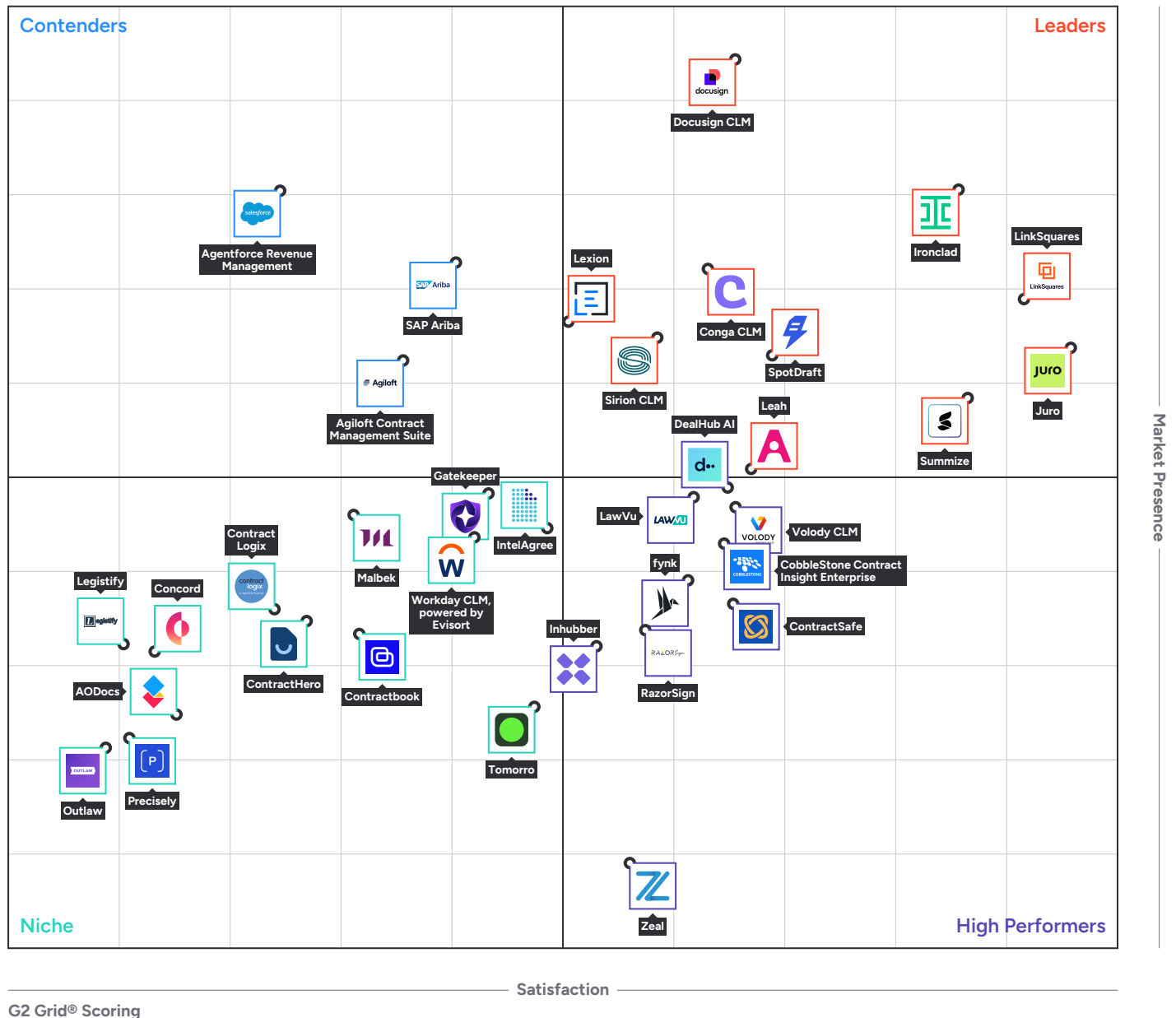


Mid-Market Grid® Report for Contract Lifecycle Management (CLM) | Fall 2026



Contract Lifecycle Management (CLM) Software



(Contract Lifecycle Management (CLM) Software continues on next page)



Contract Lifecycle Management (CLM) Software (continued)

Contract Lifecycle Management (CLM) Software Definition

Contract lifecycle management (CLM) software is used to streamline the entire contract lifecycle process, from pre-signature to post-signature. CLM software can simplify the process of managing contracts across key lifecycle stages such as contract creation, negotiation, execution, approval, and renewal.

CLM software tracks milestones, deadlines, and obligations outlined in the contract, sending automated reminders and notifications to relevant parties. While traditionally utilized by legal teams, CLM software is widely used by other teams within an organization, such as sales, procurement, and finance. By automating contract workflows, these tools help manage high volumes of routine agreements more efficiently.

Unlike [contract management software](#), CLM software helps users manage actions post-signature (or post-execution), including obligation tracking, performance and compliance management, and dispute resolutions. These tools provide a centralized platform for storing all obligation terms and communications. This assists businesses in mitigating risks, ensuring all internal and external parties understand and deliver on their contractual obligations. Having a centralized repository and access for collaboration, shared automated workflows, and visibility to contract performance analytics helps improve compliance and overall efficiency for managing contracts.

CLM software commonly integrates with [customer relationship management \(CRM\) software](#), [proposal software](#), [accounting software](#), and [e-signature software](#).

To qualify for inclusion in the Contract Lifecycle Management (CLM) category, a product must:

- Provide all the features of a contract management solution
- Manage the entire contract lifecycle from start to finish
- Track and monitor the contract creation and delivery process
- Allow users to estimate the efficiency of the contract lifecycle and find ways to improve it
- Provide regular reporting to internal and relevant external parties about the contracts and performance with respect to obligations
- Comply with industry requirements, government regulations, audits, and response to lawsuits

(Contract Lifecycle Management (CLM) Software continues on next page)



Contract Lifecycle Management (CLM) Software (continued)

Mid-Market Contract Lifecycle Management (CLM) Grid® Scoring Description

Products shown on the Mid-Market Grid® for Contract Lifecycle Management (CLM) have received a minimum of 10 reviews/ratings in data gathered by July 28, 2026. Products are ranked by customer satisfaction (based on user reviews) and market presence (based on market share, seller size, and social impact) and placed into four categories on the Grid®:

Products in the Leader quadrant are rated highly by G2 users and have substantial Market Presence scores. Leaders include: [Ironclad](#), [DocuSign CLM](#), [LinkSquares](#), [Juro](#), [Summize](#), [Conga CLM](#), [SpotDraft](#), [Sirion CLM](#), [Leah](#), and [Lexion](#)

High Performing products have high customer Satisfaction scores and low Market Presence compared to the rest of the category. High Performers include: [DealHub AI](#), [Volody CLM](#), [LawVu](#), [CobbleStone Contract Insight Enterprise](#), [ContractSafe](#), [fynk](#), [RazorSign](#), [Inhubber](#), and [Zeal](#)

Contender products have relatively low customer Satisfaction scores and high Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. Contenders include: [SAP Ariba](#), [Agentforce Revenue Management \(formerly Salesforce Revenue Cloud\)](#), and [Agiloft Contract Management Suite](#)

Niche products have relatively low Satisfaction scores and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. Niche products include: [IntelAgree](#), [Gatekeeper](#), [Workday CLM](#), [powered by Evisort](#), [Malbek](#), [Tomorrow](#), [Contractbook](#), [ContractHero](#), [Contract Logix](#), [Concord](#), [Legistify](#), [AODocs](#), [Precisely](#), and [Outlaw](#)

Grid® Scores for Mid-Market Contract Lifecycle Management (CLM) Software

The table below shows the Satisfaction and Market Presence scores that determine product placement on the Mid-Market Grid®. To learn more about each of the products, please see the profile section.

Leaders

	# of Reviews	Satisfaction	Market Presence	G2 Score
Ironclad	139	88	84	86
Docusign CLM	128	67	99	83
LinkSquares	209	94	71	83
Juro	132	99	65	82
Summize	61	89	59	74
Conga CLM	187	64	74	69
SpotDraft	70	70	64	67
Sirion CLM	18	59	66	63
Leah	18	68	51	59
Lexion	62	51	68	59

(Grid® Scores for Mid-Market Contract Lifecycle Management (CLM) Software continues on next page)

* Products are ordered by G2 Score. Satisfaction score is used as a tiebreaker if two products have the same G2 Score.

Grid® Scores for Mid-Market Contract Lifecycle Management (CLM) Software *(continued)*

The table below shows the Satisfaction and Market Presence scores that determine product placement on the Mid-Market Grid®. To learn more about each of the products, please see the profile section.

High Performers

	# of Reviews	Satisfaction	Market Presence	G2 Score
DealHub AI	58	66	49	57
Volody CLM	27	67	46	56
LawVu	23	63	47	55
CobbleStone Contract Insight Enterprise	21	66	42	54
ContractSafe	13	66	35	51
fynk	13	62	38	50
RazorSign	11	58	32	45
Inhubber	18	53	30	42
Zeal	10	57	4	30

Contenders

SAP Ariba	48	40	75	58
Agentforce Revenue Management (formerly Salesforce Revenue Cloud)	49	23	84	53
Agiloft Contract Management Suite	33	35	64	49

(Grid® Scores for Mid-Market Contract Lifecycle Management (CLM) Software continues on next page)

* Products are ordered by G2 Score. Satisfaction score is used as a tiebreaker if two products have the same G2 Score.



Grid® Scores for Mid-Market Contract Lifecycle Management (CLM) Software *(continued)*

The table below shows the Satisfaction and Market Presence scores that determine product placement on the Mid-Market Grid®. To learn more about each of the products, please see the profile section.

Niche

	# of Reviews	Satisfaction	Market Presence	G2 Score
IntelAgree	27	49	44	46
Gatekeeper	36	43	48	45
Workday CLM, powered by Evisort	29	42	43	42
Malbek	32	30	45	38
Tomorro	25	47	23	35
Contractbook	10	31	31	31
ContractHero	14	25	33	29
Contract Logix	52	22	34	28
Concord	16	11	29	20
Legistify	23	8	30	19
AODocs	29	13	22	17
Precisely	11	9	19	14
Outlaw	16	6	18	12

* Products are ordered by G2 Score. Satisfaction score is used as a tiebreaker if two products have the same G2 Score.



Grid® Methodology

Grid® Rating Methodology

The Grid® represents the democratic voice of real software users, rather than the subjective opinion of one analyst. G2 rates products from the Contract Lifecycle Management (CLM) category algorithmically based on data sourced from product reviews shared by G2 users and data sourced from third parties.

Technology buyers can use the Grid® to help them quickly select the best products for their businesses and to find peers with similar experiences. For sellers, media, investors, and analysts, the Grid® provides benchmarks for product comparison and market trend analysis.

Segmented Grid® Scoring Methodology

When viewing a Grid® by segment size, the same Grid® scoring methodology applies. However, the review data used is only from reviewers who are employed by a company within a particular company segment.

G2 uses the following definitions for company segments:

- Small-Business Review: A review from someone who works at a company with 50 or fewer employees
- Mid-Market Review: A review from someone who works at a company with 51-1,000 employees
- Enterprise Review: A review from someone who works at a company with 1,001+ employees

Grid® Scoring Methodology

The Grid® Report for Contract Lifecycle Management (CLM) | Fall 2026 is based on reviews collected through July 28, 2026. We apply unique algorithms to this data to calculate Satisfaction (v4.0) and Market Presence (v7.0) scores for the Fall 2026 report quarter. To view the Contract Lifecycle Management (CLM) Grid® with the most recent data, please visit the [Contract Lifecycle Management \(CLM\)](#) page. For more details on Grid® Scoring, please view the [G2 Scoring Methodology here](#).

Grid® Categorization Methodology

Making G2 research relevant and easy for people to use as they evaluate and select business software products is one of our most important goals. In support of that goal, organizing products and software companies in a well-defined structure that makes capturing, evaluating, and displaying reviews and other research in an orderly manner is a critical part of the research process.

To manage the process of categorizing the software products and the related reviews in the G2 community, G2 follows a publicly available [categorization methodology](#). All products appearing on the Grid® have passed through G2's categorization methodology and meet G2's category standards.

Many terms that appear regularly across G2 and are used to aid in product categorization warrant a definition to facilitate buyer understanding. These terms may be included within reviews from the G2 community or in executive summaries for products included on the Grid®. A [list of standard definitions](#) is available to G2 users to eliminate confusion and ease the buying process.

