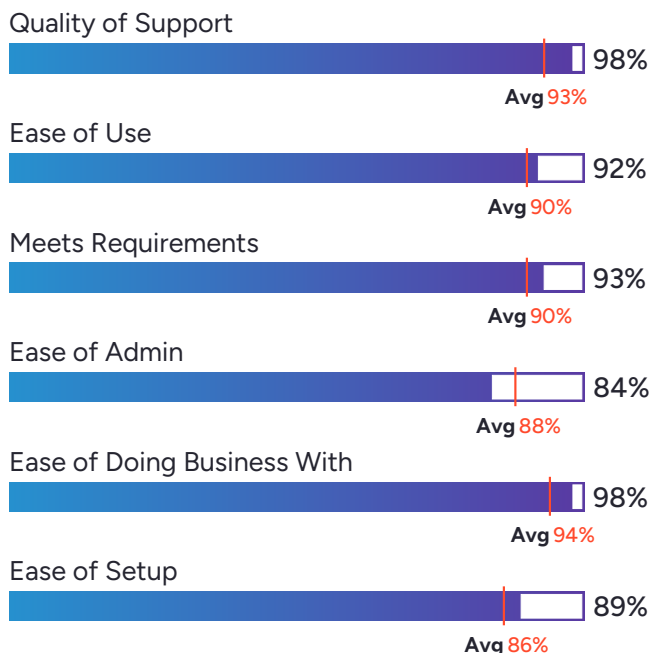
DealHub

4.7 ★★★★★ (842)

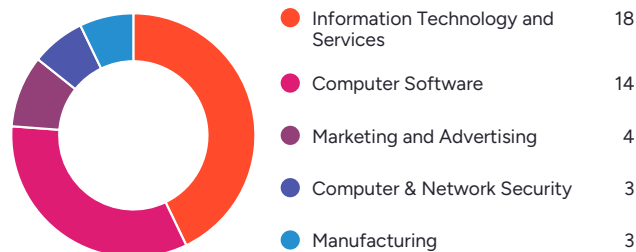


DealHub has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 96% of users rated it 4 or 5 stars, 100% of users believe it is headed in the right direction, and users said they would be likely to recommend DealHub.io at a rate of 96%. DealHub.io is also in the Digital Sales Room, Subscription Billing, Sales Engagement, Document Generation, Salesforce CRM Document Generation, Sales Enablement, Proposal, CPQ, Contract Management, Revenue Management, Subscription Management, Quote-to-Cash, and Subscription Analytics categories.

Satisfaction Ratings



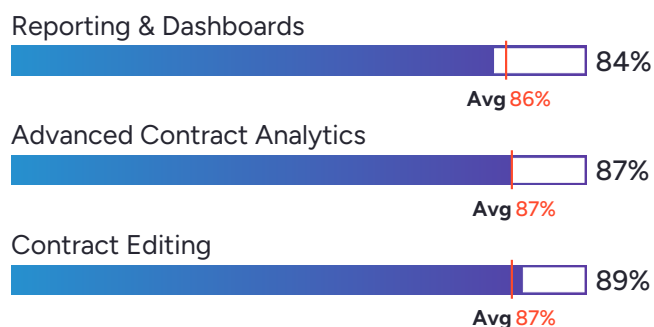
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
DealHub.io



HQ Location
Austin, Texas



Year Founded
2014



Employees (Listed
On LinkedIn)
308



Company Website
dealhub.io



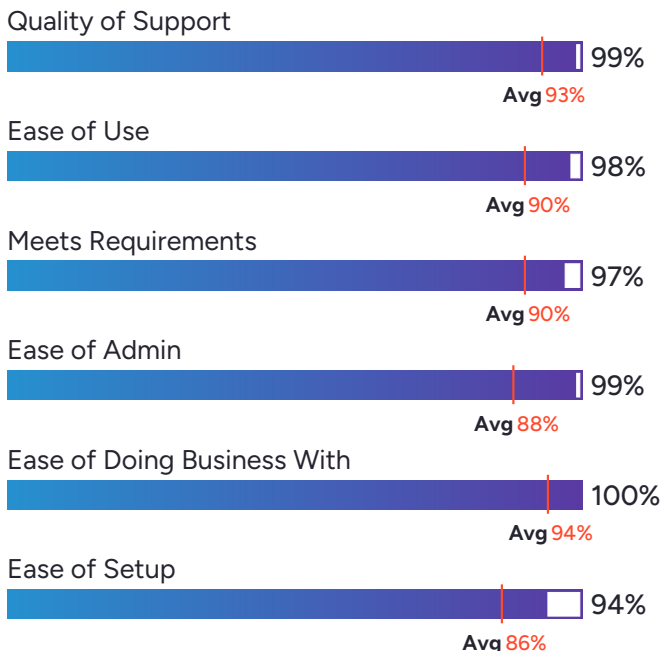
Volody CLM

4.8 ★★★★★ (34)



Volody CLM has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 100% of users rated it 4 or 5 stars, 96% of users believe it is headed in the right direction, and users said they would be likely to recommend Volody CLM at a rate of 97%. Volody CLM is also in the Contract Management and Contract Analytics categories.

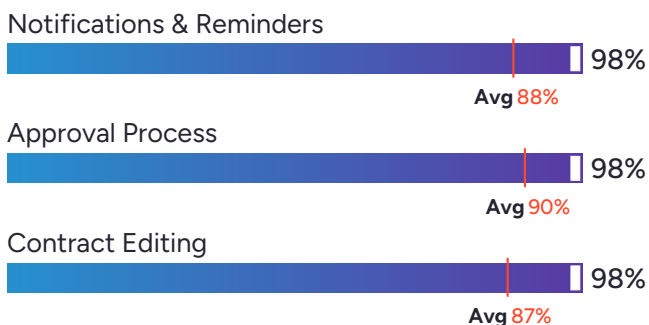
Satisfaction Ratings



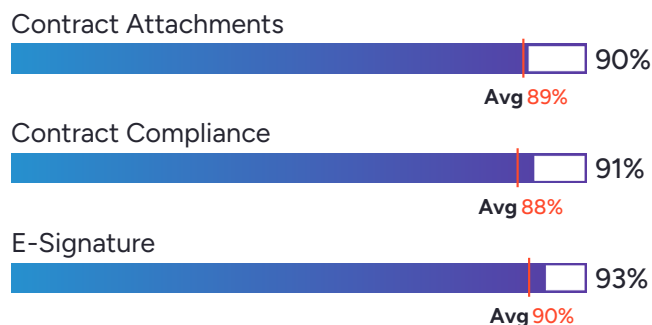
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
volody



HQ Location
New York, New York City



Year Founded
2014



Employees (Listed On LinkedIn)
99



Company Website
www.volody.com



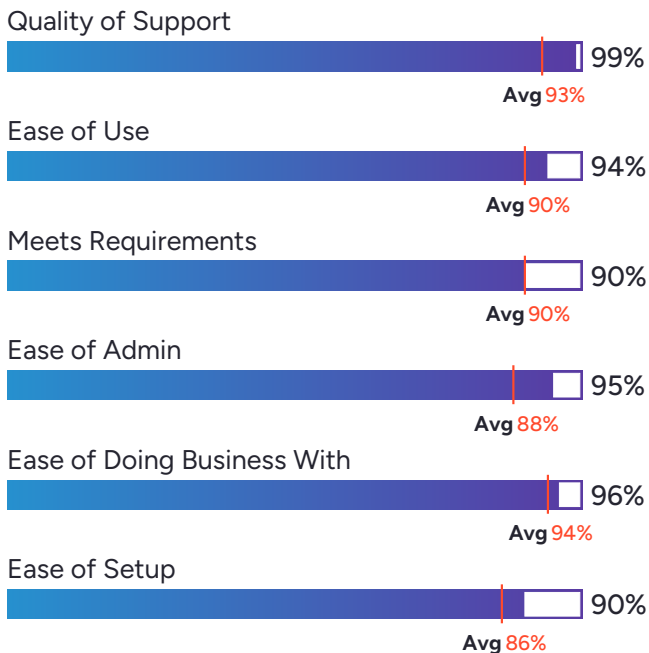
LawVu

4.5 ★★★★★ (92)

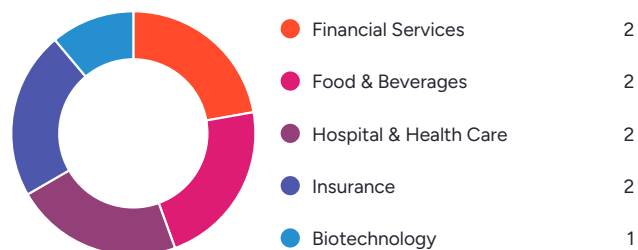


LawVu has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 100% of users rated it 4 or 5 stars, 100% of users believe it is headed in the right direction, and users said they would be likely to recommend LawVu at a rate of 95%. LawVu is also in the Legal Document Management, Enterprise Legal Management (ELM), Contract Management, and Legal Document Drafting categories.

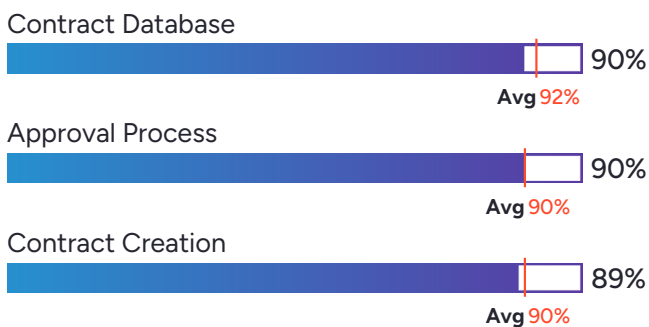
Satisfaction Ratings



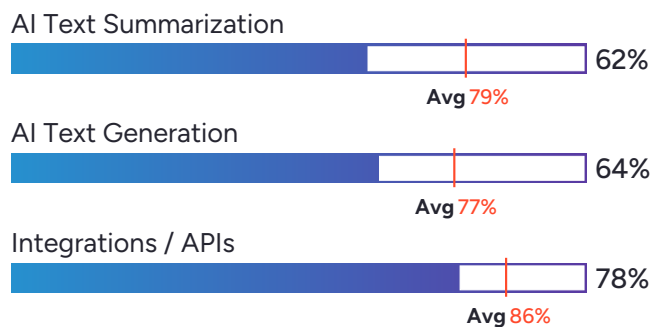
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
LawVu



HQ Location
Tauranga, Bay Of Plenty



Year Founded
2015



Employees (Listed On LinkedIn)
153



Company Website
lawvu.com



LEAH

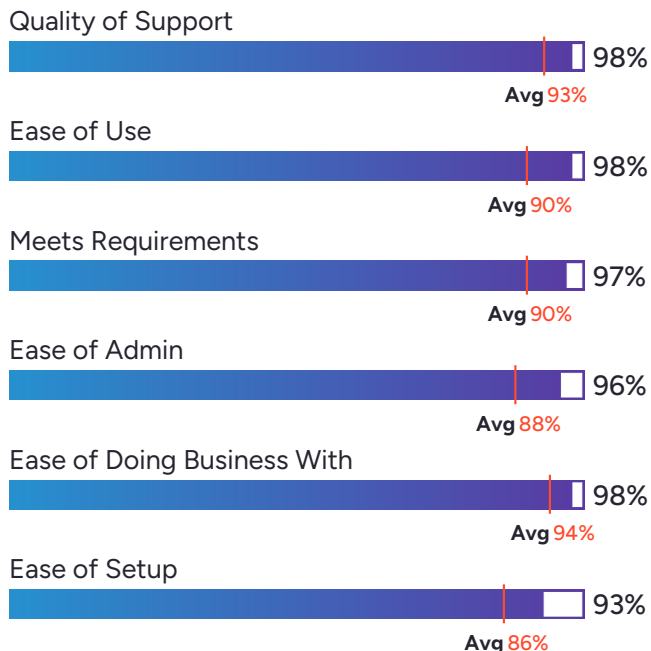
Leah

4.6 ★★★★★ (48)



Leah has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 100% of users rated it 4 or 5 stars, 100% of users believe it is headed in the right direction, and users said they would be likely to recommend Leah at a rate of 100%. Leah is also in the Contract Management, AI Legal Assistant, Legal Document Drafting, and AI Agent Builders categories.

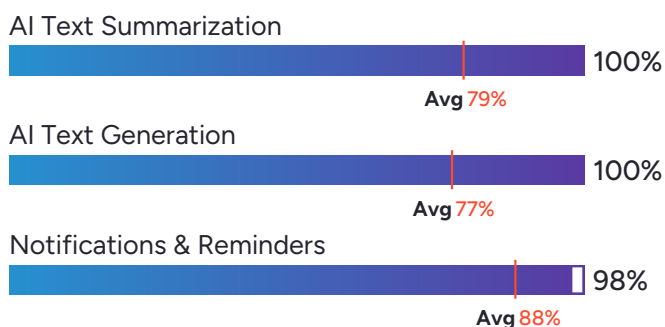
Satisfaction Ratings



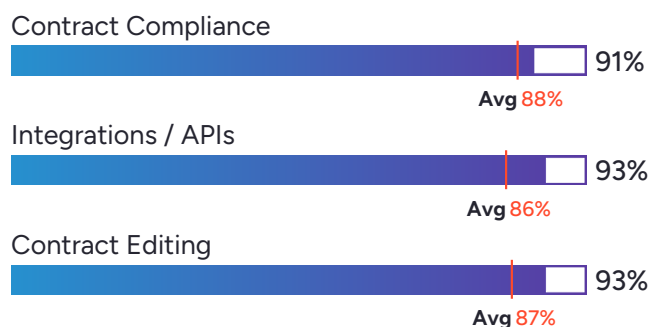
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Leah, formerly
ContractPodAi



HQ Location
London



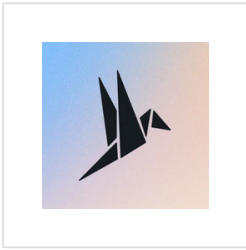
Year Founded
2015



Employees (Listed
On LinkedIn)
153



Company Website
contractpodai.com



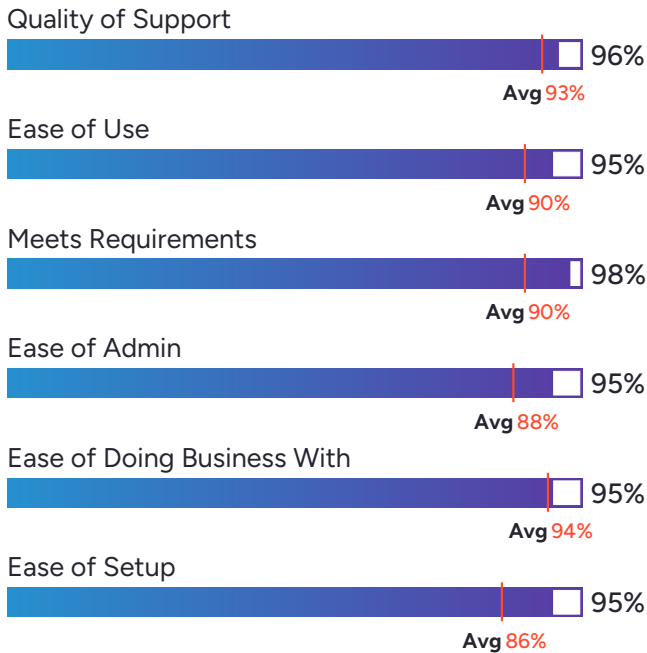
fynk

4.9 ★★★★★ (46)

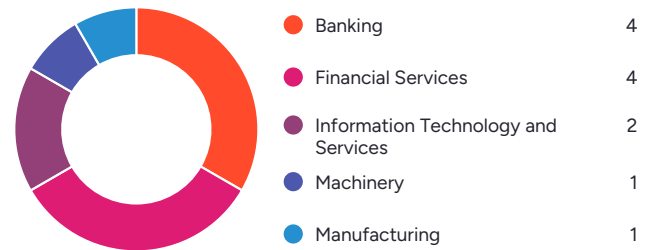


fynk has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 100% of users rated it 4 or 5 stars, 100% of users believe it is headed in the right direction, and users said they would be likely to recommend fynk at a rate of 98%. fynk is also in the Online Form Builder, Document Generation, E-Signature, Proposal, and Contract Management categories.

Satisfaction Ratings



Top Industries Represented



Ownership
fynk GmbH



HQ Location
Vienna



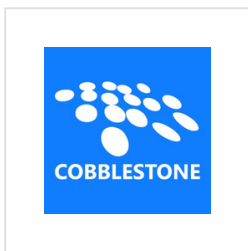
Year Founded
2022



Employees (Listed
On LinkedIn)
34



Company Website
fynk.com



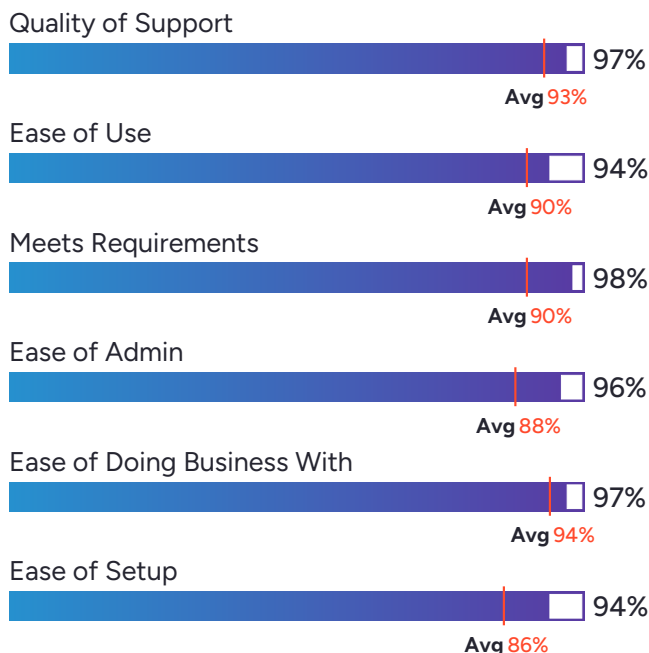
CobbleStone Contract Insight Enterprise

4.8 ★★★★★ (43)

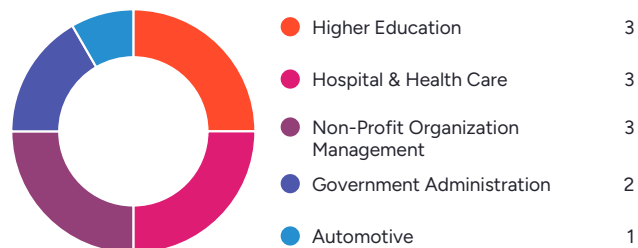


CobbleStone Contract Insight Enterprise has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 100% of users rated it 4 or 5 stars, 100% of users believe it is headed in the right direction, and users said they would be likely to recommend CobbleStone Contract Insight Enterprise at a rate of 96%. CobbleStone Contract Insight Enterprise is also in the Contract Management, Contract Analytics, Procure to Pay, Vendor Management, and Proposal categories.

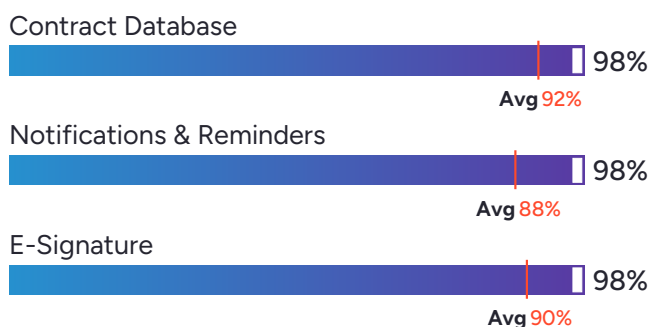
Satisfaction Ratings



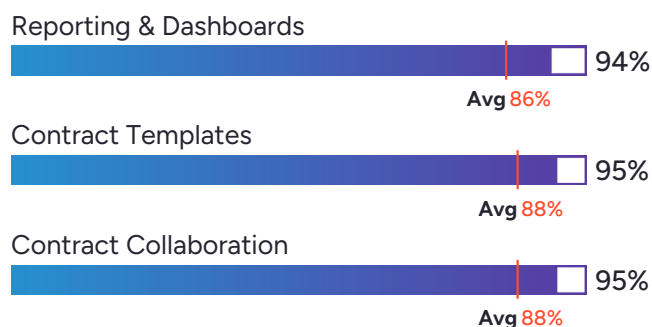
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
CobbleStone
Systems



HQ Location
Princeton, NJ



Year Founded
1995



Employees (Listed
On LinkedIn)
157



Company Website
cobblestonesystems.com



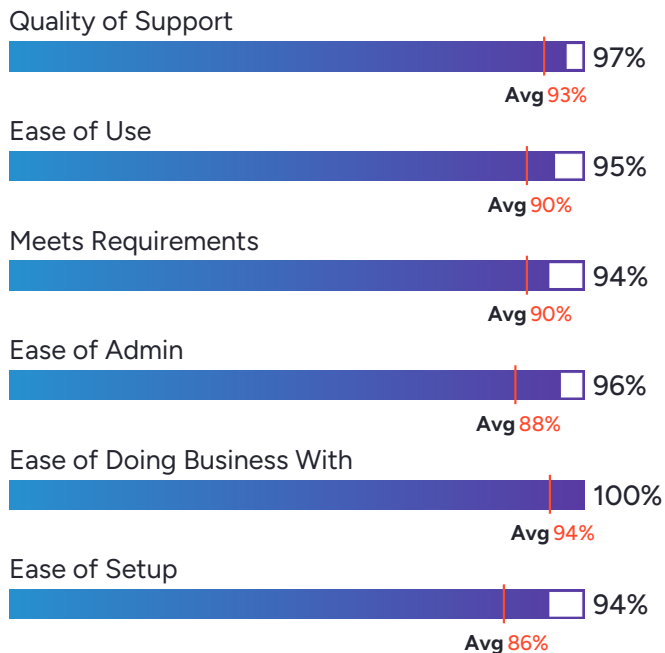
ContractSafe

4.7 ★★★★★ (131)

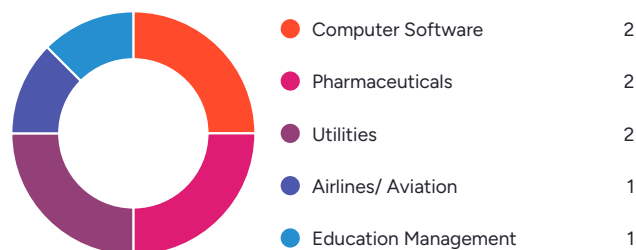


ContractSafe has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 100% of users rated it 4 or 5 stars, 91% of users believe it is headed in the right direction, and users said they would be likely to recommend ContractSafe at a rate of 94%. ContractSafe is also in the Contract Management category.

Satisfaction Ratings



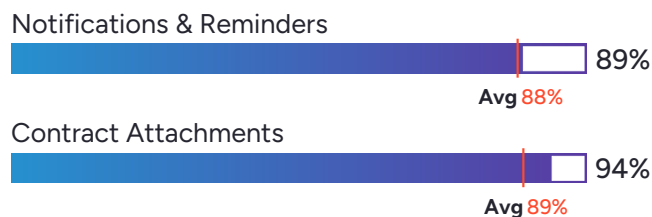
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
ContractSafe



HQ Location
Malibu, CA



Year Founded
2015



Employees (Listed
On LinkedIn)
42



Company Website
contractsafe.com



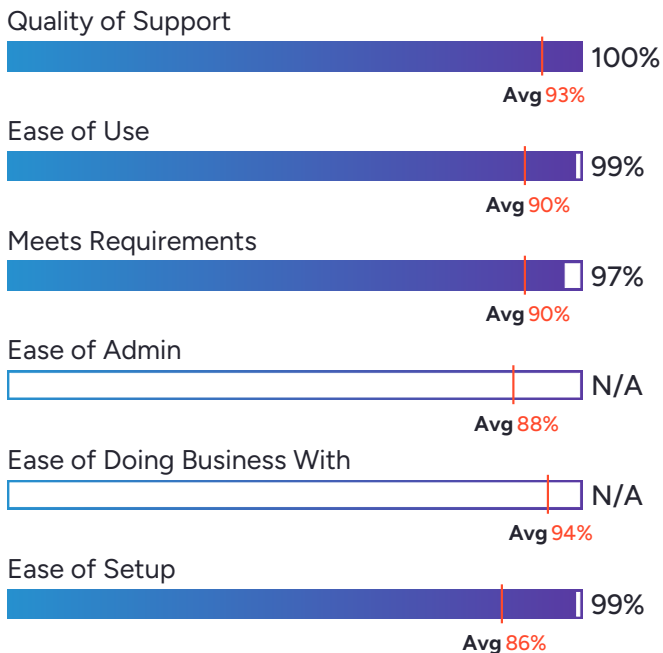
RazorSign

4.7 ★★★★★ (53)

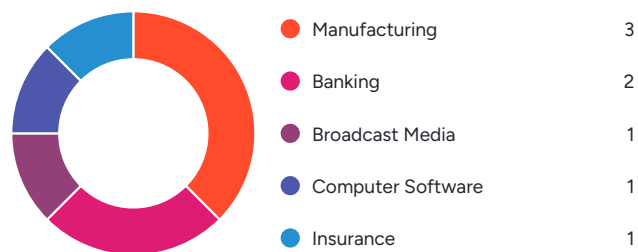


RazorSign has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 100% of users rated it 4 or 5 stars, 100% of users believe it is headed in the right direction, and users said they would be likely to recommend RazorSign at a rate of 99%. RazorSign is also in the Contract Analytics, Legal Document Drafting, Contract Management, and Enterprise Legal Management (ELM) categories.

Satisfaction Ratings



Top Industries Represented



*N/A is displayed when fewer than five responses were received for the question.

<p>Ownership Practiceleague Legaltech Pvt. Ltd.</p>	<p>HQ Location Pune, IN</p>	<p>Year Founded 2016</p>	<p>Employees (Listed On LinkedIn) 78</p>	<p>Company Website practiceleague.com</p>
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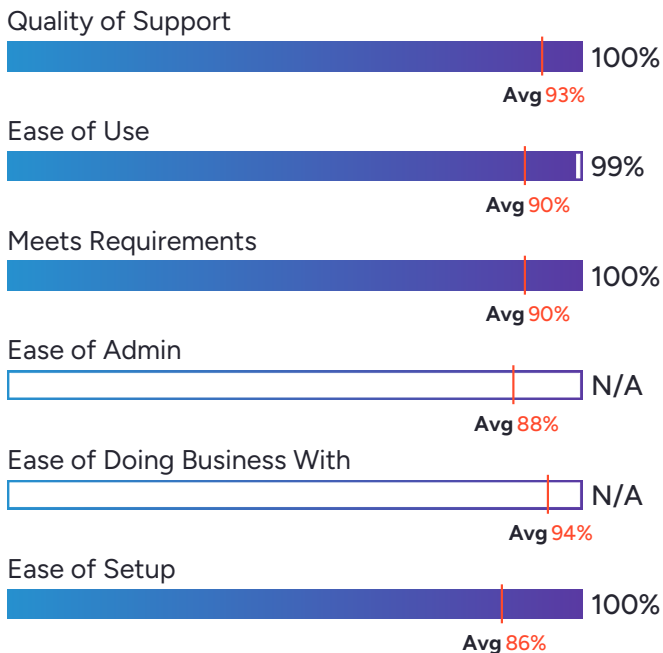
Inhubber

5.0 ★★★★★ (73)



Inhubber has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 100% of users rated it 4 or 5 stars, 100% of users believe it is headed in the right direction, and users said they would be likely to recommend Inhubber at a rate of 99%. Inhubber is also in the E-Signature and Contract Management categories.