(Grid® Methodology continues on next page)

**** Net Promoter, Net Promoter System, Net Promoter Score, NPS and the NPS-related emoticons are registered trademarks of Bain & Company, Inc., Fred Reichheld and Satmetrix Systems, Inc.**



Grid® Methodology (*continued*)

Rating Changes and Dynamics

The ratings in this report are based on a snapshot of the user reviews and third-party data collected by G2 up through July 28, 2026. The ratings may change as the products are further developed, the sellers grow, and as additional opinions are shared by users. G2 updates the ratings on its website in real time as additional data is received, and this report will be updated as significant data is received. By improving their products and support and/or by having more satisfied customer voices heard, Contenders may become Leaders and Niche sellers may become High Performers.

Trust

Keeping our ratings unbiased is our top priority. G2 follows defined community guidelines to ensure privacy, and authenticity for users and reviews. For more details, please view the [G2 Community Guidelines here](#).

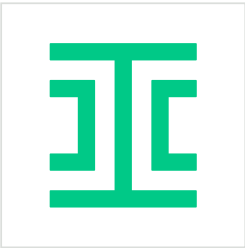
Grid® Inclusion Criteria

All products in a G2 category that have at least 10 reviews from real users of the product are included on the Grid®. Inviting other users, such as colleagues and peers, to join G2 and share authentic product reviews will accelerate this process.

If a product is not yet listed on G2 and it fits the market definition above, then users are encouraged to [suggest its addition](#) to our [Contract Lifecycle Management \(CLM\) category](#).

Product Profiles

Product profiles and detailed charts are included for products with 10 or more reviews.



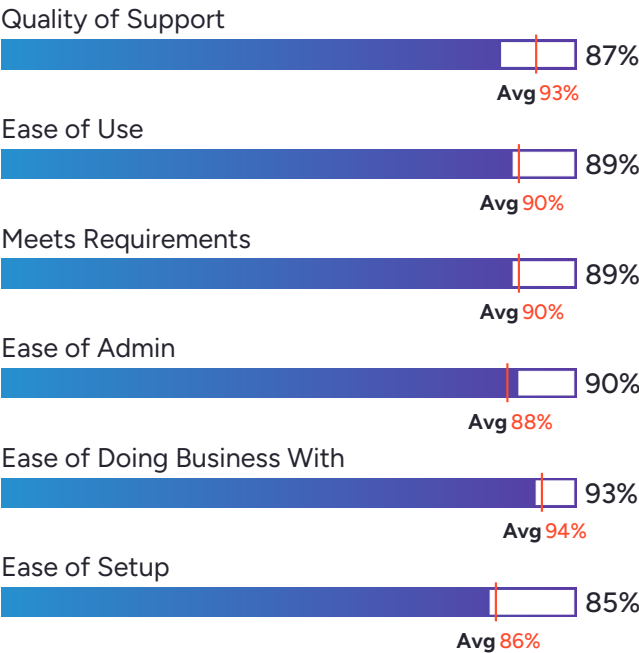
Ironclad

4.4 ★★★★★ (312)



Ironclad has been named a Leader based on receiving a high customer Satisfaction score and having a large Market Presence. 94% of users rated it 4 or 5 stars, 90% of users believe it is headed in the right direction, and users said they would be likely to recommend Ironclad at a rate of 89%. Ironclad is also in the Contract Management and Legal Workflow Automation categories.

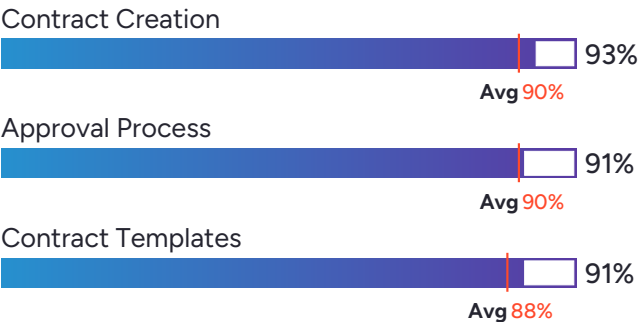
Satisfaction Ratings



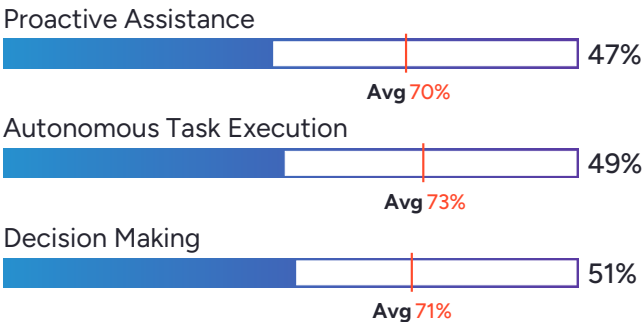
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Ironclad



HQ Location
San Francisco,
California



Year Founded
2014



Employees (Listed
On LinkedIn)
850



Company Website
ironcladapp.com



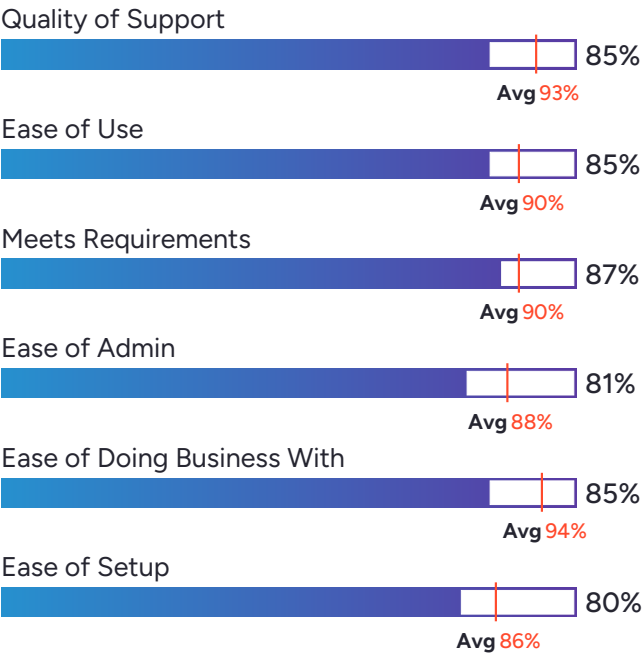
Docusign CLM

4.3 ★★★★★ (507)



Docusign CLM has been named a Leader based on receiving a high customer Satisfaction score and having a large Market Presence. Docusign CLM has the largest Market Presence among products in Contract Lifecycle Management (CLM). 90% of users rated it 4 or 5 stars, 88% of users believe it is headed in the right direction, and users said they would be likely to recommend Docusign CLM at a rate of 83%. Docusign CLM is also in the Contract Management, Contract Analytics, Document Generation, Enterprise Content Management (ECM), and Salesforce CRM Document Generation categories.

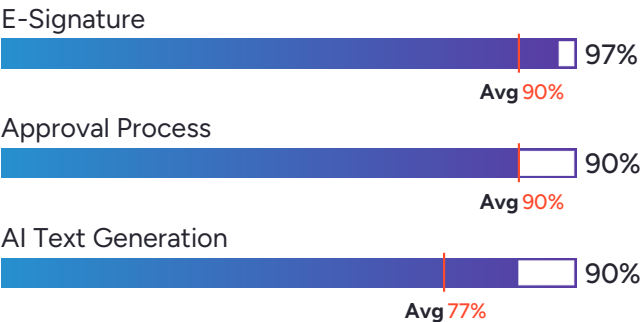
Satisfaction Ratings



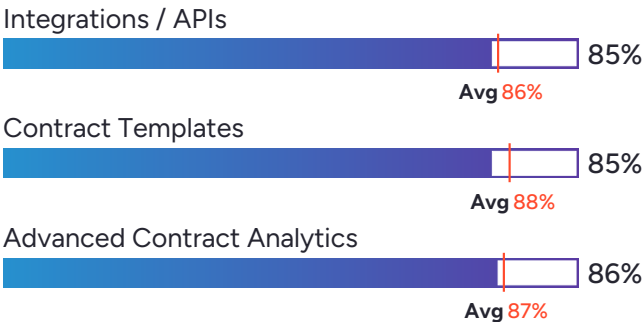
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Docusign



HQ Location
San Francisco, CA



Year Founded
2003



Employees (Listed
On LinkedIn)
8,433



Company Website
docusign.com



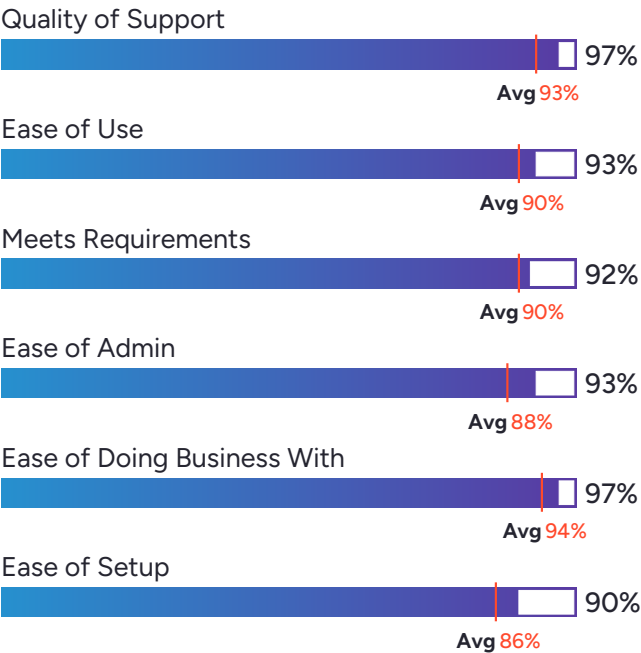
LinkSquares

4.7 ★★★★★ (438)

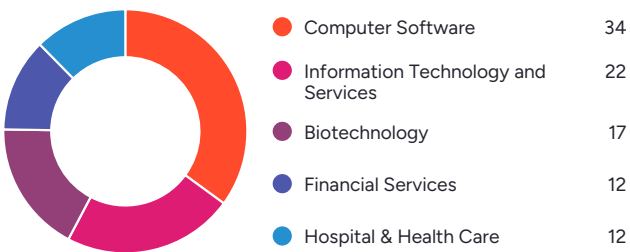


LinkSquares has been named a Leader based on receiving a high customer Satisfaction score and having a large Market Presence. 98% of users rated it 4 or 5 stars, 98% of users believe it is headed in the right direction, and users said they would be likely to recommend LinkSquares at a rate of 93%. LinkSquares is also in the Contract Management and Contract Analytics categories.

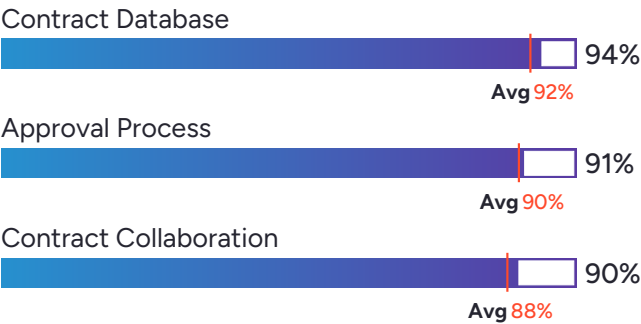
Satisfaction Ratings



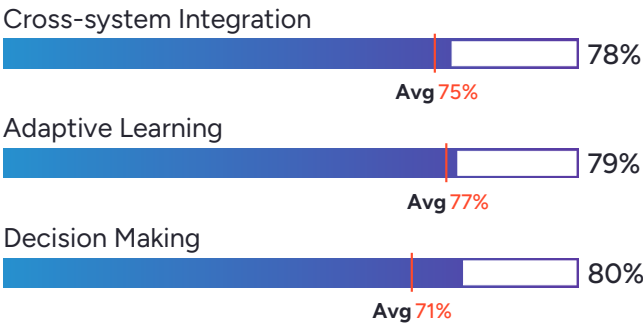
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
LinkSquares