Satisfaction Ratings

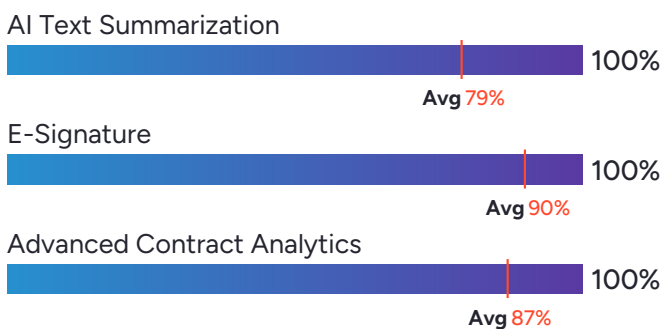


Top Industries Represented

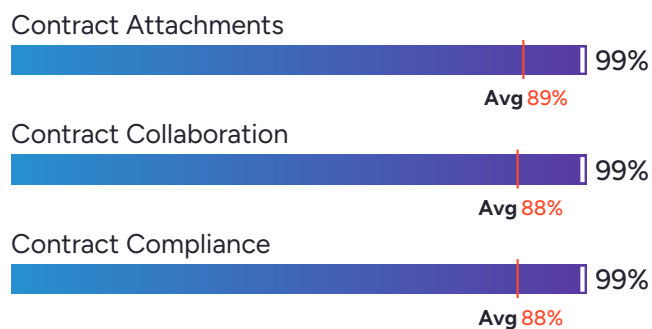


*N/A is displayed when fewer than five responses were received for the question.

Highest-Rated Features



Lowest-Rated Features



Ownership
Inhubber



HQ Location
Berlin, DE



Year Founded
2020



Employees (Listed
On LinkedIn)
20



Company Website
inhubber.com



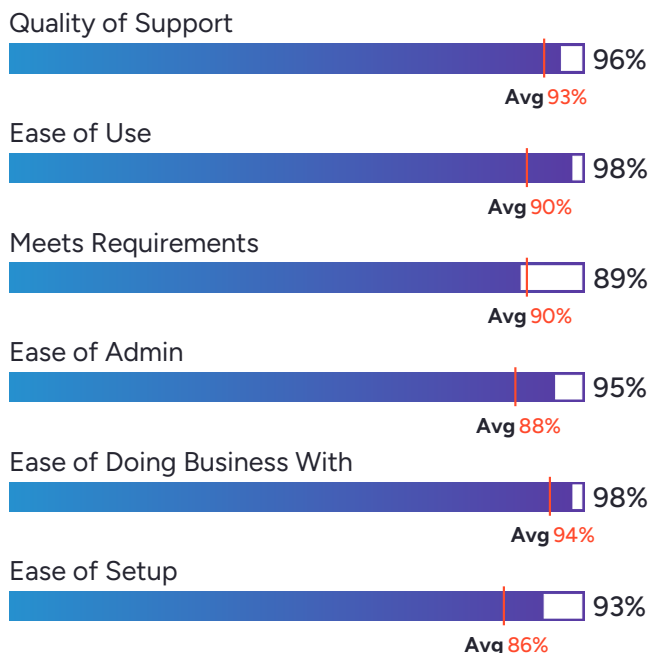
Zeal

4.6 ★★★★★ (86)

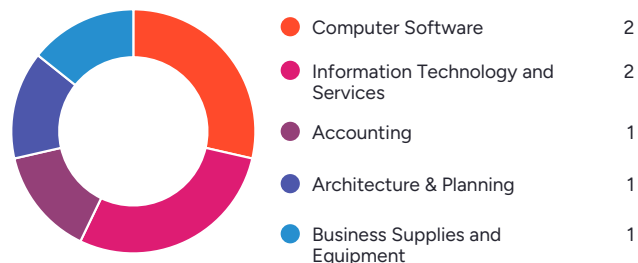


Zeal has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 100% of users rated it 4 or 5 stars, 100% of users believe it is headed in the right direction, and users said they would be likely to recommend Zeal at a rate of 94%. Zeal is also in the Contract Management and Legal Document Drafting categories.

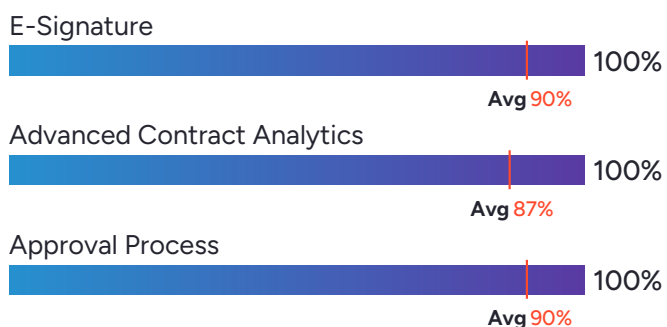
Satisfaction Ratings



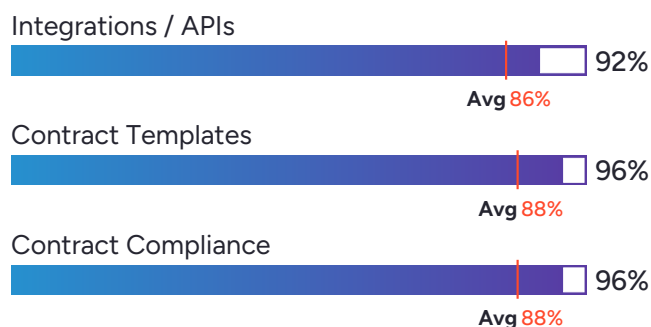
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Zeal



HQ Location
New York, US



Year Founded
2019



Employees (Listed
On LinkedIn)
22



Company Website
zealdocs.com

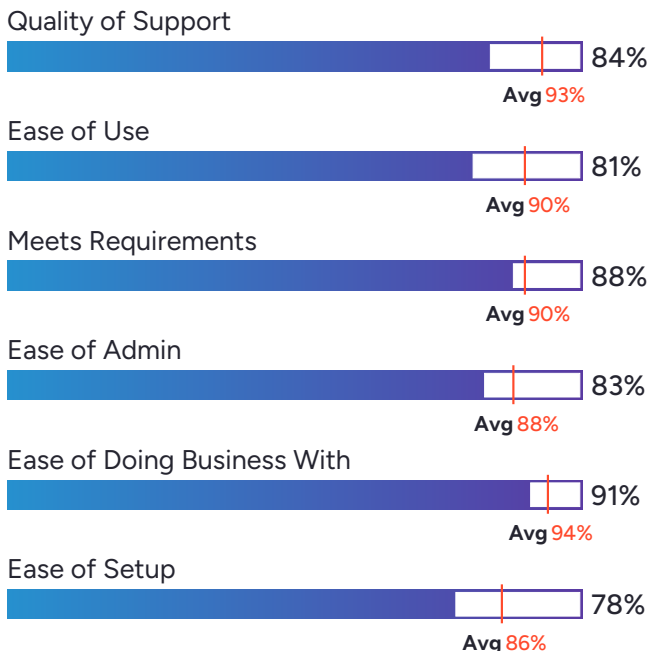


Agentforce Revenue Management (formerly Salesforce Revenue Cloud)

4.2 ★★★★★ (1,501)

Agentforce Revenue Management (formerly Salesforce Revenue Cloud) has been named a Contender product based on having a relatively low customer Satisfaction score and large Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 98% of users rated it 4 or 5 stars, 90% of users believe it is headed in the right direction, and users said they would be likely to recommend Agentforce Revenue Management (formerly Salesforce Revenue Cloud) at a rate of 90%. Agentforce Revenue Management (formerly Salesforce Revenue Cloud) is also in the Contract Analytics, Quote-to-Cash, Subscription Billing, Revenue Management, Subscription Revenue Management, Subscription Analytics, Billing, Subscription Management, Pricing, CPQ, and Contract Management categories.

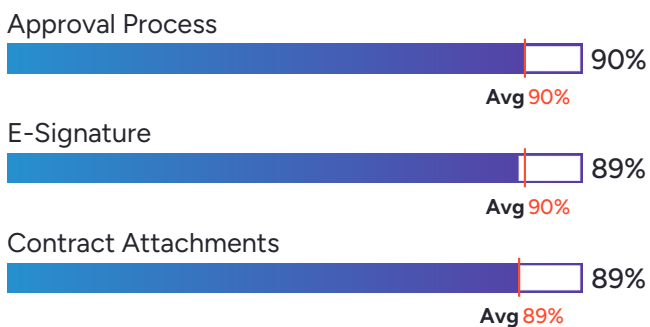
Satisfaction Ratings



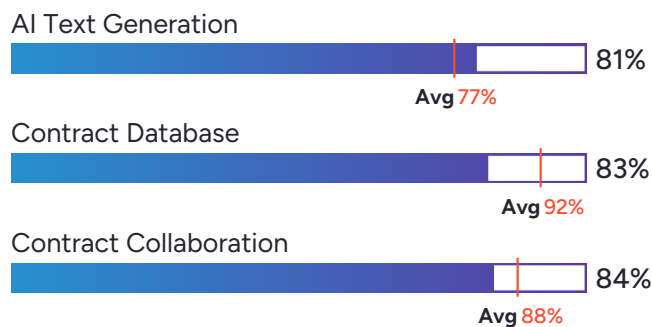
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Salesforce



HQ Location
San Francisco, CA



Year Founded
1999



Employees (Listed
On LinkedIn)
88,363



Company Website
salesforce.com

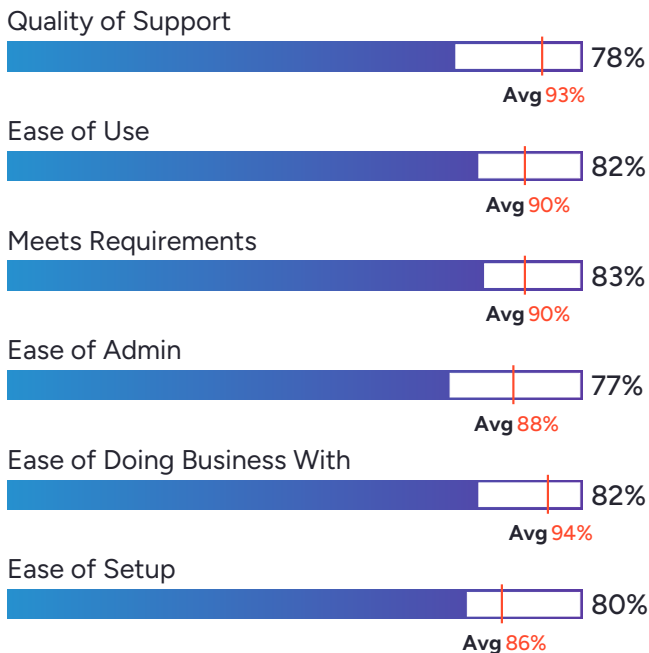


SAP Ariba

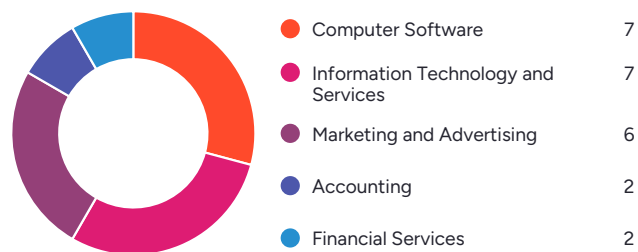
4.1 ★★★★★ (759)

SAP Ariba has been named a Contender product based on having a relatively low customer Satisfaction score and large Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 81% of users rated it 4 or 5 stars, 82% of users believe it is headed in the right direction, and users said they would be likely to recommend SAP Ariba at a rate of 80%. SAP Ariba is also in the Accounts Payable (AP) and Spend Analysis, Procure to Pay, Spend Management, Supplier Relationship Management (SRM), Invoice Management, Strategic Sourcing, Purchasing, Contract Management, Catalog Management, Third Party & Supplier Risk Management, and Autonomous Sourcing categories.

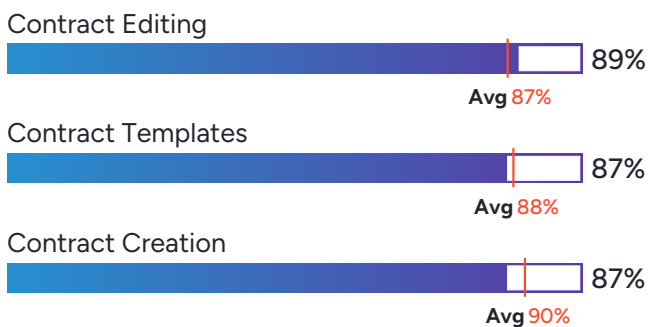
Satisfaction Ratings



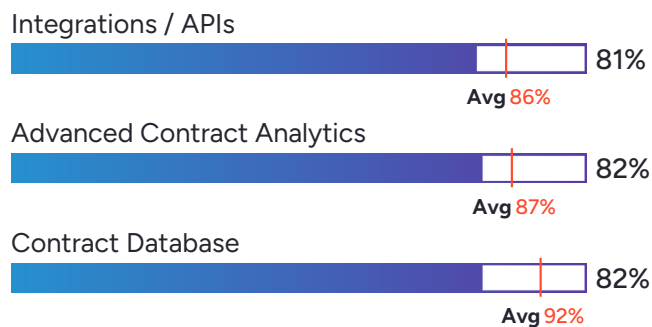
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
SAP



HQ Location
Walldorf



Year Founded
1972



Employees (Listed
On LinkedIn)
141,341



Company Website
www.sap.com

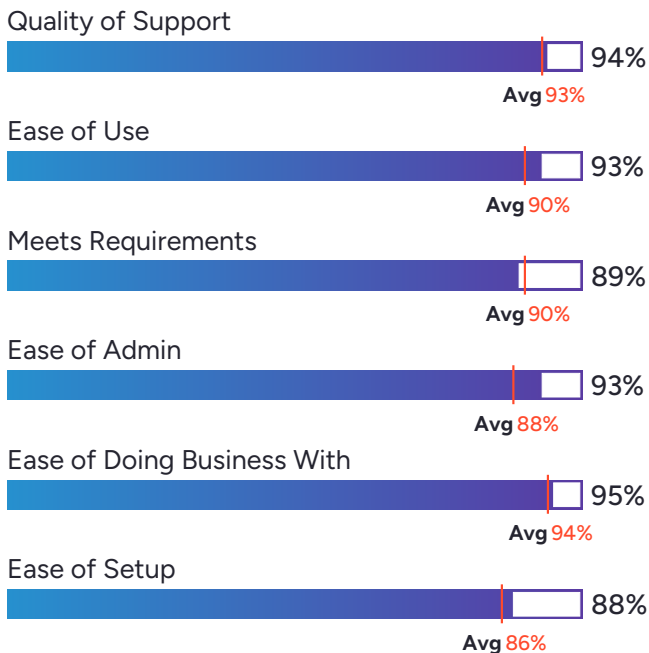


Lexion

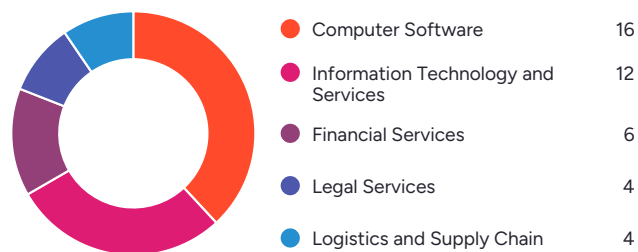
4.6 ★★★★★ (135)

Lexion has been named a Contender product based on having a relatively low customer Satisfaction score and large Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 98% of users rated it 4 or 5 stars, 95% of users believe it is headed in the right direction, and users said they would be likely to recommend Lexion at a rate of 92%. Lexion is also in the Contract Analytics and Contract Management categories.