HQ Location
Boston,
Massachusetts



Year Founded
2015



Employees (Listed
On LinkedIn)
236



Company Website
linksquares.com



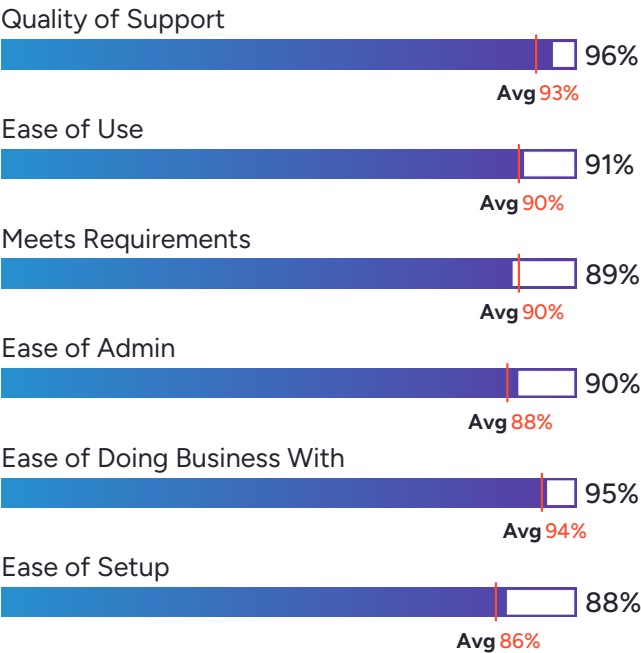
Juro

4.5 ★★★★★ (248)

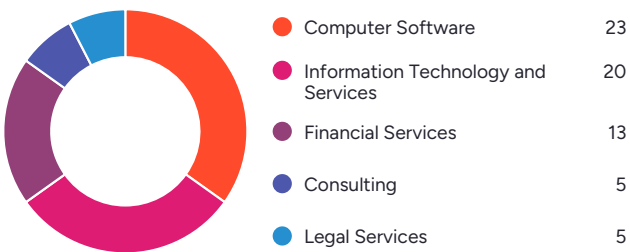


Juro has been named a Leader based on receiving a high customer Satisfaction score and having a large Market Presence. Juro received the highest Satisfaction score among products in Contract Lifecycle Management (CLM). 99% of users rated it 4 or 5 stars, 98% of users believe it is headed in the right direction, and users said they would be likely to recommend Juro at a rate of 91%. Juro is also in the Contract Management and E-Signature categories.

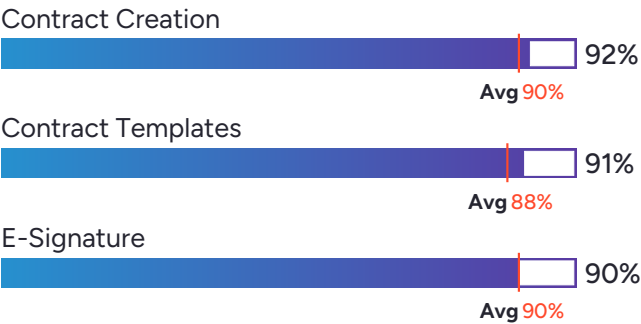
Satisfaction Ratings



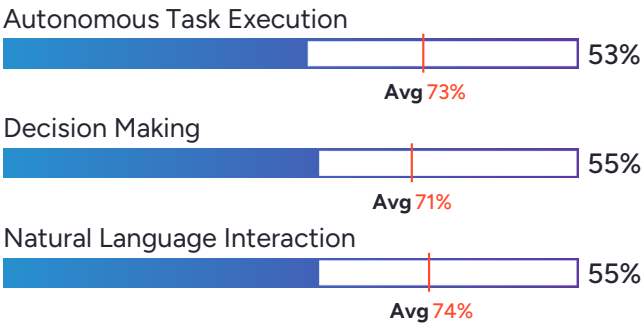
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Juro



HQ Location
London, United Kingdom



Year Founded
2016



Employees (Listed On LinkedIn)
120



Company Website
www.juro.com



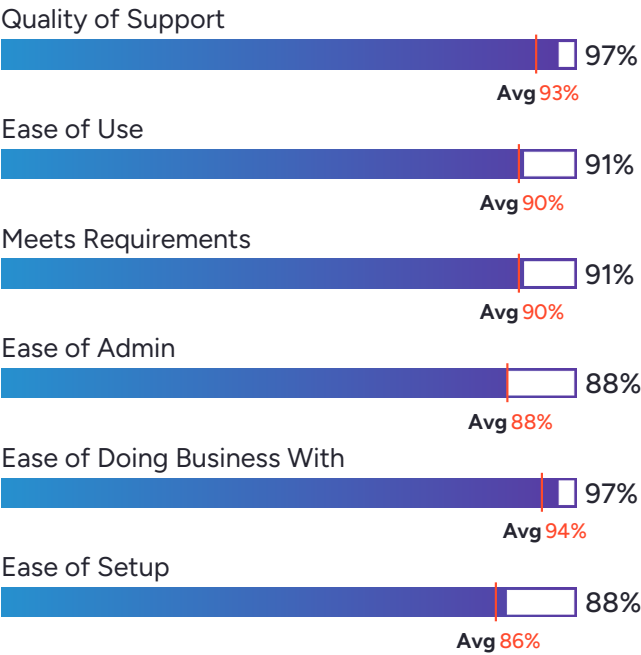
Summize

4.7 ★★★★★ (111)

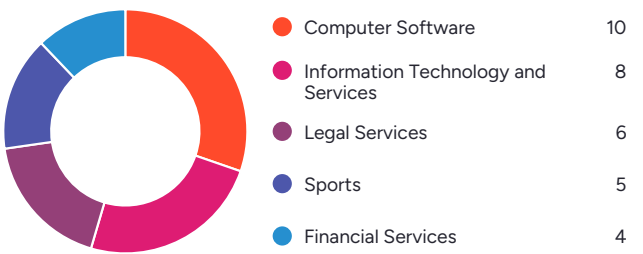


Summize has been named a Leader based on receiving a high customer Satisfaction score and having a large Market Presence. 100% of users rated it 4 or 5 stars, 100% of users believe it is headed in the right direction, and users said they would be likely to recommend Summize at a rate of 95%. Summize is also in the Document Management, Document Generation, Document Creation, Contract Management, and Contract Analytics categories.

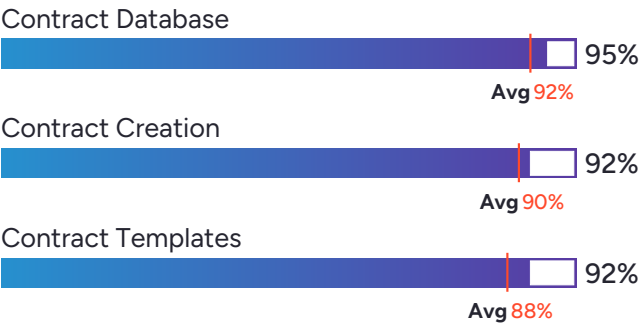
Satisfaction Ratings



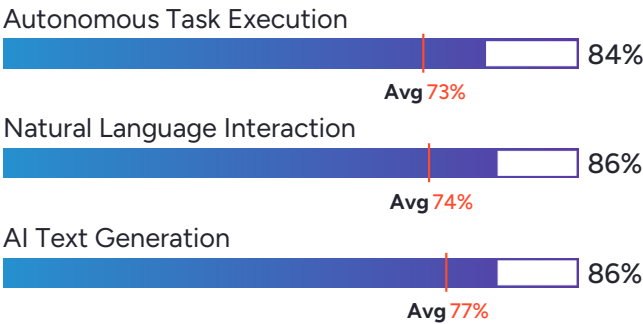
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Summize



HQ Location
Manchester, GB



Year Founded
2018



Employees (Listed
On LinkedIn)
103



Company Website
summize.com



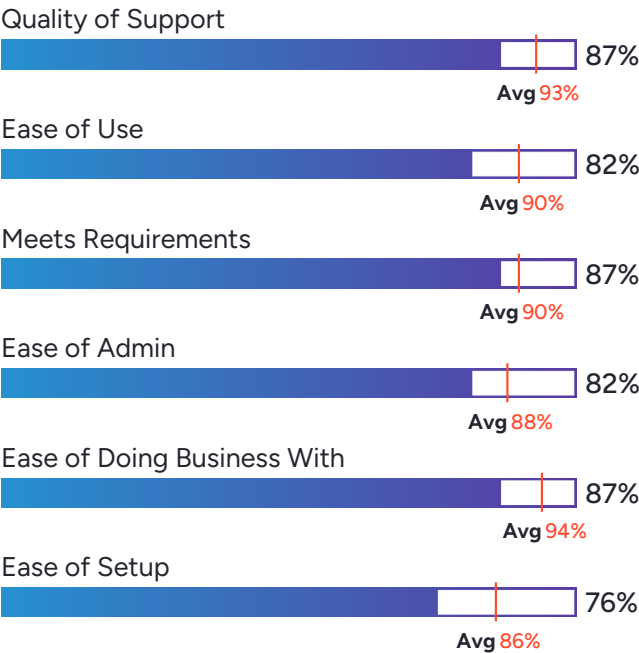
Conga CLM

4.3 ★★★★★ (620)

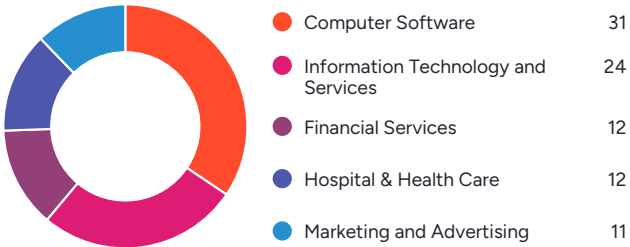


Conga CLM has been named a Leader based on receiving a high customer Satisfaction score and having a large Market Presence. 89% of users rated it 4 or 5 stars, 88% of users believe it is headed in the right direction, and users said they would be likely to recommend Conga CLM at a rate of 85%. Conga CLM is also in the Legal Document Management, Contract Analytics, Salesforce AppExchange Apps, Proposal, Contract Management, Enterprise Content Management (ECM), and Salesforce CRM Document Generation categories.

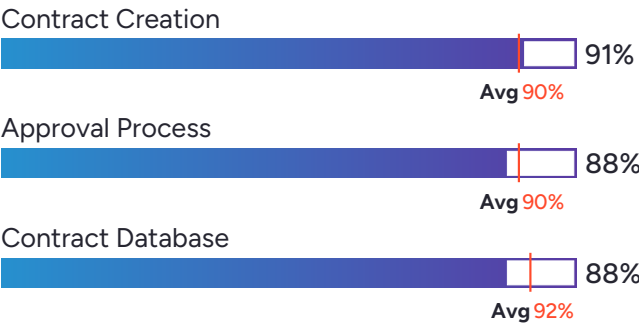
Satisfaction Ratings



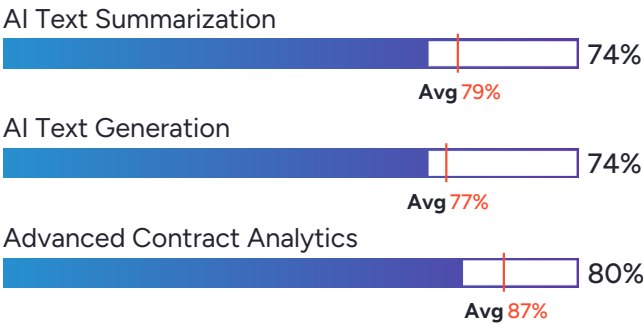
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Conga



HQ Location
3200 Kirby Dr.,
Suite 500, Houston,
TX 77098



Year Founded
2006



Employees (Listed
On LinkedIn)
2,116



Company Website
conga.com



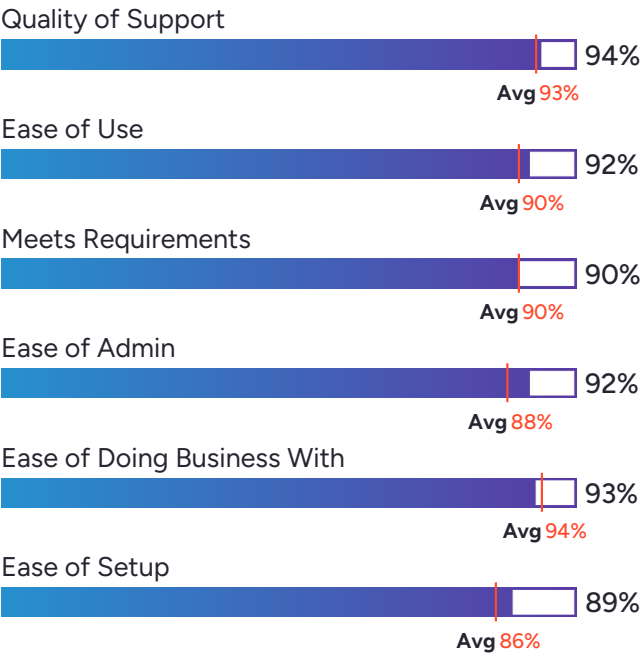
SpotDraft

4.5 ★★★★★ (184)



SpotDraft has been named a Leader based on receiving a high customer Satisfaction score and having a large Market Presence. 100% of users rated it 4 or 5 stars, 94% of users believe it is headed in the right direction, and users said they would be likely to recommend SpotDraft at a rate of 91%. SpotDraft is also in the Contract Analytics and Contract Management categories.

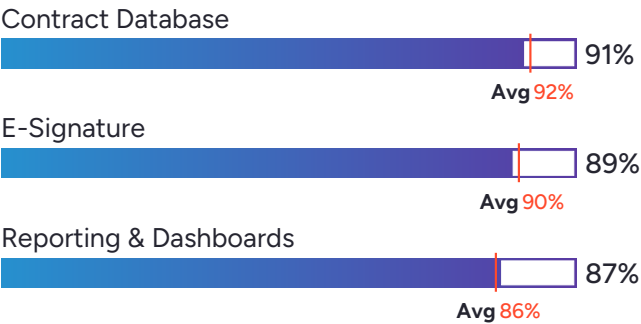
Satisfaction Ratings



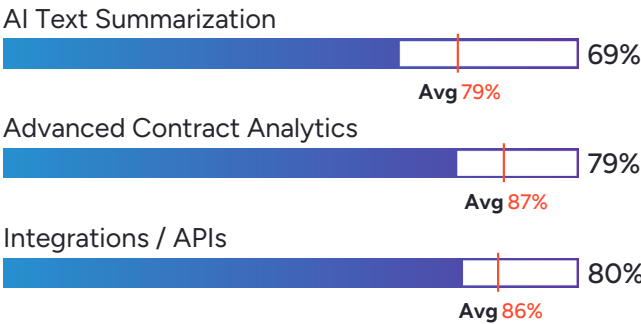
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
SpotDraft



HQ Location
Bangalore



Year Founded
2017



Employees (Listed
On LinkedIn)
353



Company Website
spotdraft.com



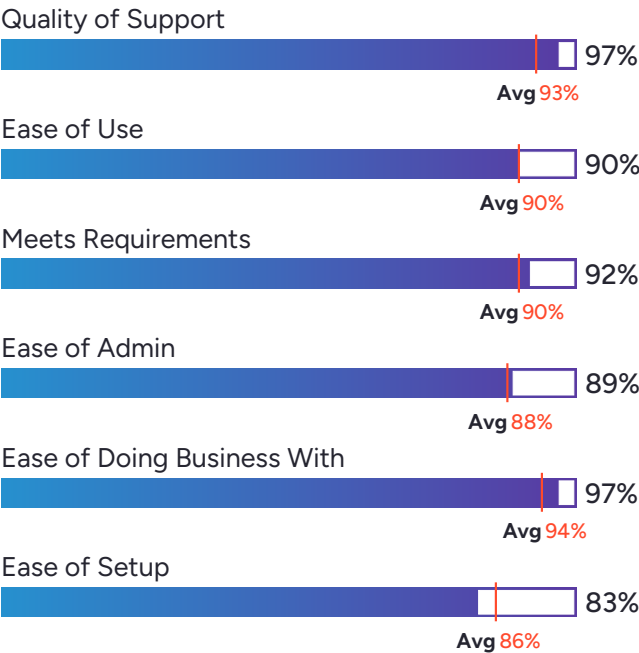
Sirion CLM

4.5 ★★★★★ (65)



Sirion CLM has been named a Leader based on receiving a high customer Satisfaction score and having a large Market Presence. 94% of users rated it 4 or 5 stars, 100% of users believe it is headed in the right direction, and users said they would be likely to recommend Sirion CLM at a rate of 91%. Sirion CLM is also in the Contract Management and Contract Analytics categories.

Satisfaction Ratings



Top Industries Represented



Ownership
Sirion



HQ Location
Lehi, Utah



Year Founded
2012



Employees (Listed
On LinkedIn)
1,162



Company Website
www.sirion.ai



LEAH

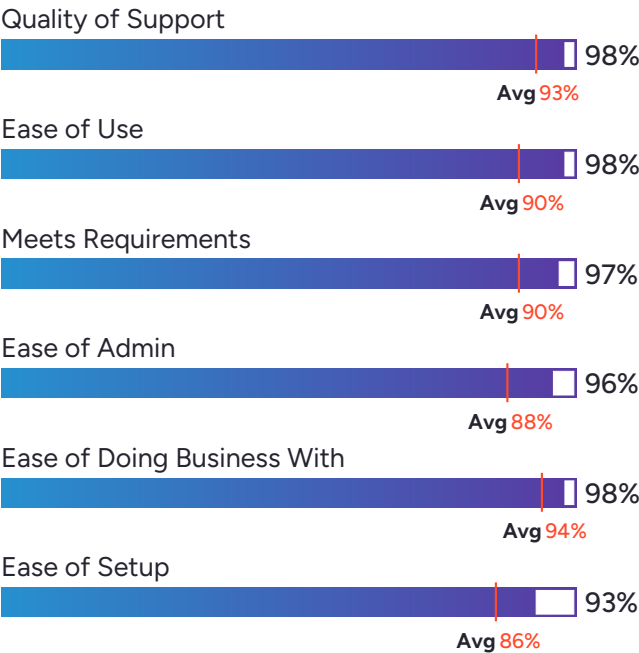
Leah

4.6 ★★★★★ (48)



Leah has been named a Leader based on receiving a high customer Satisfaction score and having a large Market Presence. 100% of users rated it 4 or 5 stars, 100% of users believe it is headed in the right direction, and users said they would be likely to recommend Leah at a rate of 100%. Leah is also in the Contract Management, AI Legal Assistant, Legal Document Drafting, and AI Agent Builders categories.

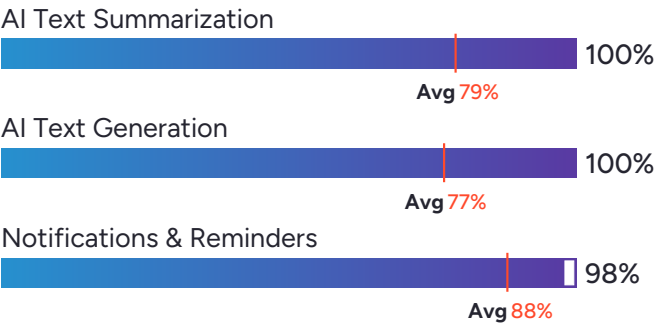
Satisfaction Ratings



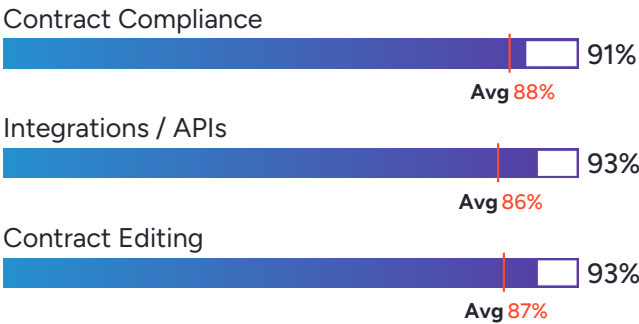
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Leah, formerly
ContractPodAi



HQ Location
London



Year Founded
2015



Employees (Listed
On LinkedIn)
127



Company Website
contractpodai.com



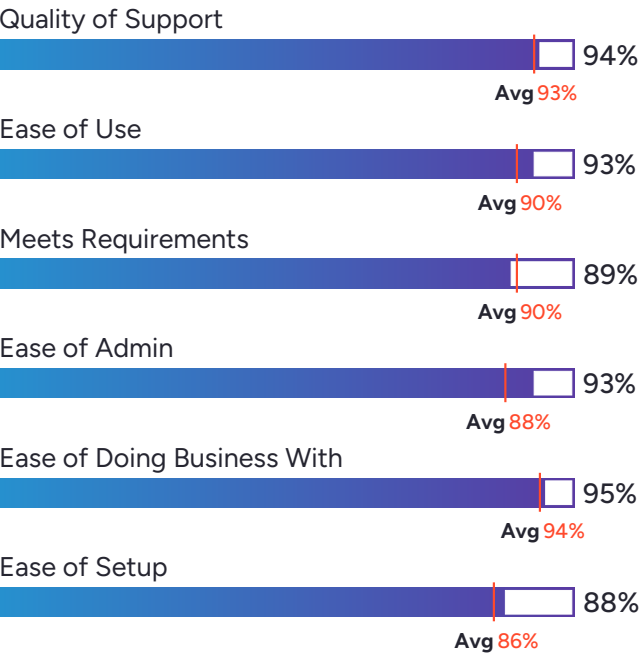
Lexion

4.6 ★★★★★ (135)

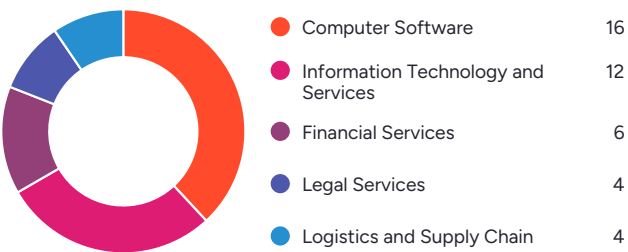


Lexion has been named a Leader based on receiving a high customer Satisfaction score and having a large Market Presence. 98% of users rated it 4 or 5 stars, 95% of users believe it is headed in the right direction, and users said they would be likely to recommend Lexion at a rate of 92%. Lexion is also in the Contract Analytics and Contract Management categories.

Satisfaction Ratings



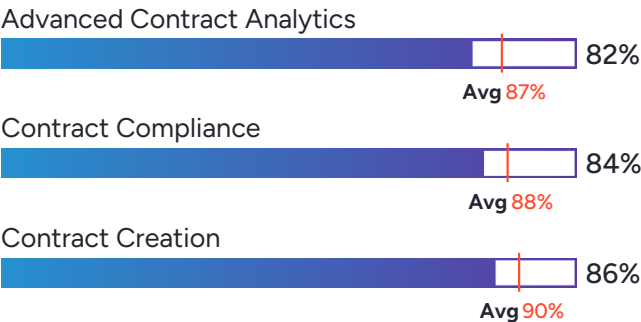
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
DocuSign



HQ Location
San Francisco, CA



Year Founded
2003



Employees (Listed
On LinkedIn)
8,433



Company Website
docusign.com



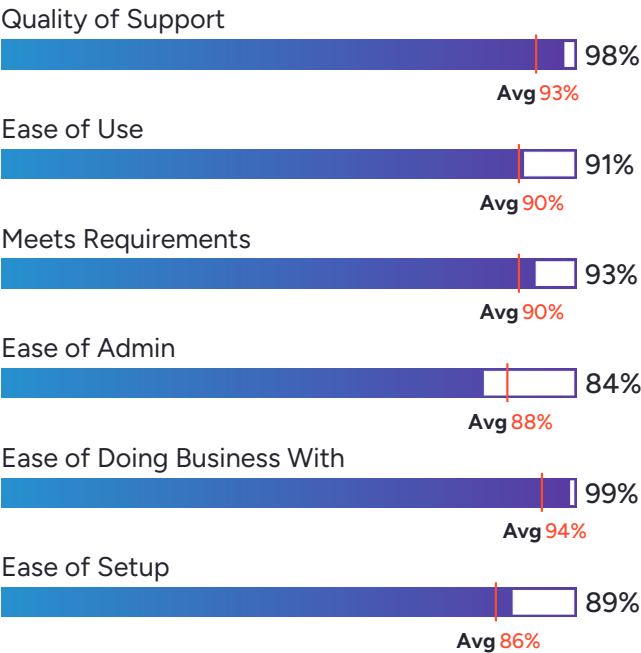
DealHub AI

4.7 ★★★★★ (861)

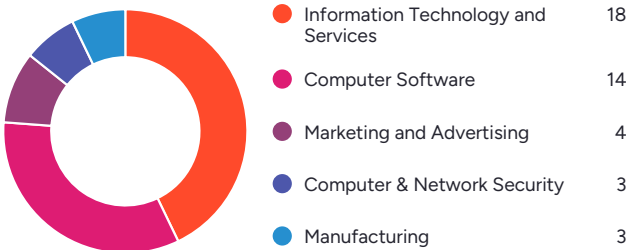


DealHub AI has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 97% of users rated it 4 or 5 stars, 100% of users believe it is headed in the right direction, and users said they would be likely to recommend DealHub AI at a rate of 96%. DealHub AI is also in the Subscription Revenue Management, Revenue Management, CPQ, Subscription Billing, Quote-to-Cash, Digital Sales Room, Sales Engagement, Document Generation, Salesforce CRM Document Generation, Sales Enablement, Proposal, Contract Management, Subscription Management, and Subscription Analytics categories.