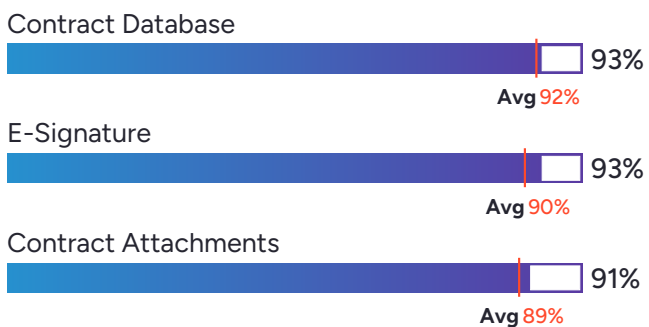
Satisfaction Ratings



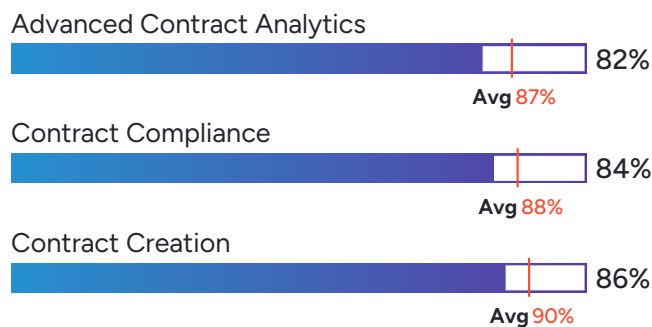
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
DocuSign



HQ Location
San Francisco, CA



Year Founded
2003



Employees (Listed
On LinkedIn)
8,411



Company Website
[docuSign.com](https://www.docuSign.com)



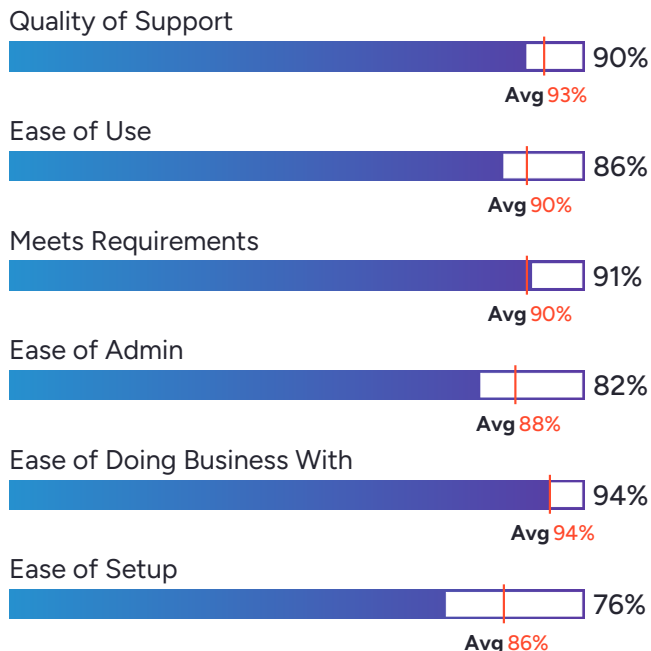
Agiloft Contract Management Suite



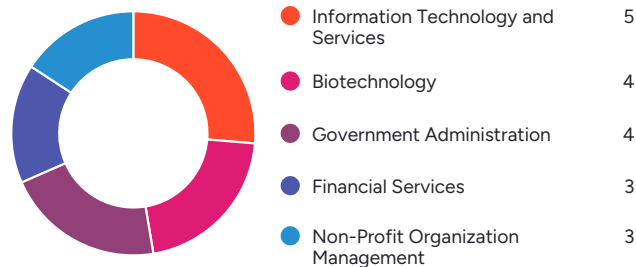
4.5 ★★★★★ (100)

Agiloft Contract Management Suite has been named a Contender product based on having a relatively low customer Satisfaction score and large Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 94% of users rated it 4 or 5 stars, 92% of users believe it is headed in the right direction, and users said they would be likely to recommend Agiloft Contract Management Suite at a rate of 91%. Agiloft Contract Management Suite is also in the Contract Management category.

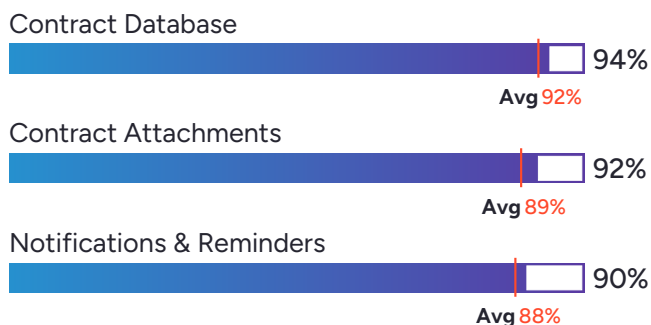
Satisfaction Ratings



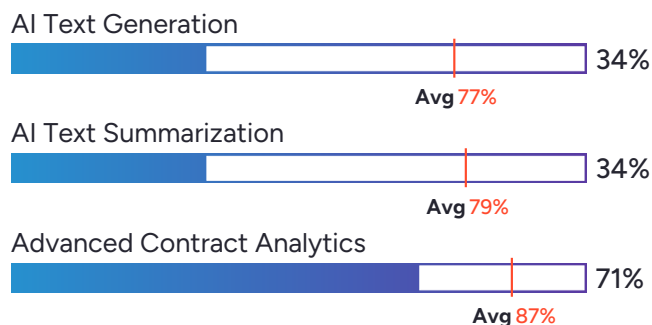
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Agiloft



HQ Location
Redwood City, CA



Year Founded
1991



Employees (Listed
On LinkedIn)
401



Company Website
agiloft.com

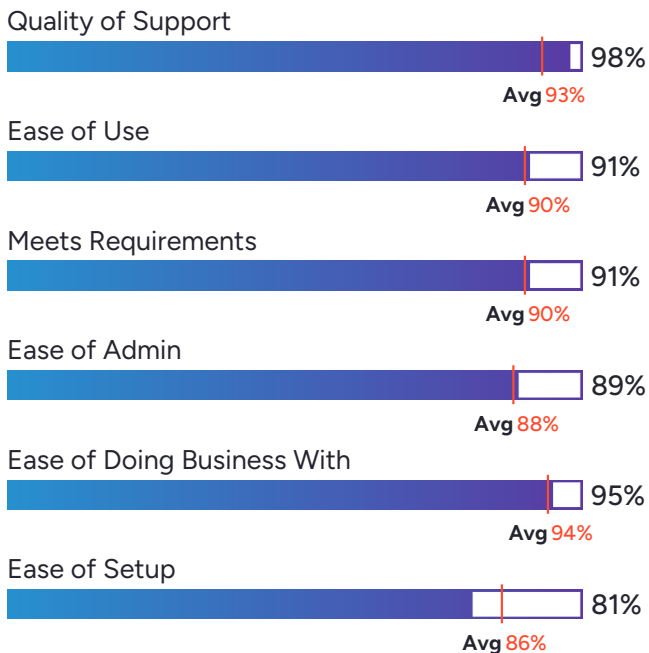


Gatekeeper

4.5 ★★★★★ (91)

Gatekeeper has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 100% of users rated it 4 or 5 stars, 94% of users believe it is headed in the right direction, and users said they would be likely to recommend Gatekeeper at a rate of 89%. Gatekeeper is also in the Procurement Orchestration, Vendor Security and Privacy Assessment, Contract Analytics, Spend Management, Supplier Relationship Management (SRM), Workflow Management, Third Party & Supplier Risk Management, Business Process Management, E-Signature, Vendor Management, and Contract Management categories.

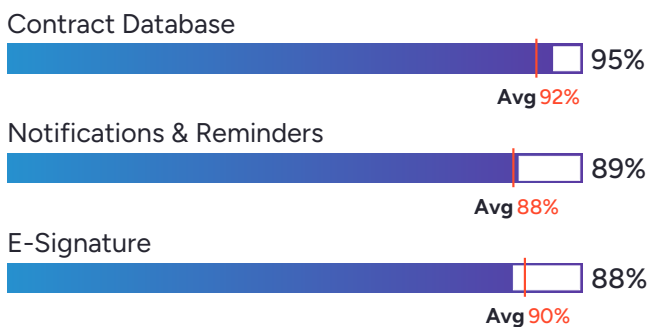
Satisfaction Ratings



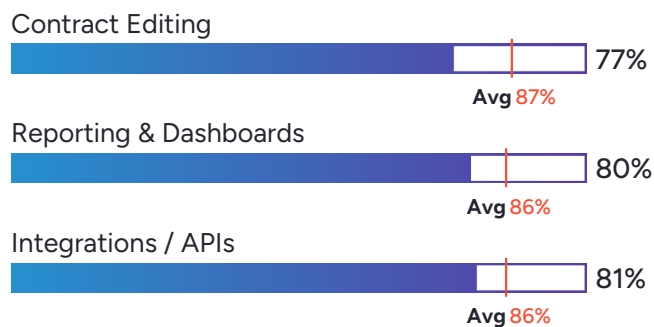
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features




Ownership
Gatekeeper


HQ Location
London, United Kingdom


Year Founded
2010


Employees (Listed On LinkedIn)
116


Company Website
gatekeeperhq.com

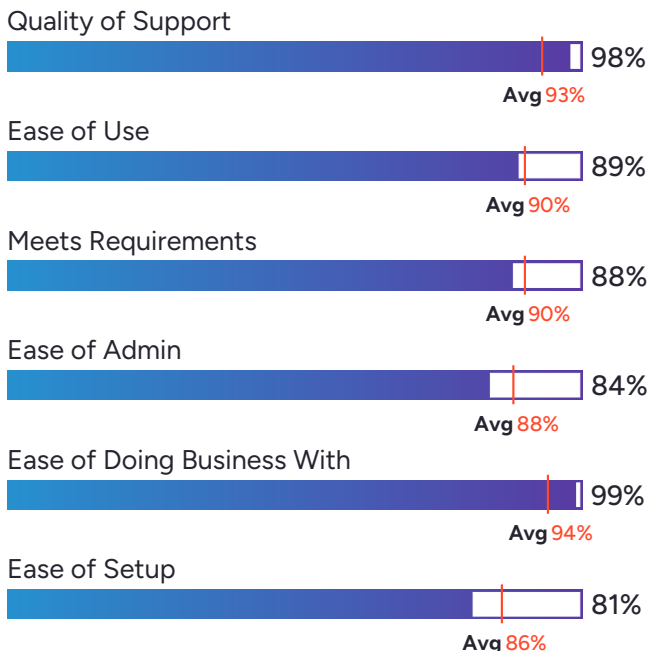


IntelAgree

4.6 ★★★★★ (60)

IntelAgree has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 100% of users rated it 4 or 5 stars, 89% of users believe it is headed in the right direction, and users said they would be likely to recommend IntelAgree at a rate of 93%. IntelAgree is also in the Contract Management and Contract Analytics categories.

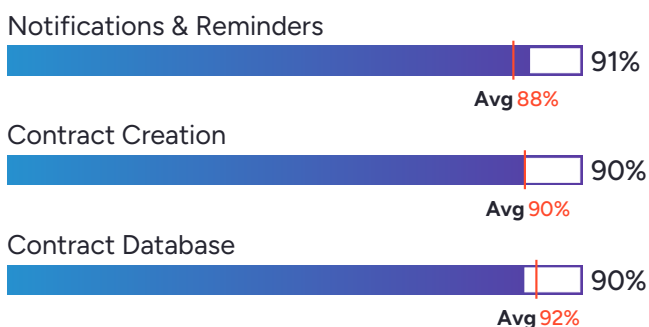
Satisfaction Ratings



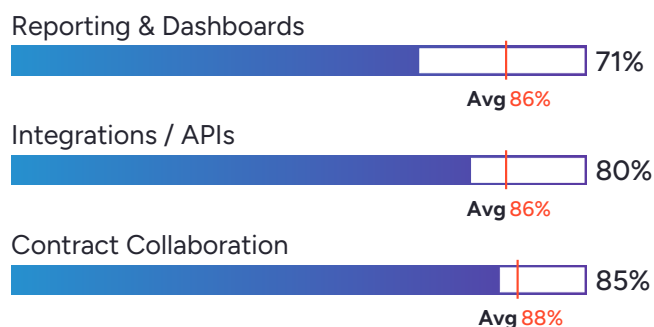
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
IntelAgree



HQ Location
Tampa, Florida,
United States



Year Founded
2018



Employees (Listed
On LinkedIn)
92



Company Website
intelagree.com

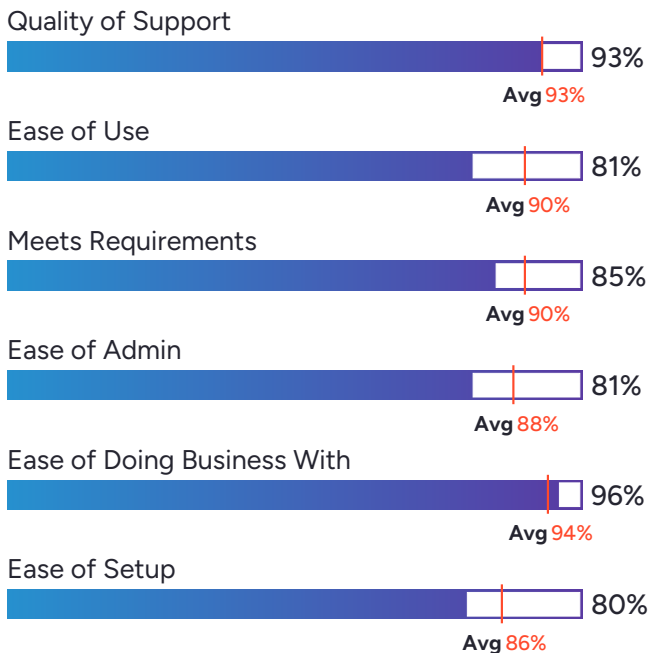


Malbek

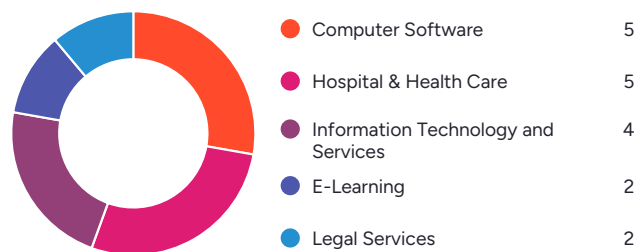
4.5 ★★★★★ (81)

Malbek has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 90% of users rated it 4 or 5 stars, 92% of users believe it is headed in the right direction, and users said they would be likely to recommend Malbek at a rate of 87%. Malbek is also in the Contract Management and Contract Analytics categories.