Satisfaction Ratings



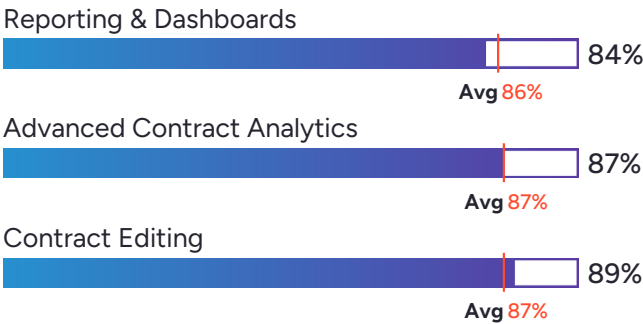
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
DealHub.io



HQ Location
Austin, Texas



Year Founded
2014



Employees (Listed
On LinkedIn)
322



Company Website
dealhub.ai



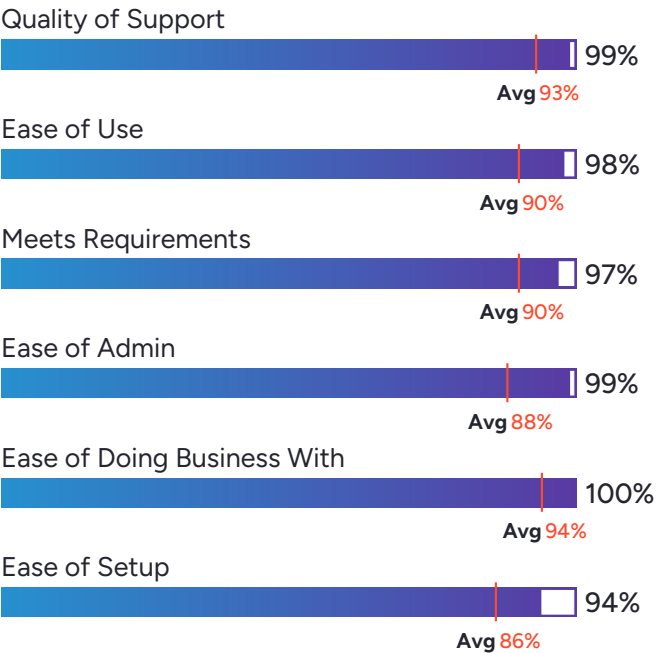
Volody CLM

4.8 ★★★★★ (34)



Volody CLM has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 100% of users rated it 4 or 5 stars, 96% of users believe it is headed in the right direction, and users said they would be likely to recommend Volody CLM at a rate of 97%. Volody CLM is also in the Contract Management and Contract Analytics categories.

Satisfaction Ratings



Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
volody



HQ Location
New York, New
York City



Year Founded
2014



Employees (Listed
On LinkedIn)
109



Company Website
www.volody.com



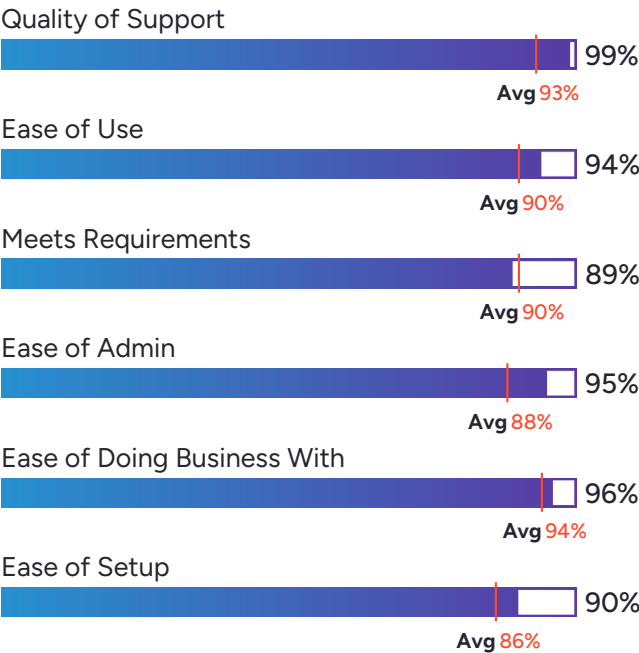
LawVu

4.5 ★★★★★ (102)

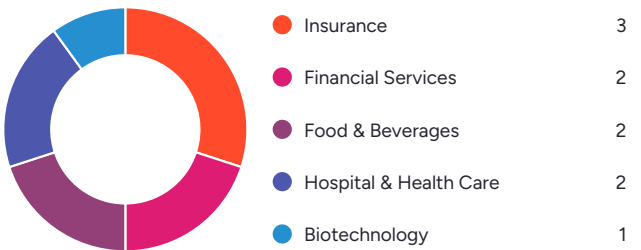


LawVu has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 100% of users rated it 4 or 5 stars, 100% of users believe it is headed in the right direction, and users said they would be likely to recommend LawVu at a rate of 94%. LawVu is also in the Legal Document Management, Enterprise Legal Management (ELM), Contract Management, and Legal Document Drafting categories.

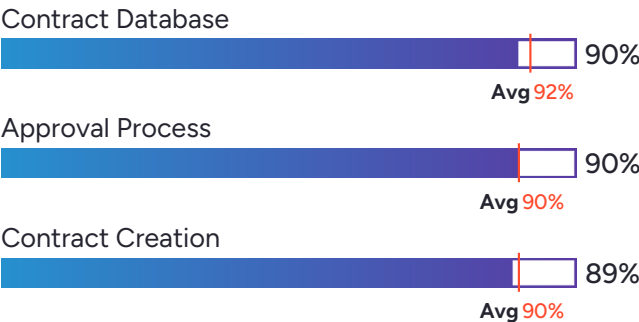
Satisfaction Ratings



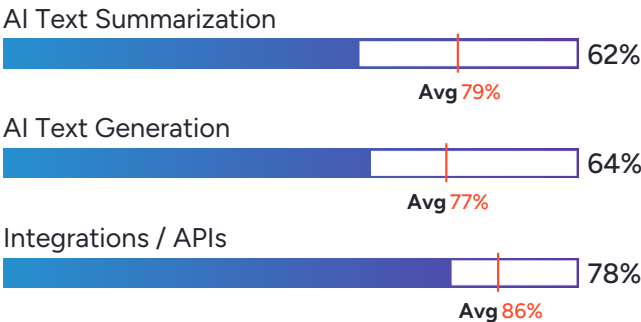
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
LawVu



HQ Location
Tauranga, Bay Of
Plenty



Year Founded
2015



Employees (Listed
On LinkedIn)
165



Company Website
lawvu.com



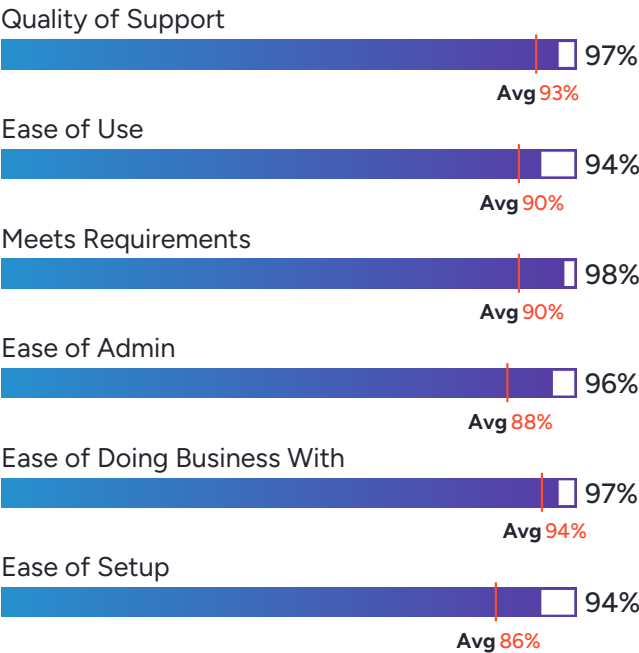
CobbleStone Contract Insight Enterprise

4.8 ★★★★★ (45)

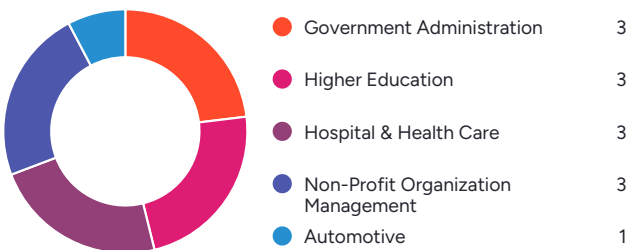


CobbleStone Contract Insight Enterprise has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 100% of users rated it 4 or 5 stars, 100% of users believe it is headed in the right direction, and users said they would be likely to recommend CobbleStone Contract Insight Enterprise at a rate of 96%. CobbleStone Contract Insight Enterprise is also in the Contract Management, Contract Analytics, Procure to Pay, Vendor Management, and Proposal categories.

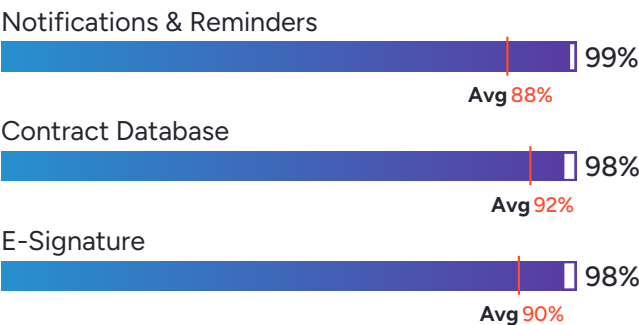
Satisfaction Ratings



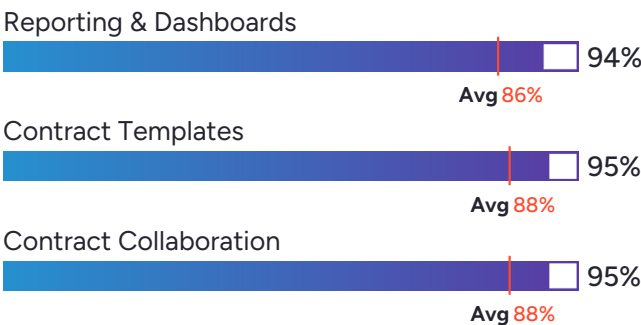
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
CobbleStone
Systems



HQ Location
Princeton, NJ



Year Founded
1995



Employees (Listed
On LinkedIn)
150



Company Website
cobblestonesystems.com



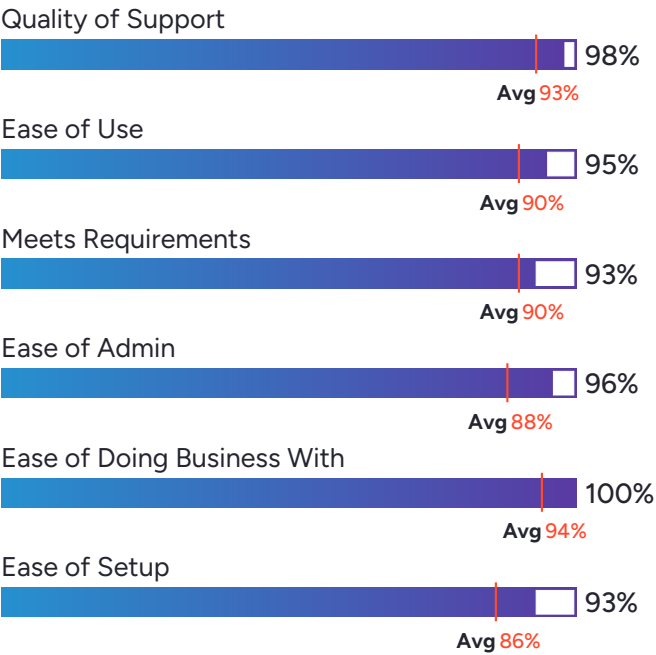
ContractSafe

4.7 ★★★★★ (133)

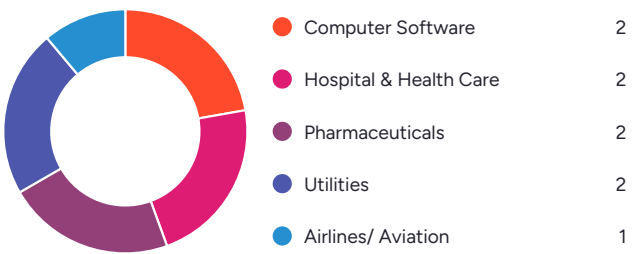


ContractSafe has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 100% of users rated it 4 or 5 stars, 92% of users believe it is headed in the right direction, and users said they would be likely to recommend ContractSafe at a rate of 95%. ContractSafe is also in the Contract Management category.

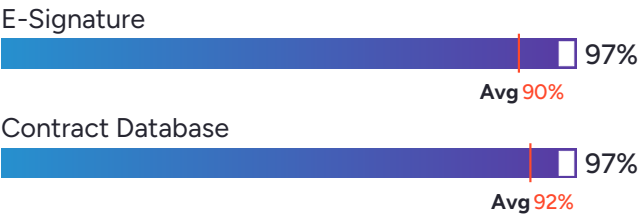
Satisfaction Ratings



Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
ContractSafe



HQ Location
Malibu, CA



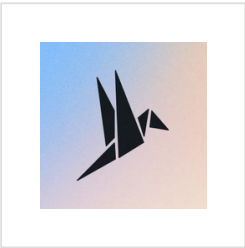
Year Founded
2015



Employees (Listed
On LinkedIn)
46



Company Website
contractsafe.com



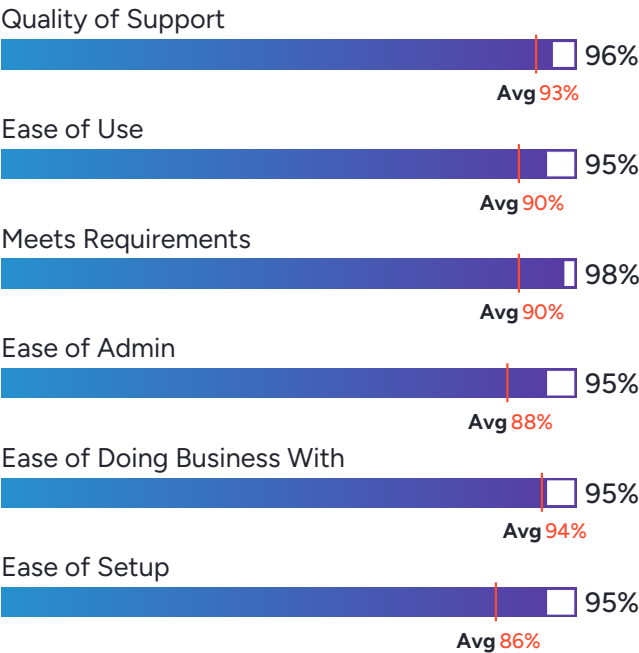
fynk

4.9 ★★★★★ (46)

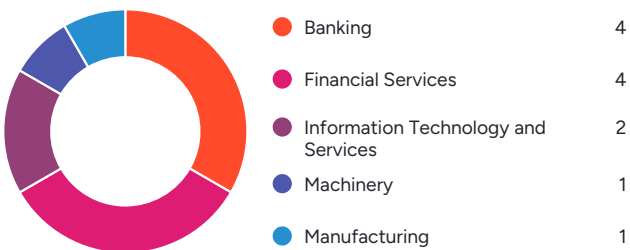


fynk has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 100% of users rated it 4 or 5 stars, 100% of users believe it is headed in the right direction, and users said they would be likely to recommend fynk at a rate of 98%. fynk is also in the Online Form Builder, Document Generation, E-Signature, Proposal, and Contract Management categories.

Satisfaction Ratings



Top Industries Represented



Ownership
fynk GmbH



HQ Location
Vienna



Year Founded
2022



Employees (Listed
On LinkedIn)
32



Company Website
fynk.com



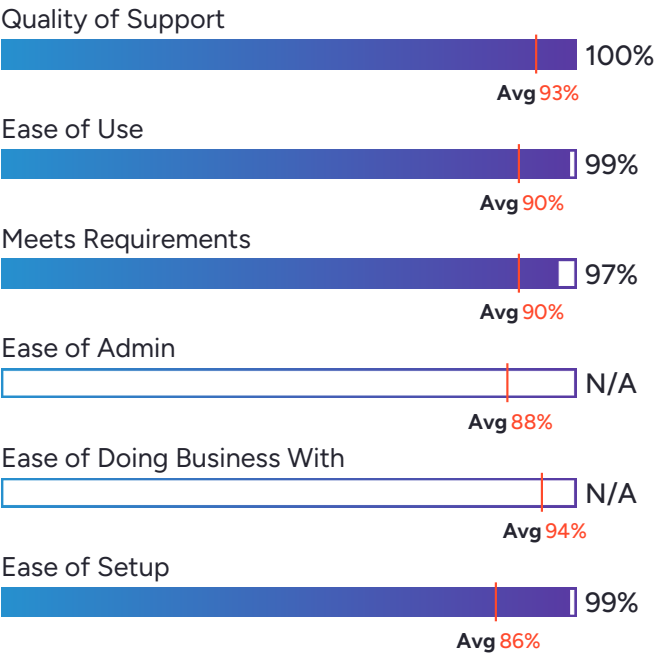
RazorSign

4.7 ★★★★★ (53)

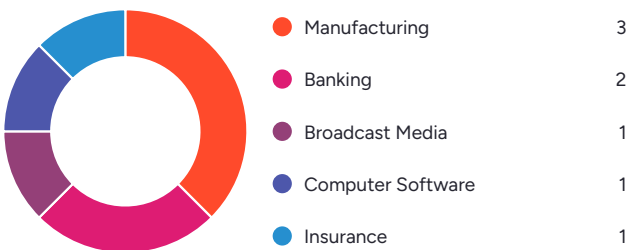


RazorSign has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 100% of users rated it 4 or 5 stars, 100% of users believe it is headed in the right direction, and users said they would be likely to recommend RazorSign at a rate of 99%. RazorSign is also in the Contract Analytics, Legal Document Drafting, Contract Management, and Enterprise Legal Management (ELM) categories.

Satisfaction Ratings



Top Industries Represented



*N/A is displayed when fewer than five responses were received for the question.



Ownership
Practiceleague
Legaltech Pvt. Ltd.



HQ Location
Pune, IN



Year Founded
2016



Employees (Listed
On LinkedIn)
72



Company Website
practiceleague.com



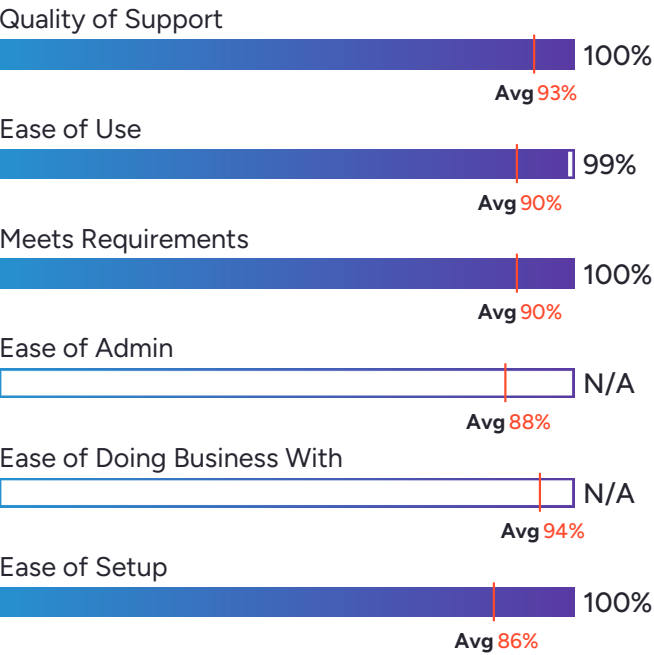
Inhubber

5.0 ★★★★★ (75)



Inhubber has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 100% of users rated it 4 or 5 stars, 100% of users believe it is headed in the right direction, and users said they would be likely to recommend Inhubber at a rate of 99%. Inhubber is also in the Contract Management, Contract Analytics, and E-Signature categories.

Satisfaction Ratings

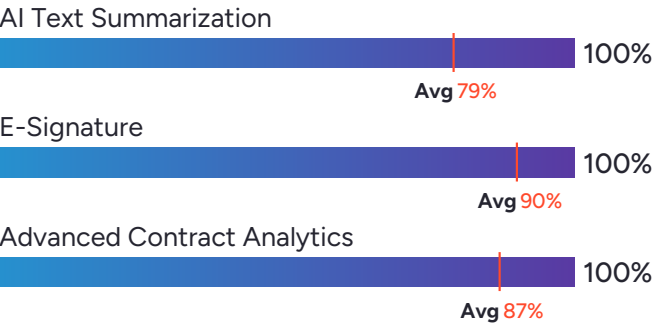


Top Industries Represented

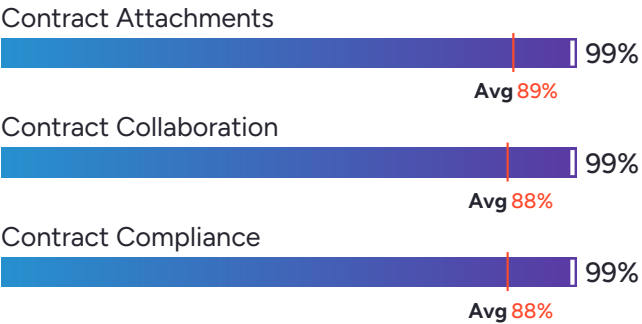


*N/A is displayed when fewer than five responses were received for the question.

Highest-Rated Features



Lowest-Rated Features



Ownership
Inhubber



HQ Location
Berlin, DE



Year Founded
2020



Employees (Listed
On LinkedIn)
22



Company Website
inhubber.com



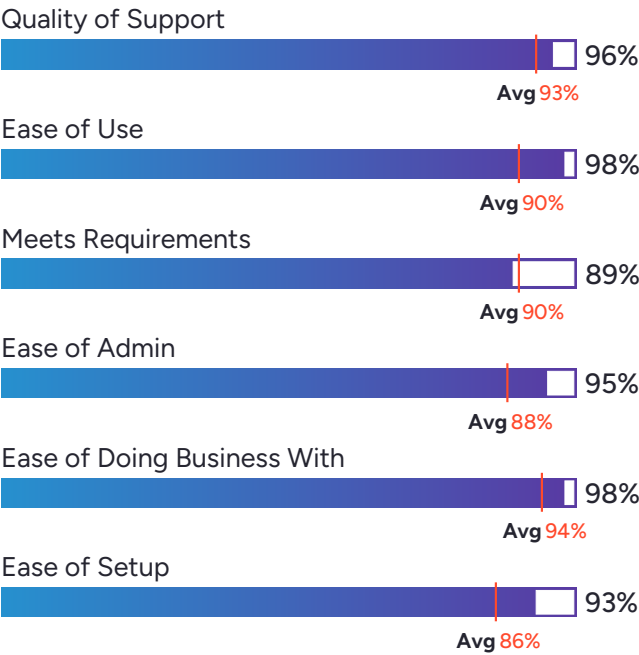
Zeal

4.6 ★★★★★ (86)

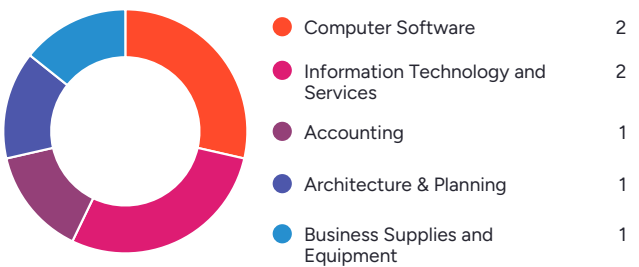


Zeal has been named a High Performer product based on having high customer Satisfaction scores and a low Market Presence compared to the rest of the category. 100% of users rated it 4 or 5 stars, 100% of users believe it is headed in the right direction, and users said they would be likely to recommend Zeal at a rate of 94%. Zeal is also in the Contract Management and Legal Document Drafting categories.