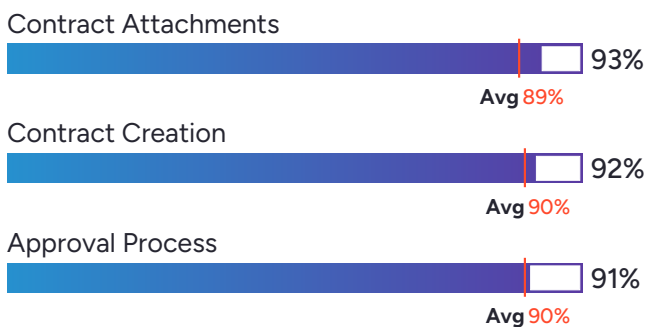
Satisfaction Ratings



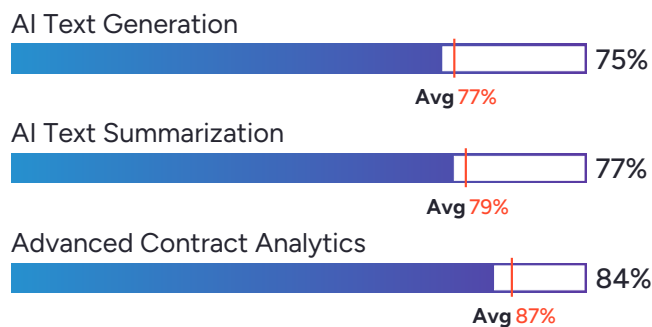
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Malbek



HQ Location
Princeton, NJ



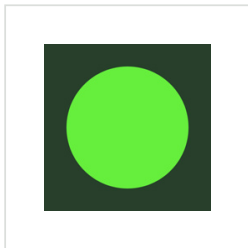
Year Founded
2017



Employees (Listed
On LinkedIn)
117



Company Website
www.malbek.io

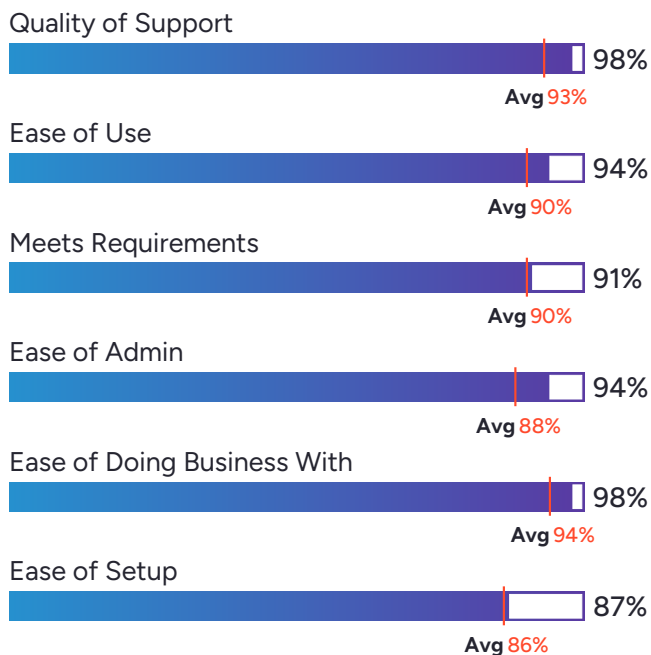


Tomorro

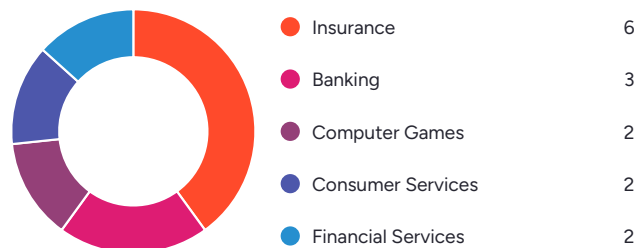
4.7 ★★★★★ (72)

Tomorro has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 100% of users rated it 4 or 5 stars, 100% of users believe it is headed in the right direction, and users said they would be likely to recommend Tomorro at a rate of 92%. Tomorro is also in the Contract Management and E-Signature categories.

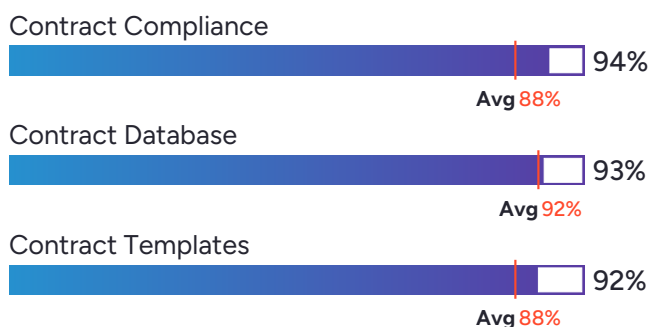
Satisfaction Ratings



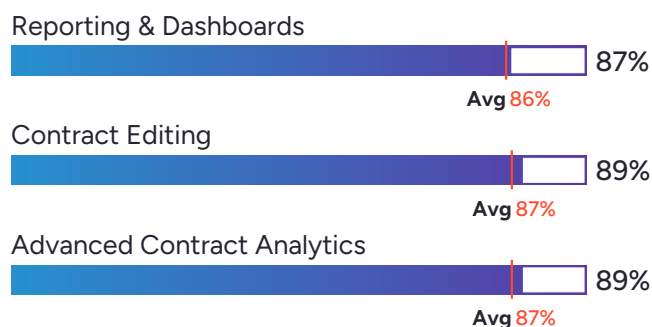
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Tomorro



HQ Location
France



Year Founded
2020



Employees (Listed
On LinkedIn)
127



Company Website
gotomorro.com

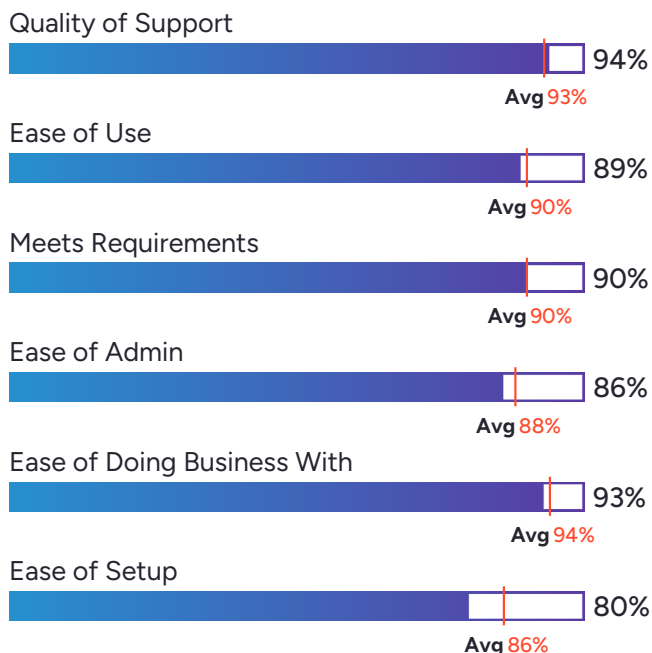


Contract Logix

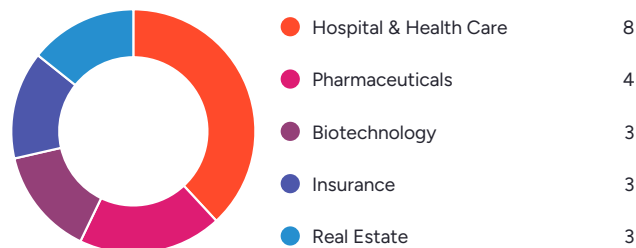
4.2 ★★★★★ (146)

Contract Logix has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 92% of users rated it 4 or 5 stars, 98% of users believe it is headed in the right direction, and users said they would be likely to recommend Contract Logix at a rate of 87%. Contract Logix is also in the Contract Management category.

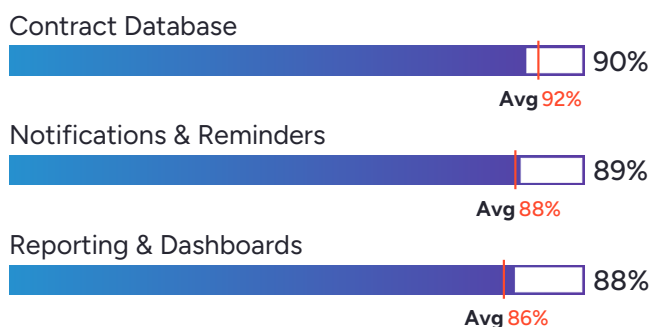
Satisfaction Ratings



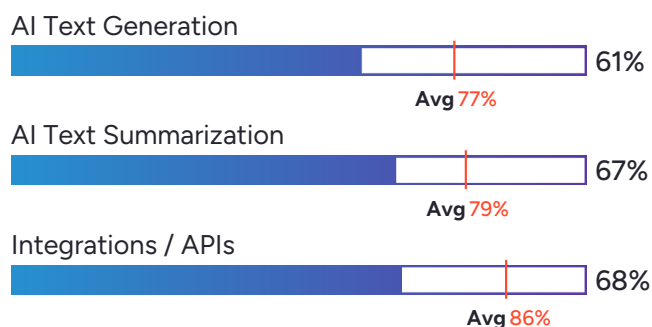
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
LegalSifter



HQ Location
Pittsburgh, PA



Year Founded
2013



Employees (Listed
On LinkedIn)
54



Company Website
legalsifter.com

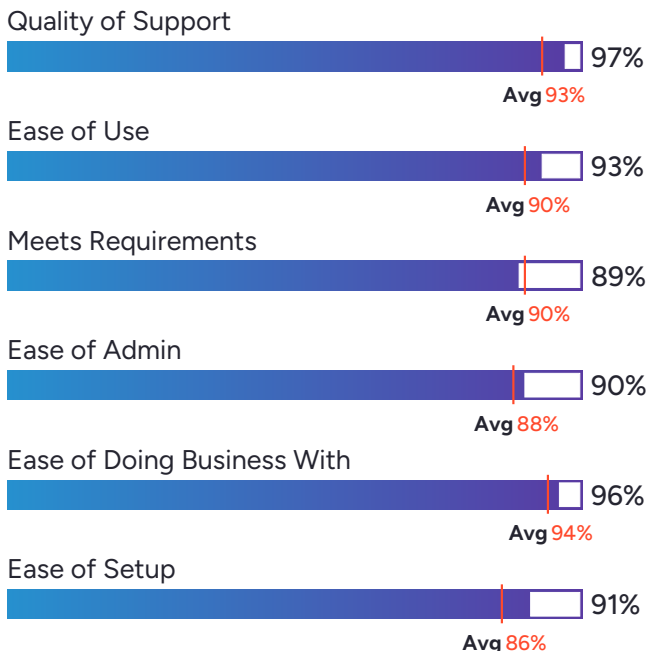


Workday CLM, powered by Evisort

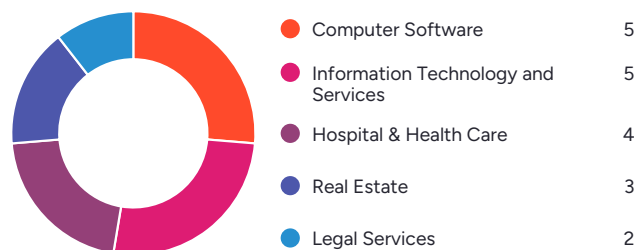
4.7 ★★★★★ (91)

Workday CLM, powered by Evisort has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 100% of users rated it 4 or 5 stars, 100% of users believe it is headed in the right direction, and users said they would be likely to recommend Workday CLM, powered by Evisort at a rate of 95%. Workday CLM, powered by Evisort is also in the Contract Management and Contract Analytics categories.

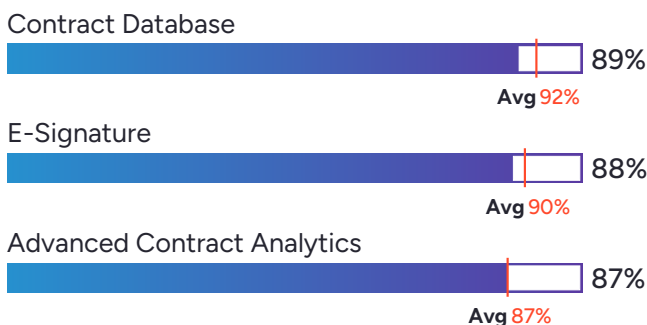
Satisfaction Ratings



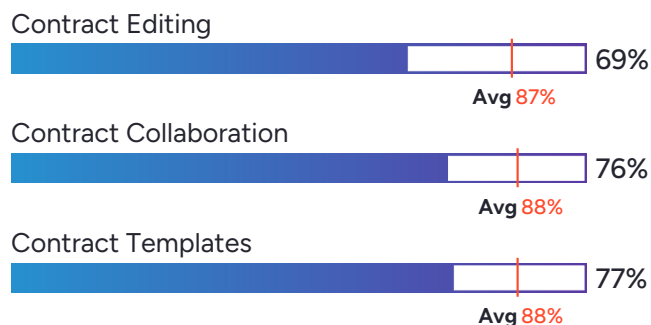
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Workday



HQ Location
Pleasanton, CA



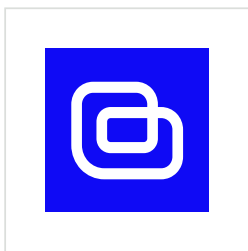
Year Founded
2005



Employees (Listed
On LinkedIn)
23,943



Company Website
[workday.com](https://www.workday.com)

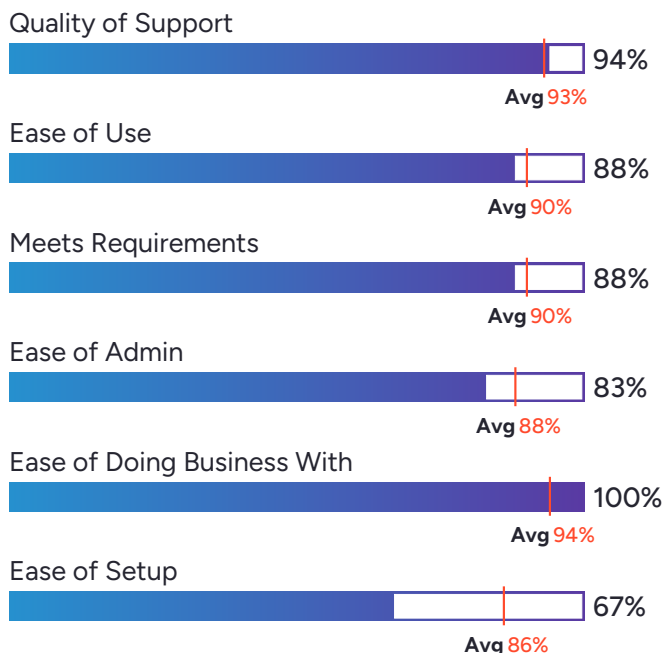


Contractbook

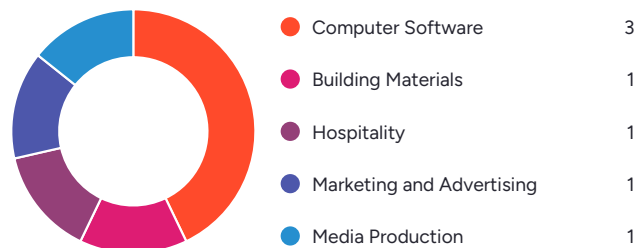
4.7 ★★★★★ (75)

Contractbook has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 100% of users rated it 4 or 5 stars, 100% of users believe it is headed in the right direction, and users said they would be likely to recommend Contractbook at a rate of 94%. Contractbook is also in the E-Signature, Contract Management, and E-Signature APIs categories.

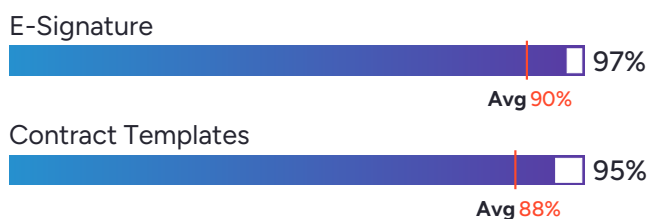
Satisfaction Ratings



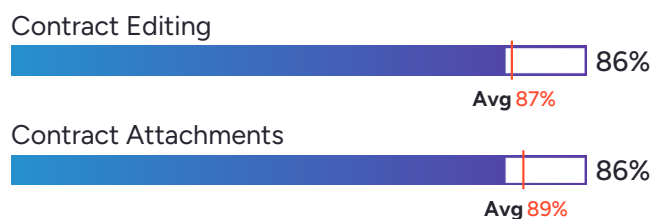
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Contractbook



HQ Location
Copenhagen, DK



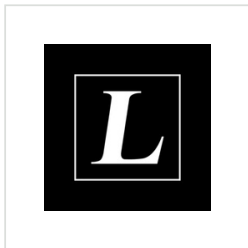
Year Founded
2017



Employees (Listed
On LinkedIn)
35



Company Website
contractbook.com

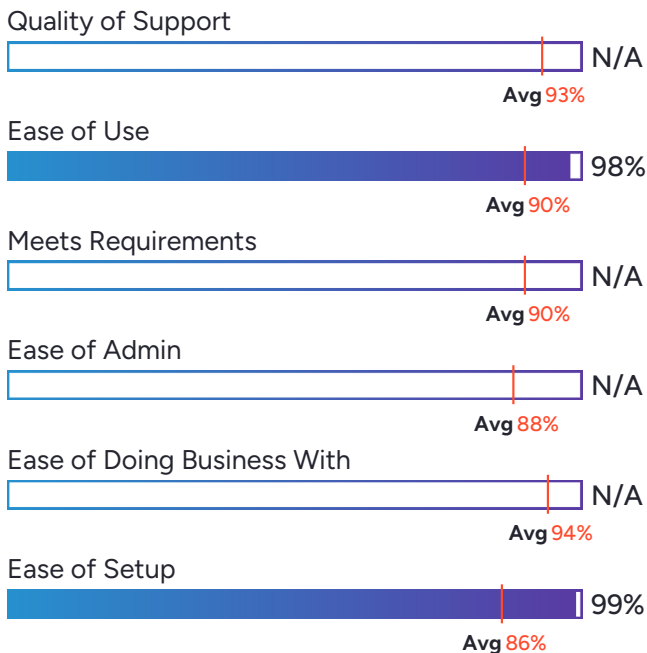


Legistify

5.0 ★★★★★ (301)

Legistify has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 100% of users rated it 4 or 5 stars, 100% of users believe it is headed in the right direction, and users said they would be likely to recommend Legistify at a rate of 99%. Legistify is also in the Legal Document Management, Intellectual Property Management, Legal Case Management, and Contract Management categories.

Satisfaction Ratings



Top Industries Represented



*N/A is displayed when fewer than five responses were received for the question.



Ownership
Legistify



HQ Location
Gurugram, IN



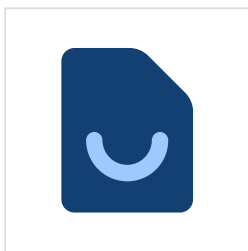
Year Founded
2015



Employees (Listed
On LinkedIn)
100



Company Website
legistify.com

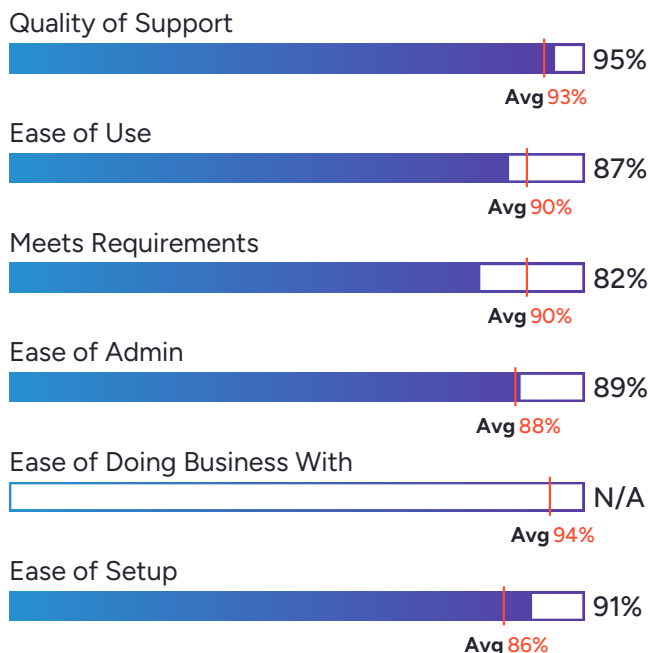


ContractHero

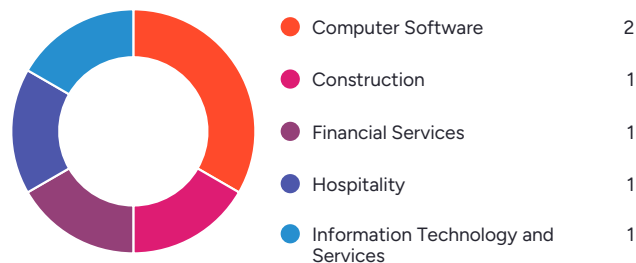
4.7 ★★★★★ (117)

ContractHero has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 100% of users rated it 4 or 5 stars, 88% of users believe it is headed in the right direction, and users said they would be likely to recommend ContractHero at a rate of 90%. ContractHero is also in the Contract Management, Contract Analytics, and E-Signature categories.

Satisfaction Ratings



Top Industries Represented



*N/A is displayed when fewer than five responses were received for the question.

Highest-Rated Features



Lowest-Rated Features



Ownership
ContractHero



HQ Location
Berlin, DE



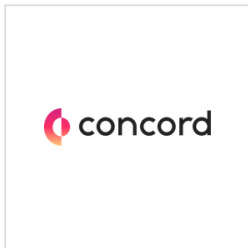
Year Founded
2020



Employees (Listed
On LinkedIn)
26



Company Website
contracthero.com

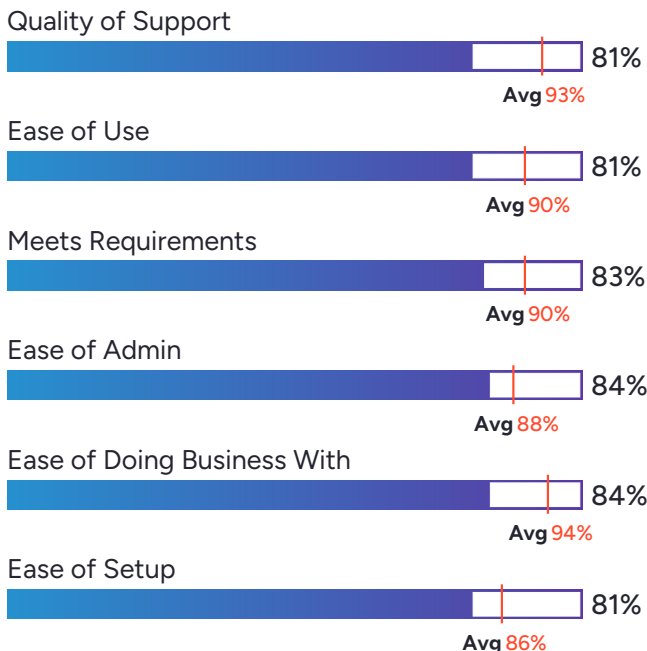


Concord

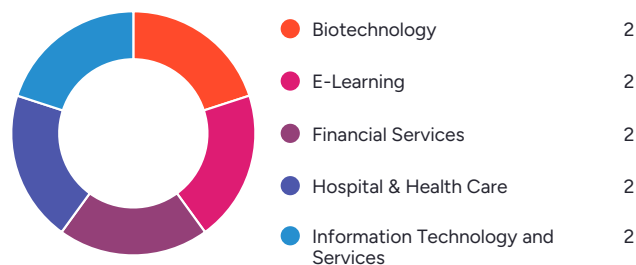
4.2 ★★★★★ (133)

Concord has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 88% of users rated it 4 or 5 stars, 89% of users believe it is headed in the right direction, and users said they would be likely to recommend Concord at a rate of 82%. Concord is also in the Salesforce CRM Document Generation, E-Signature, Document Management, and Contract Management categories.

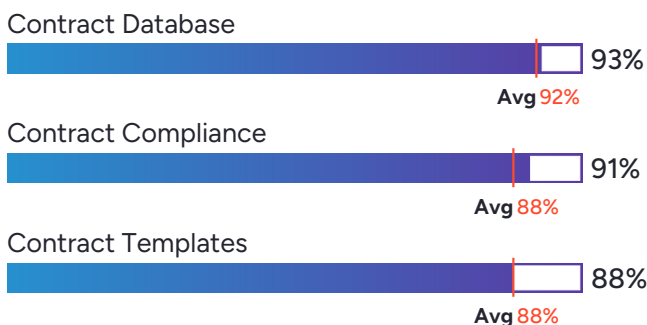
Satisfaction Ratings



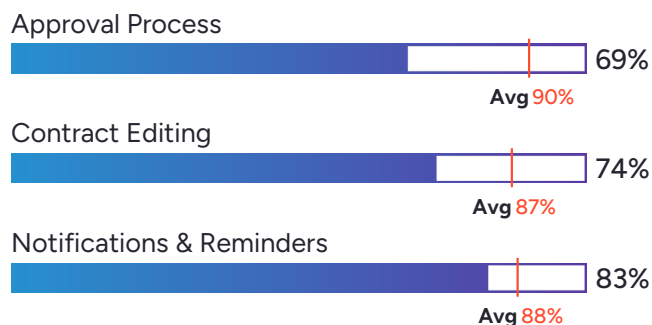
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Concord Worldwide



HQ Location
San Francisco, CA



Year Founded
2014



Employees (Listed
On LinkedIn)
81



Company Website
concordnow.com

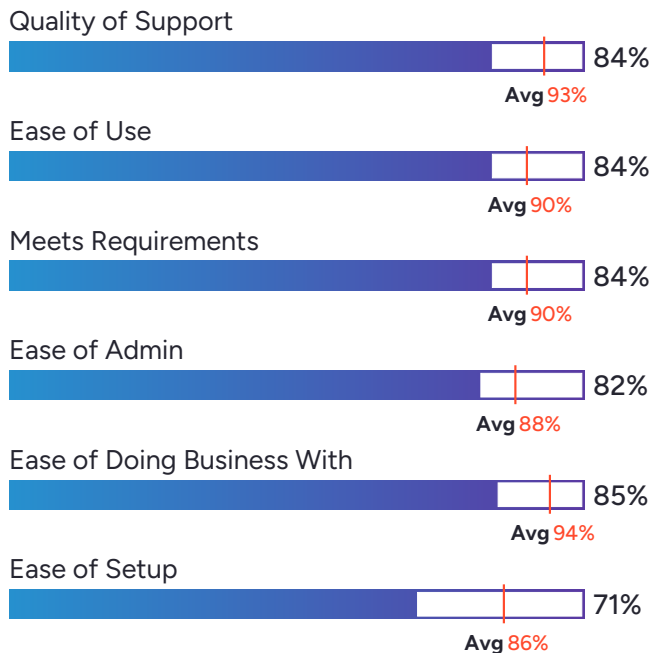


AODOCS

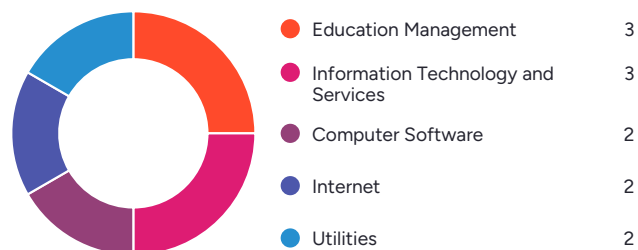
4.2 ★★★★★ (119)

AODOCS has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 97% of users rated it 4 or 5 stars, 85% of users believe it is headed in the right direction, and users said they would be likely to recommend AODOCS at a rate of 86%. AODOCS is also in the Document Management and Enterprise Content Management (ECM) categories.