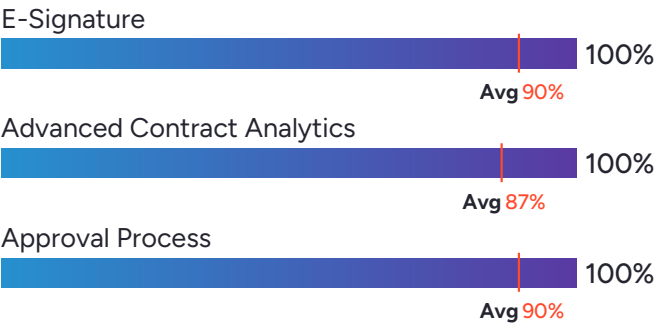
Satisfaction Ratings



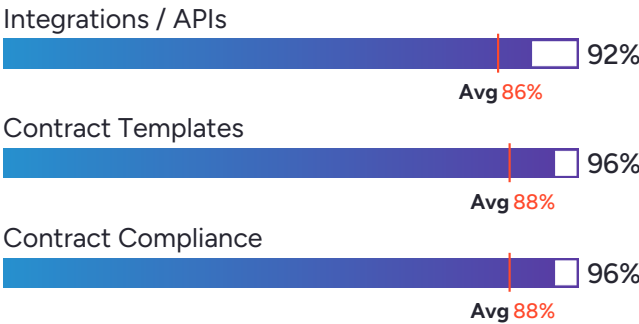
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Zeal



HQ Location
New York, US



Year Founded
2019



Employees (Listed
On LinkedIn)
22



Company Website
zealdocs.com

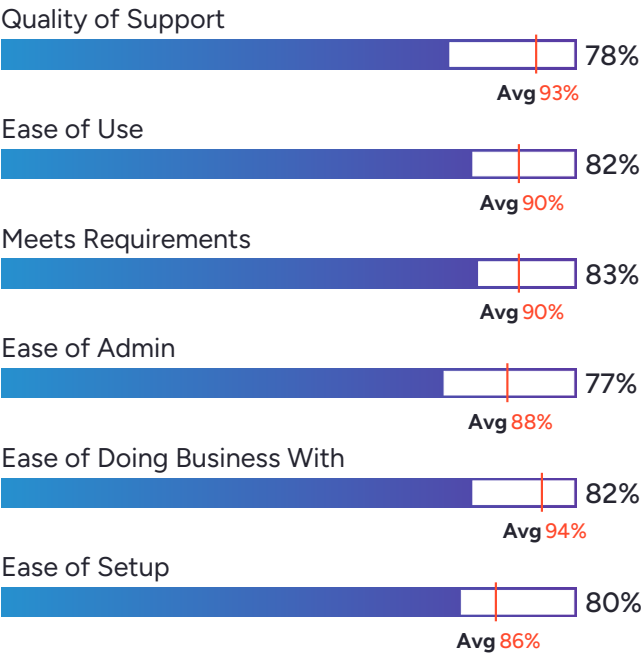


SAP Ariba

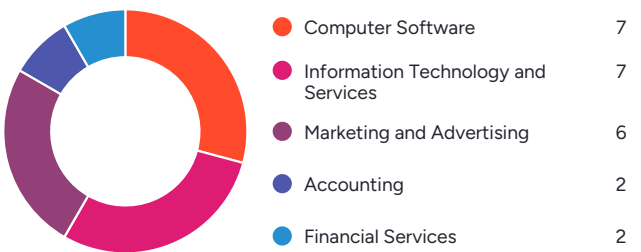
4.1 ★★★★★ (792)

SAP Ariba has been named a Contender product based on having a relatively low customer Satisfaction score and large Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 81% of users rated it 4 or 5 stars, 82% of users believe it is headed in the right direction, and users said they would be likely to recommend SAP Ariba at a rate of 81%. SAP Ariba is also in the Procurement Spend Analysis, Procure to Pay, Spend Management, Supplier Relationship Management (SRM), Invoice Management, Strategic Sourcing, Purchasing, Contract Management, Catalog Management, Third Party & Supplier Risk Management, and Autonomous Sourcing categories.

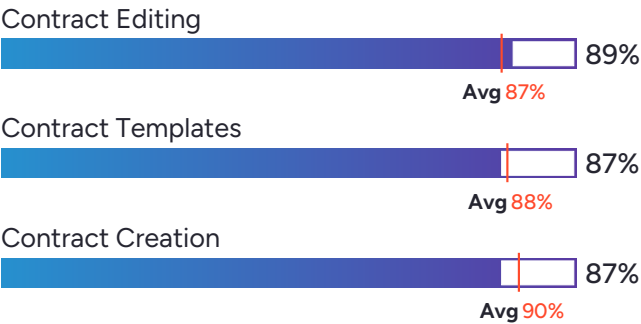
Satisfaction Ratings



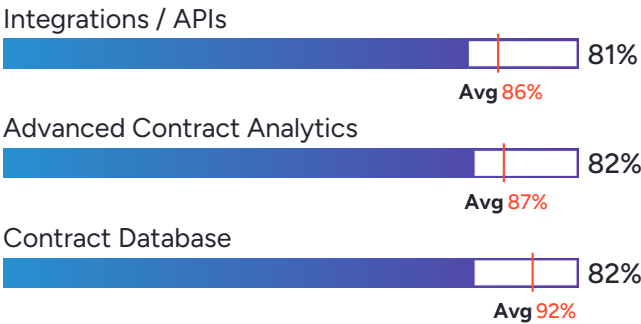
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
SAP



HQ Location
Walldorf



Year Founded
1972



Employees (Listed
On LinkedIn)
141,955



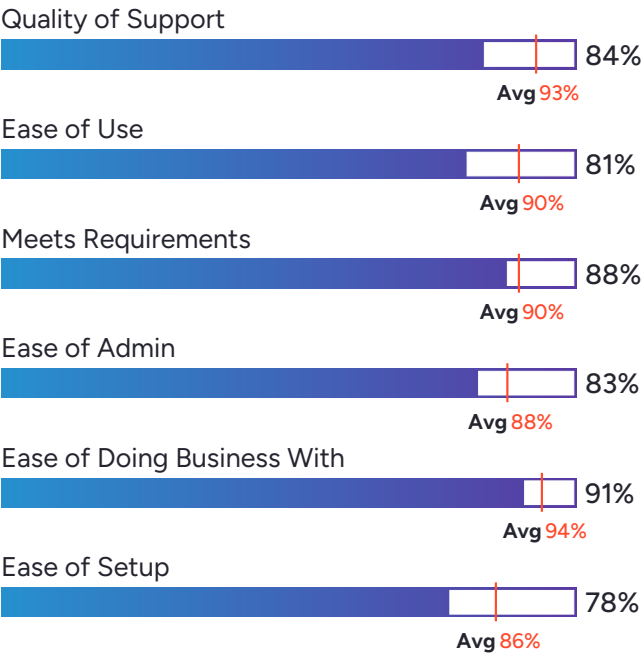
Company Website
www.sap.com



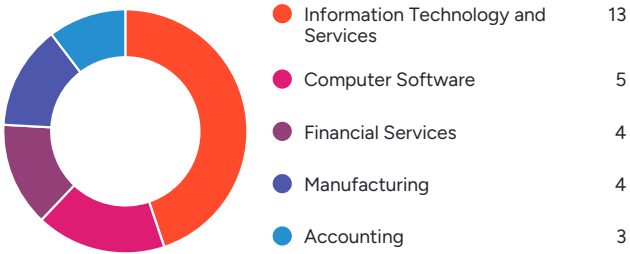
Agentforce Revenue Management (formerly Salesforce Revenue Cloud)

4.2 ★★★★★☆ (1,502) Agentforce Revenue Management (formerly Salesforce Revenue Cloud) has been named a Contender product based on having a relatively low customer Satisfaction score and large Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 98% of users rated it 4 or 5 stars, 90% of users believe it is headed in the right direction, and users said they would be likely to recommend Agentforce Revenue Management (formerly Salesforce Revenue Cloud) at a rate of 90%. Agentforce Revenue Management (formerly Salesforce Revenue Cloud) is also in the Quote-to-Cash, Revenue Management, CPQ, Subscription Revenue Management, Pricing, Billing, Subscription Billing, Subscription Analytics, Subscription Management, Contract Analytics, and Contract Management categories.

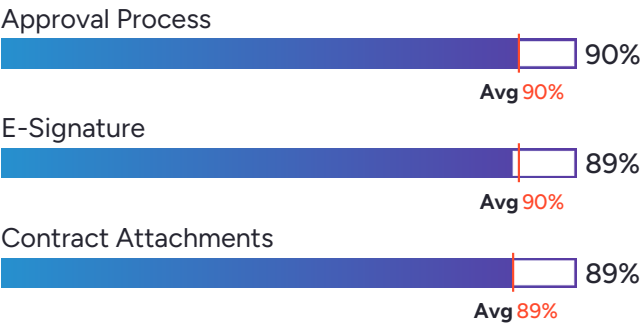
Satisfaction Ratings



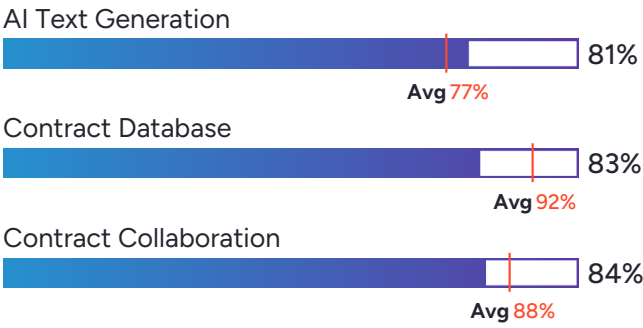
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Salesforce



HQ Location
San Francisco, CA



Year Founded
1999



Employees (Listed
On LinkedIn)
83,223



Company Website
salesforce.com

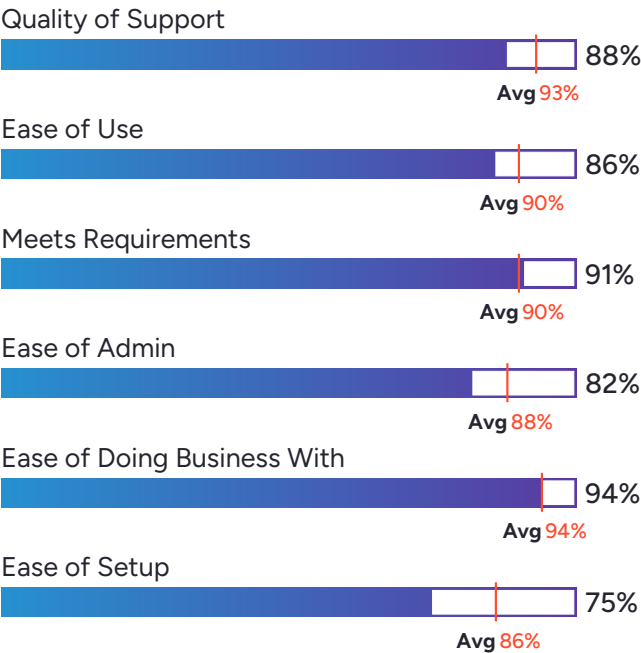


Agiloft Contract Management Suite

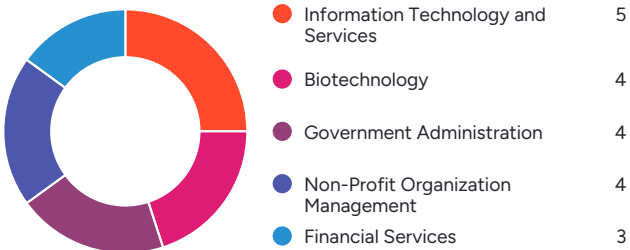
4.5 ★★★★★ (105)

Agiloft Contract Management Suite has been named a Contender product based on having a relatively low customer Satisfaction score and large Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 94% of users rated it 4 or 5 stars, 92% of users believe it is headed in the right direction, and users said they would be likely to recommend Agiloft Contract Management Suite at a rate of 90%. Agiloft Contract Management Suite is also in the Contract Management category.