Satisfaction Ratings



Top Industries Represented



Ownership
AODOCS



HQ Location
Atlanta, GA



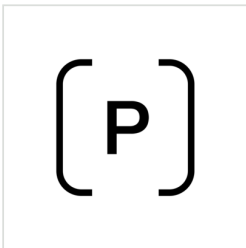
Year Founded
2012



Employees (Listed
On LinkedIn)
113



Company Website
aodocs.com

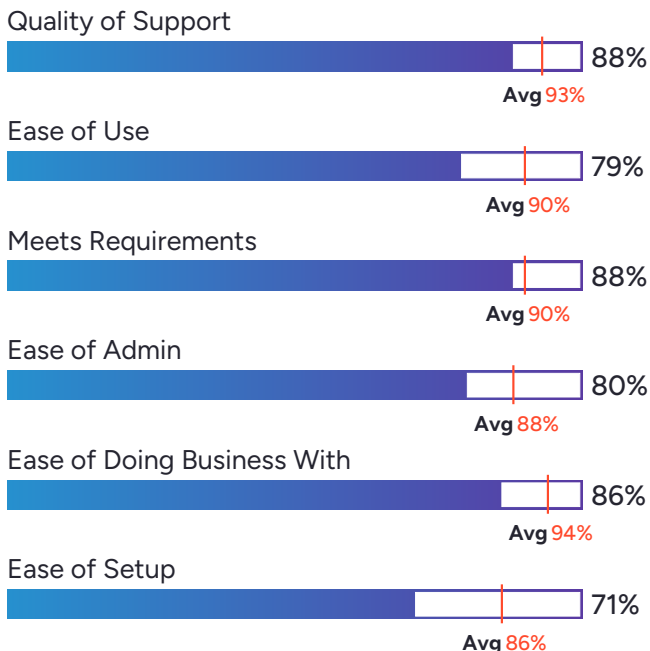


Precisely

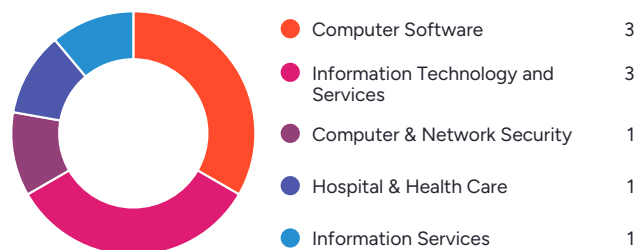
4.2 ★★★★★ (22)

Precisely has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 82% of users rated it 4 or 5 stars, 75% of users believe it is headed in the right direction, and users said they would be likely to recommend Precisely at a rate of 80%. Precisely is also in the E-Signature and Contract Management categories.

Satisfaction Ratings



Top Industries Represented



Ownership
Precisely



HQ Location
Gothenburg, Vastra
Gotaland County



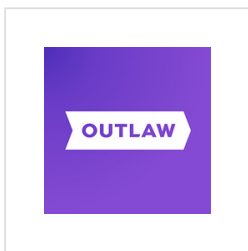
Year Founded
2014



Employees (Listed
On LinkedIn)
25



Company Website
precisely.se

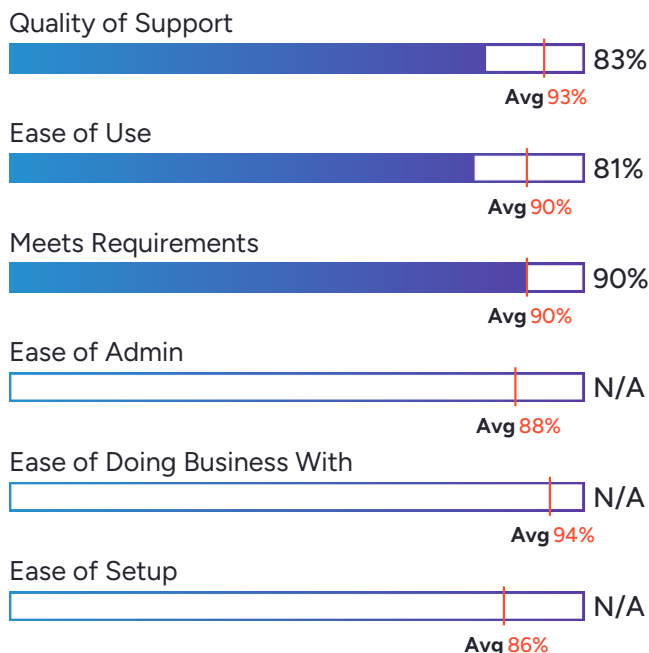


Outlaw

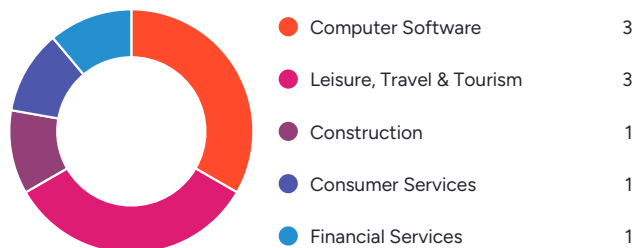
4.6 ★★★★★ (86)

Outlaw has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 81% of users rated it 4 or 5 stars, 83% of users believe it is headed in the right direction, and users said they would be likely to recommend Outlaw at a rate of 83%. Outlaw is also in the Contract Management category.

Satisfaction Ratings

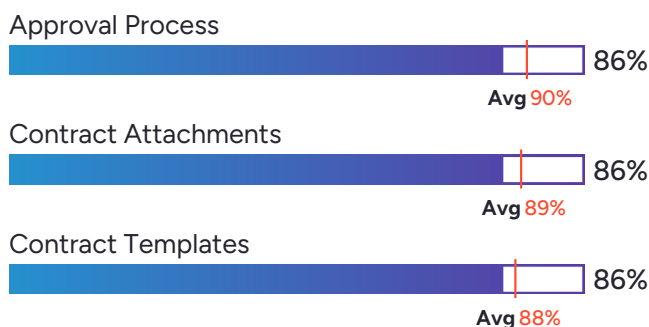


Top Industries Represented

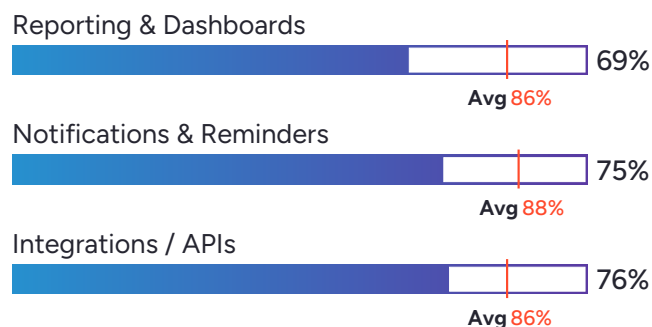


*N/A is displayed when fewer than five responses were received for the question.

Highest-Rated Features



Lowest-Rated Features



Ownership
Outlaw



HQ Location
Salt Lake City, Utah



Year Founded
2017



Employees (Listed
On LinkedIn)
49



Company Website
getoutlaw.com



Satisfaction Ratings for Contract Lifecycle Management (CLM)

G2 reviewers rated software sellers ability to satisfy their needs as shown in the table below.

	Satisfaction		Satisfaction by Category						Net Promoter Score (NPS)
	Likelihood to Recommend	Product Going in Right Direction?	Meets Requirements	Ease of Admin	Ease of Doing Business With	Quality of Support	Ease of Setup	Ease of Use	
Ironclad	90%	92%	90%	91%	93%	88%	85%	89%	69
Docusign CLM	83%	88%	87%	81%	85%	85%	80%	85%	42
LinkSquares	93%	98%	92%	93%	97%	98%	90%	93%	80
Summize	95%	100%	91%	88%	97%	96%	87%	91%	87
Juro	93%	100%	90%	93%	97%	98%	90%	91%	85
Conga CLM	85%	88%	87%	82%	87%	87%	76%	82%	47
SpotDraft	91%	94%	90%	92%	93%	94%	90%	92%	73
Sirion CLM	91%	100%	92%	89%	97%	97%	83%	90%	77
DealHub.io	96%	100%	93%	84%	98%	98%	89%	92%	85
Volody CLM	97%	96%	97%	99%	100%	99%	94%	98%	92
LawVu	95%	100%	90%	95%	96%	99%	90%	94%	86
Leah	100%	100%	97%	96%	98%	98%	93%	98%	100
fynk	98%	100%	98%	95%	95%	96%	95%	95%	100
CobbleStone Contract Insight Enterprise	96%	100%	98%	96%	97%	97%	94%	94%	94
ContractSafe	94%	91%	94%	96%	100%	97%	94%	95%	83
RazorSign	99%	100%	97%	N/A	N/A	100%	99%	99%	100
Inhubber	99%	100%	100%	N/A	N/A	100%	100%	99%	100
Zeal	94%	100%	89%	95%	98%	96%	93%	98%	90
Agentforce Revenue Management (formerly Salesforce Revenue Cloud)	90%	90%	88%	83%	91%	84%	78%	81%	67

(Satisfaction Ratings for Contract Lifecycle Management (CLM) continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**Net Promoter Score ranges from -100 to +100



Satisfaction Ratings for Contract Lifecycle Management (CLM) (continued)

G2 reviewers rated software sellers ability to satisfy their needs as shown in the table below.

	Satisfaction		Satisfaction by Category						Net Promoter Score (NPS)
	Likelihood to Recommend	Product Going in Right Direction?	Meets Requirements	Ease of Admin	Ease of Doing Business With	Quality of Support	Ease of Setup	Ease of Use	
SAP Ariba	80%	82%	83%	77%	82%	78%	80%	82%	40
Lexion	92%	95%	89%	93%	95%	94%	88%	93%	72
Agiloft Contract Management Suite	91%	92%	91%	82%	94%	90%	76%	86%	69
Gatekeeper	89%	94%	91%	89%	95%	98%	81%	91%	63
IntelAgree	93%	89%	88%	84%	99%	98%	81%	89%	83
Malbek	87%	92%	85%	81%	96%	93%	80%	81%	50
Tomorro	92%	100%	91%	94%	98%	98%	87%	94%	80
Contract Logix	87%	98%	90%	86%	93%	94%	80%	89%	57
Workday CLM, powered by Evisort	95%	100%	89%	90%	96%	97%	91%	93%	92
Contractbook	94%	100%	88%	83%	100%	94%	67%	88%	90
Legistify	99%	N/A	N/A	N/A	N/A	N/A	99%	98%	95
ContractHero	90%	88%	82%	89%	N/A	95%	91%	87%	75
Concord	82%	89%	83%	84%	84%	81%	81%	81%	25
AODocs	86%	85%	84%	82%	85%	84%	71%	84%	55
Precisely	80%	N/A	88%	80%	86%	88%	71%	79%	27
Outlaw	83%	83%	90%	N/A	N/A	83%	N/A	81%	37
Average	91%	95%	90%	88%	94%	93%	86%	90%	73

*N/A is displayed when fewer than five responses were received for the question.

**Net Promoter Score ranges from -100 to +100



Feature Comparison for Contract Lifecycle Management (CLM)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Contract Creation & Management

	Contract Creation	Contract Templates	Contract Editing	Contract Attachments
Ironclad	93%	91%	85%	86%
Docusign CLM	88%	85%	88%	87%
LinkSquares	90%	90%	89%	89%
Summize	93%	91%	87%	90%
Juro	91%	91%	88%	78%
Conga CLM	91%	85%	86%	86%
SpotDraft	87%	86%	84%	85%
Sirion CLM	N/A	N/A	N/A	N/A
DealHub.io	92%	89%	89%	92%
Volody CLM	95%	95%	98%	90%
LawVu	89%	87%	82%	79%
Leah	95%	94%	93%	97%
fynk	N/A	N/A	N/A	N/A
CobbleStone Contract Insight Enterprise	96%	95%	98%	97%
ContractSafe		N/A	N/A	94%
RazorSign	N/A	N/A	N/A	N/A
Inhubber	100%	100%	100%	99%
Zeal	98%	96%	98%	98%
Agentforce Revenue Management (formerly Salesforce Revenue Cloud)	86%	87%	88%	89%

(Feature Comparison for Contract Lifecycle Management (CLM) continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.



Feature Comparison for Contract Lifecycle Management (CLM) (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Contract Creation & Management

	Contract Creation	Contract Templates	Contract Editing	Contract Attachments
SAP Ariba	87%	87%	89%	83%
Lexion	86%	88%	90%	91%
Agiloft Contract Management Suite	88%	83%	89%	92%
Gatekeeper	84%	83%	77%	86%
IntelAgree	90%	89%	86%	87%
Malbek	92%	89%	88%	93%
Tomorrow	92%	92%	89%	92%
Contract Logix	83%	79%	80%	87%
Workday CLM, powered by Evisort	83%	77%	69%	80%
Contractbook	95%	95%	86%	86%
Legistify	N/A	N/A	N/A	N/A
ContractHero	N/A	71%	N/A	N/A
Concord	83%	88%	74%	N/A
AODocs	N/A	N/A	N/A	N/A
Precisely	N/A	N/A	N/A	N/A
Outlaw	86%	86%	78%	86%
Average	90%	88%	87%	89%

(Feature Comparison for Contract Lifecycle Management (CLM) continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.



Feature Comparison for Contract Lifecycle Management (CLM) (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Collaboration

	Contract Collaboration	Approval Process
Ironclad	88%	92%
Docusign CLM	90%	90%
LinkSquares	91%	91%
Summize	87%	91%
Juro	87%	88%
Conga CLM	85%	88%
SpotDraft	85%	85%
Sirion CLM	N/A	N/A
DealHub.io	94%	95%
Volody CLM	95%	98%
LawVu	86%	90%
Leah	93%	95%
fynk	N/A	N/A
CobbleStone Contract Insight Enterprise	95%	98%
ContractSafe	N/A	N/A
RazorSign	N/A	100%
Inhubber	99%	100%
Zeal	98%	100%
Agentforce Revenue Management (formerly Salesforce Revenue Cloud)	84%	90%

(Feature Comparison for Contract Lifecycle Management (CLM) continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.



Feature Comparison for Contract Lifecycle Management (CLM) (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Collaboration

	Contract Collaboration	Approval Process
SAP Ariba	86%	84%
Lexion	89%	90%
Agiloft Contract Management Suite	85%	88%
Gatekeeper	86%	87%
IntelAgree	85%	88%
Malbek	90%	91%
Tomorrow	91%	92%
Contract Logix	80%	85%
Workday CLM, powered by Evisort	76%	84%
Contractbook	N/A	N/A
Legistify	N/A	N/A
ContractHero	N/A	N/A
Concord	N/A	69%
AODocs	N/A	N/A
Precisely	N/A	N/A
Outlaw	79%	86%
Average	88%	90%

(Feature Comparison for Contract Lifecycle Management (CLM) continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.



Feature Comparison for Contract Lifecycle Management (CLM) (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Other Platform Features

	Notifications & Reminders	Contract Database	Contract Compliance	Integrations / APIs	E-Signature
Ironclad	85%	86%	86%	80%	91%
Docusign CLM	89%	89%	88%	85%	97%
LinkSquares	89%	94%	89%	87%	86%
Summize	91%	94%	90%	90%	87%
Juro	84%	89%	88%	84%	90%
Conga CLM	83%	88%	87%	84%	83%
SpotDraft	82%	91%	86%	80%	89%
Sirion CLM	N/A	N/A	N/A	N/A	N/A
DealHub.io	90%	93%	94%	94%	96%
Volody CLM	98%	94%	91%	94%	93%
LawVu	86%	90%	80%	78%	82%
Leah	98%	97%	91%	93%	95%
fynk	N/A	N/A	N/A	97%	N/A
CobbleStone Contract Insight Enterprise	98%	98%	96%	96%	98%
ContractSafe	89%	97%	N/A	N/A	97%
RazorSign	N/A	N/A	N/A	N/A	N/A
Inhubber	100%	100%	99%	100%	100%
Zeal	98%	98%	96%	92%	100%
Agentforce Revenue Management (formerly Salesforce Revenue Cloud)	84%	83%	86%	85%	89%

(Feature Comparison for Contract Lifecycle Management (CLM) continues on next page)

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Feature Comparison for Contract Lifecycle Management (CLM) (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Other Platform Features

	Notifications & Reminders	Contract Database	Contract Compliance	Integrations / APIs	E-Signature
SAP Ariba	86%	82%	82%	81%	84%
Lexion	87%	93%	84%	87%	93%
Agiloft Contract Management Suite	90%	94%	87%	79%	85%
Gatekeeper	89%	95%	82%	81%	88%
IntelAgree	91%	90%	87%	80%	87%
Malbek	86%	90%	89%	87%	90%
Tomorro	91%	93%	94%	90%	90%
Contract Logix	89%	90%	82%	68%	79%
Workday CLM, powered by Evisort	79%	89%	84%	83%	88%
Contractbook	N/A	N/A		N/A	97%
Legistify	N/A	N/A	N/A	N/A	N/A
ContractHero	N/A	91%	N/A	N/A	N/A
Concord	83%	93%	91%	N/A	86%
AODocs	N/A	N/A	N/A	N/A	N/A
Precisely	N/A	N/A	N/A	N/A	N/A
Outlaw	75%	82%	79%	76%	79%
Average	88%	92%	88%	86%	90%

(Feature Comparison for Contract Lifecycle Management (CLM) continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.



Feature Comparison for Contract Lifecycle Management (CLM) (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Contract Data

	Reporting & Dashboards	Advanced Contract Analytics
Ironclad	80%	77%
Docusign CLM	87%	86%
LinkSquares	88%	89%
Summize	88%	89%
Juro	84%	
Conga CLM	82%	80%
SpotDraft	87%	79%
Sirion CLM	N/A	97%
DealHub.io	84%	87%
Volody CLM	95%	94%
LawVu	85%	
Leah	95%	93%
fynk	N/A	N/A
CobbleStone Contract Insight Enterprise	94%	98%
ContractSafe	N/A	
RazorSign	N/A	N/A
Inhubber	100%	100%
Zeal	96%	100%
Agentforce Revenue Management (formerly Salesforce Revenue Cloud)	85%	86%

(Feature Comparison for Contract Lifecycle Management (CLM) continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.



Feature Comparison for Contract Lifecycle Management (CLM) (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Contract Data

	Reporting & Dashboards	Advanced Contract Analytics
SAP Ariba	85%	82%
Lexion	90%	82%
Agiloft Contract Management Suite	89%	71%
Gatekeeper	80%	84%
IntelAgree	71%	
Malbek	89%	84%
Tomorro	87%	89%
Contract Logix	88%	73%
Workday CLM, powered by Evisort	83%	87%
Contractbook		
Legistify	N/A	N/A
ContractHero	N/A	N/A
Concord	86%	N/A
AODocs	N/A	
Precisely	N/A	
Outlaw	69%	
Average	86%	87%

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.



Additional Data for Contract Lifecycle Management (CLM)

The table below highlights implementation and deployment data as indicated in real user reviews on G2.

Implementation

	Deployment		Implementation Time	Implementation Method				Contract Term
	Cloud	On-Premises	Avg. Months to Go Live	In-House Team	Seller Services Team	Third-Party Consultant	Don't know	Avg. Contract Term (Months)
Ironclad	71%	29%	3.0	73%	11%	5%	11%	23
Docusign CLM	100%	0%	3.3	65%	19%	16%	0%	20
LinkSquares	74%	26%	2.6	69%	20%	0%	11%	23
Summize	76%	24%	2.1	82%	15%	0%	3%	28
Juro	58%	42%	2.0	90%	8%	0%	2%	18
Conga CLM	79%	21%	4.2	53%	34%	12%	1%	18
SpotDraft	67%	33%	2.5	64%	32%	0%	5%	20
Sirion CLM	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
DealHub.io	79%	21%	3.1	59%	34%	0%	7%	20
Volody CLM	94%	6%	1.1	46%	54%	0%	0%	12
LawVu	55%	45%	2.6	100%	0%	0%	0%	21
Leah	58%	42%	5.4	73%	27%	0%	0%	34
fynk	100%	0%	2.4	20%	80%	0%	0%	19
CobbleStone Contract Insight Enterprise	70%	30%	2.6	44%	44%	0%	11%	21
ContractSafe	67%	33%	0.9	80%	20%	0%	0%	13
RazorSign	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Inhubber	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Zeal	43%	57%	N/A	43%	14%	0%	43%	N/A
Agentforce Revenue Management (formerly Salesforce Revenue Cloud)	100%	0%	6.4	90%	0%	10%	0%	28

(Additional Data for Contract Lifecycle Management (CLM) continues on next page)

*N/A is displayed when data is not publicly available.



Additional Data for Contract Lifecycle Management (CLM) (continued)

The table below highlights implementation and deployment data as indicated in real user reviews on G2.

Implementation

	Deployment		Implementation Time	Implementation Method				Contract Term
	Cloud	On-Premises	Avg. Months to Go Live	In-House Team	Seller Services Team	Third-Party Consultant	Don't know	Avg. Contract Term (Months)
SAP Ariba	100%	0%	4.9	50%	40%	0%	10%	N/A
Lexion	74%	26%	1.9	87%	10%	0%	3%	16
Agiloft Contract Management Suite	59%	41%	3.9	29%	24%	19%	29%	24
Gatekeeper	81%	19%	4.0	63%	32%	0%	5%	26
IntelAgree	60%	40%	4.9	73%	18%	0%	9%	15
Malbek	79%	21%	4.4	74%	16%	5%	5%	28
Tomorro	38%	63%	0.9	50%	25%	0%	25%	N/A
Contract Logix	45%	55%	4.6	65%	13%	4%	17%	16
Workday CLM, powered by Evisort	78%	22%	2.6	89%	11%	0%	0%	26
Contractbook	60%	40%	2.5	60%	40%	0%	0%	N/A
Legistify	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
ContractHero	40%	60%	1.7	40%	60%	0%	0%	N/A
Concord	0%	100%	2.8	100%	0%	0%	0%	7
AODocs	77%	23%	5.2	64%	36%	0%	0%	11
Precisely	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Outlaw	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A

(Additional Data for Contract Lifecycle Management (CLM) continues on next page)

*N/A is displayed when data is not publicly available.



Additional Data for Contract Lifecycle Management (CLM) (continued)

The table below highlights the average user adoption of each product as indicated in real user reviews on G2.

User Adoption and Return on Investment (ROI)

	User Adoption	Payback Period
	Average User Adoption	Estimated ROI (payback period in months)
Ironclad	76%	11
Docusign CLM	57%	16
LinkSquares	61%	14
Summize	46%	5
Juro	68%	9
Conga CLM	52%	17
SpotDraft	61%	8
Sirion CLM	N/A	N/A
DealHub.io	71%	4
Volody CLM	100%	5
LawVu	52%	6
Leah	47%	11
fynk	77%	8
CobbleStone Contract Insight Enterprise	74%	14
ContractSafe	62%	3
RazorSign	N/A	N/A
Inhubber	N/A	N/A
Zeal	N/A	N/A
Agentforce Revenue Management (formerly Salesforce Revenue Cloud)	82%	19

(Additional Data for Contract Lifecycle Management (CLM) continues on next page)

*N/A is displayed when data is not publicly available.



Additional Data for Contract Lifecycle Management (CLM) (continued)

The table below highlights the average user adoption of each product as indicated in real user reviews on G2.

User Adoption and Return on Investment (ROI)

	User Adoption	Payback Period
	Average User Adoption	Estimated ROI (payback period in months)
SAP Ariba	30%	N/A
Lexion	63%	16
Agiloft Contract Management Suite	60%	13
Gatekeeper	54%	16
IntelAgree	62%	10
Malbek	52%	17
Tomorro	41%	N/A
Contract Logix	56%	8
Workday CLM, powered by Evisort	60%	22
Contractbook	38%	N/A
Legistify	N/A	N/A
ContractHero	72%	19
Concord	56%	N/A
AODocs	40%	23
Precisely	N/A	N/A
Outlaw	N/A	N/A
Average	60%	12

(Additional Data for Contract Lifecycle Management (CLM) continues on next page)

*N/A is displayed when data is not publicly available.



Additional Data for Contract Lifecycle Management (CLM) (continued)

The table below highlights third-party market presence data used to inform the G2's Market Presence Score that highlights each products impact and influence in the category.

Market Presence

	Seller Name	Year Founded	Employees on LinkedIn (Seller)	LinkedIn Followers
Ironclad	Ironclad	2014	793	50,428
Docusign CLM	Docusign	2003	8,411	563,079
LinkSquares	LinkSquares	2015	251	21,393
Summize	Summize	2018	99	8,755
Juro	Juro	2016	117	23,790
Conga CLM	Conga	2006	1,793	170,037
SpotDraft	SpotDraft	2017	352	72,537
Sirion CLM	Sirion	2012	1,130	156,081
DealHub.io	DealHub.io	2014	308	31,106
Volody CLM	volody	2014	99	33,000
LawVu	LawVu	2015	153	13,071
Leah	Leah, formerly ContractPodAi	2015	153	29,651
fynk	fynk GmbH	2022	34	1,831
CobbleStone Contract Insight Enterprise	CobbleStone Systems	1995	157	7,305
ContractSafe	ContractSafe	2015	42	1,438
RazorSign	Practiceleague Legaltech Pvt. Ltd.	2016	78	10,342
Inhubber	Inhubber	2020	20	12,261
Zeal	Zeal	2019	22	13,625
Agentforce Revenue Management (formerly Salesforce Revenue Cloud)	Salesforce	1999	88,363	6,389,755

(Additional Data for Contract Lifecycle Management (CLM) continues on next page)

*N/A is displayed when data is not publicly available.



Additional Data for Contract Lifecycle Management (CLM) (continued)

The table below highlights third-party market presence data used to inform the G2's Market Presence Score that highlights each products impact and influence in the category.

Market Presence

	Seller Name	Year Founded	Employees on LinkedIn (Seller)	LinkedIn Followers
SAP Ariba	SAP	1972	141,341	4,790,376
Lexion	DocuSign	2003	8,411	563,079
Agiloft Contract Management Suite	Agiloft	1991	401	27,086
Gatekeeper	Gatekeeper	2010	116	14,423
IntelAgree	IntelAgree	2018	92	1,901
Malbek	Malbek	2017	117	6,369
Tomorro	Tomorro	2020	127	13,502
Contract Logix	LegalSifter	2013	54	6,450
Workday CLM, powered by Evisort	Workday	2005	23,943	1,364,422
Contractbook	Contractbook	2017	35	8,637
Legistify	Legistify	2015	100	12,589
ContractHero	ContractHero	2020	26	1,930
Concord	Concord Worldwide	2014	81	13,449
AODocs	AODocs	2012	113	16,952
Precisely	Precisely	2014	25	2,586
Outlaw	Outlaw	2017	49	1,059

*N/A is displayed when data is not publicly available.