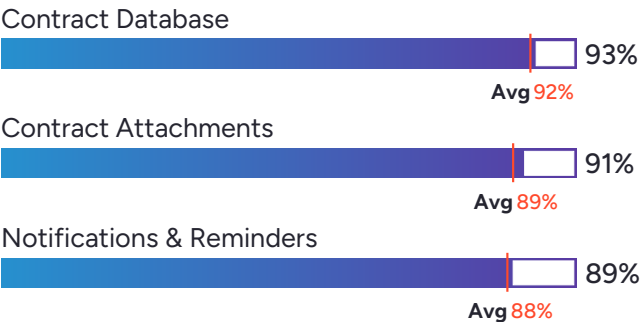
Satisfaction Ratings



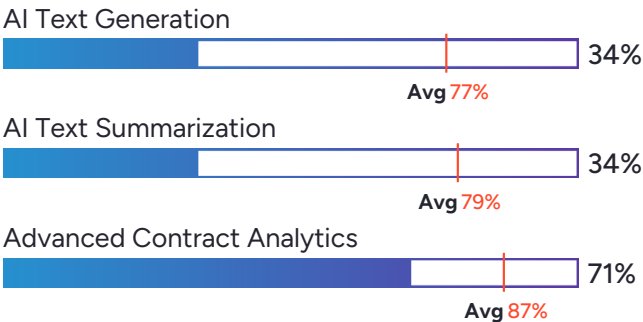
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Agiloft



HQ Location
Redwood City, CA



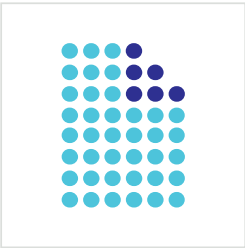
Year Founded
1991



Employees (Listed
On LinkedIn)
403



Company Website
agiloft.com

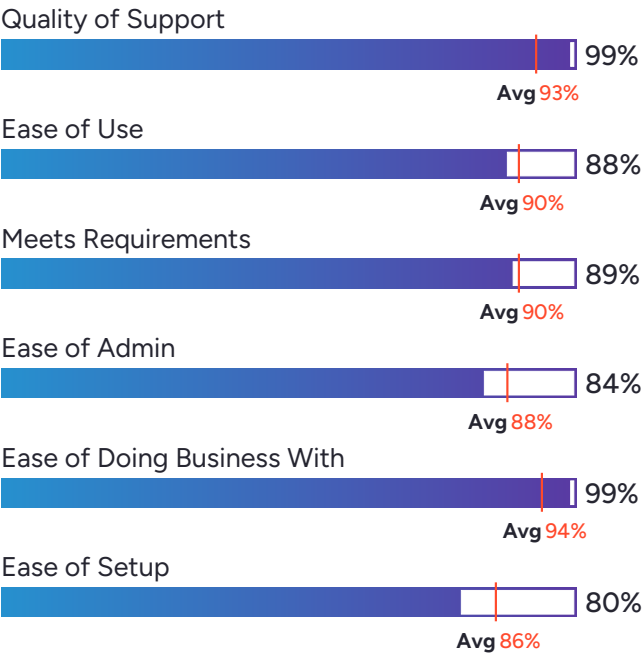


IntelAgree

4.6 ★★★★★ (64)

IntelAgree has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 100% of users rated it 4 or 5 stars, 90% of users believe it is headed in the right direction, and users said they would be likely to recommend IntelAgree at a rate of 92%. IntelAgree is also in the Contract Management and Contract Analytics categories.

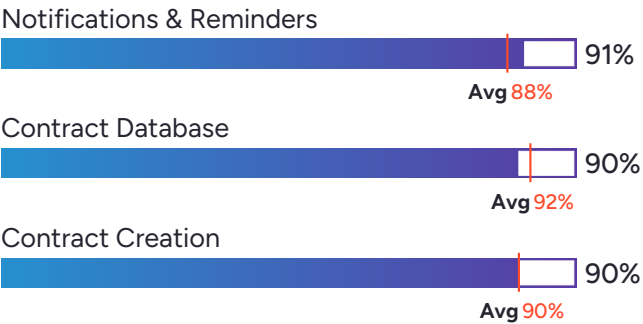
Satisfaction Ratings



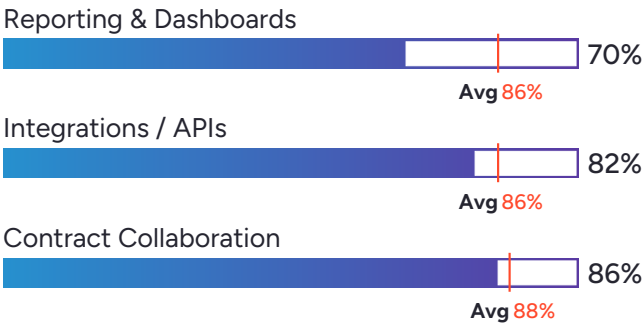
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
IntelAgree



HQ Location
Tampa, Florida,
United States



Year Founded
2018



Employees (Listed
On LinkedIn)
94



Company Website
intelagree.com

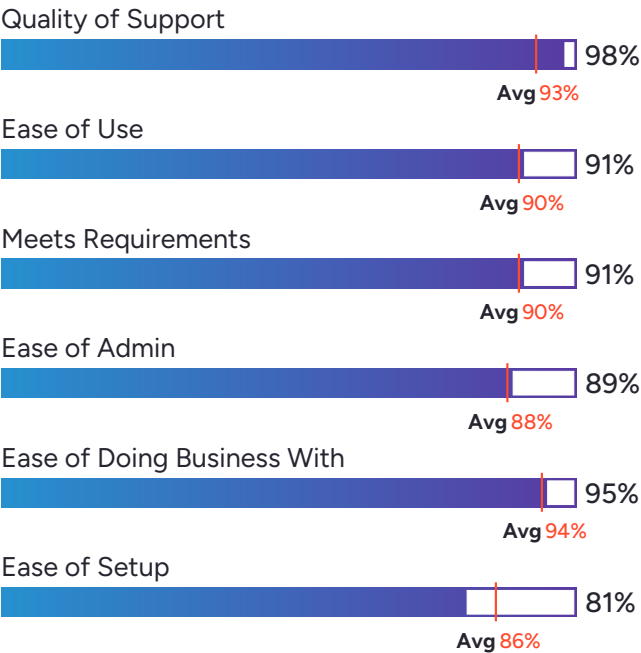


Gatekeeper

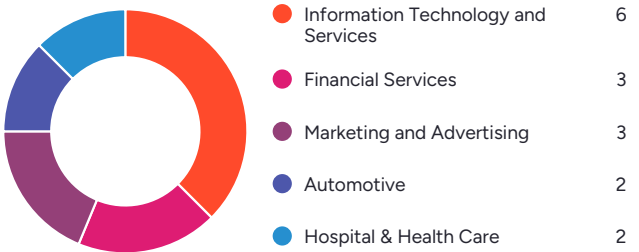
4.5 ★★★★★ (91)

Gatekeeper has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 100% of users rated it 4 or 5 stars, 94% of users believe it is headed in the right direction, and users said they would be likely to recommend Gatekeeper at a rate of 89%. Gatekeeper is also in the Procurement Orchestration, Vendor Security and Privacy Assessment, Contract Analytics, Spend Management, Supplier Relationship Management (SRM), Workflow Management, Third Party & Supplier Risk Management, Business Process Management, E-Signature, Vendor Management, and Contract Management categories.

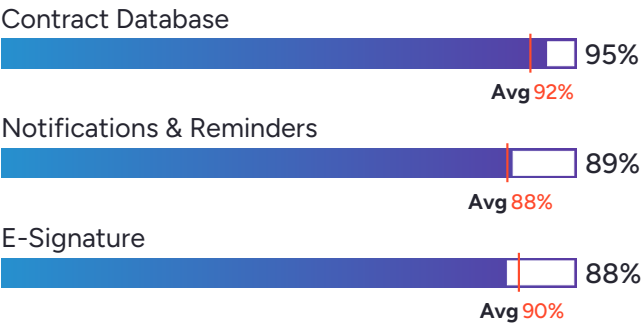
Satisfaction Ratings



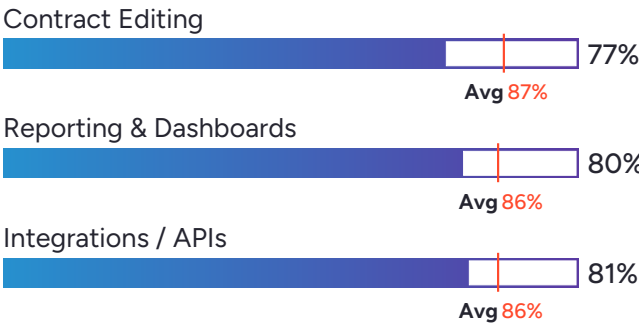
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Gatekeeper



HQ Location
London, United Kingdom



Year Founded
2010



Employees (Listed On LinkedIn)
115



Company Website
gatekeeperhq.com

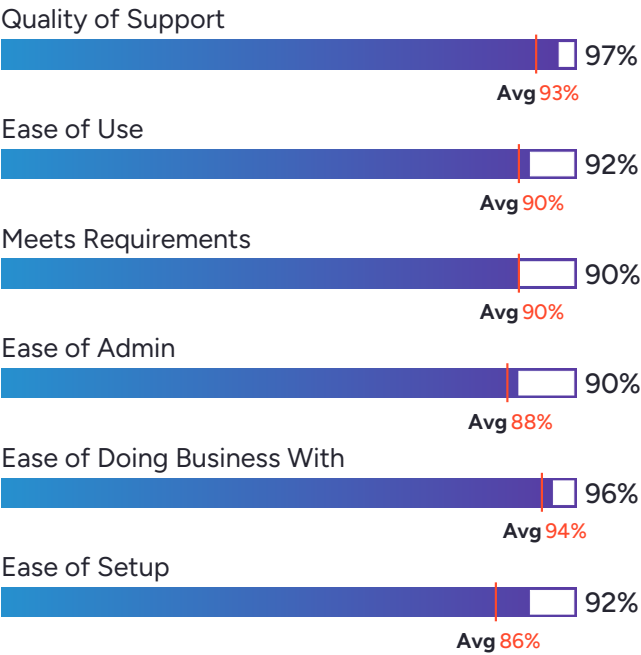


Workday CLM, powered by Evisort

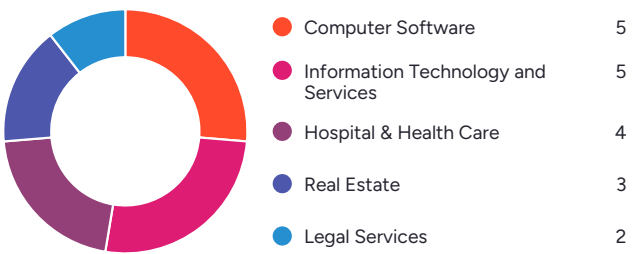
4.7 ★★★★★ (92)

Workday CLM, powered by Evisort has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 100% of users rated it 4 or 5 stars, 100% of users believe it is headed in the right direction, and users said they would be likely to recommend Workday CLM, powered by Evisort at a rate of 96%. Workday CLM, powered by Evisort is also in the Contract Management and Contract Analytics categories.

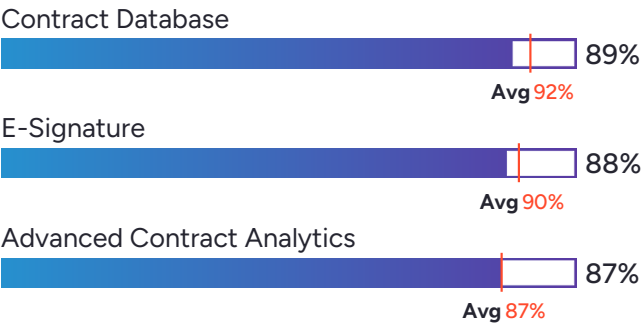
Satisfaction Ratings



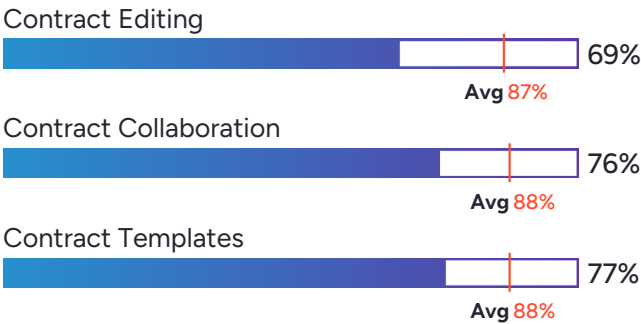
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Workday



HQ Location
Pleasanton, CA



Year Founded
2005



Employees (Listed
On LinkedIn)
24,145



Company Website
workday.com

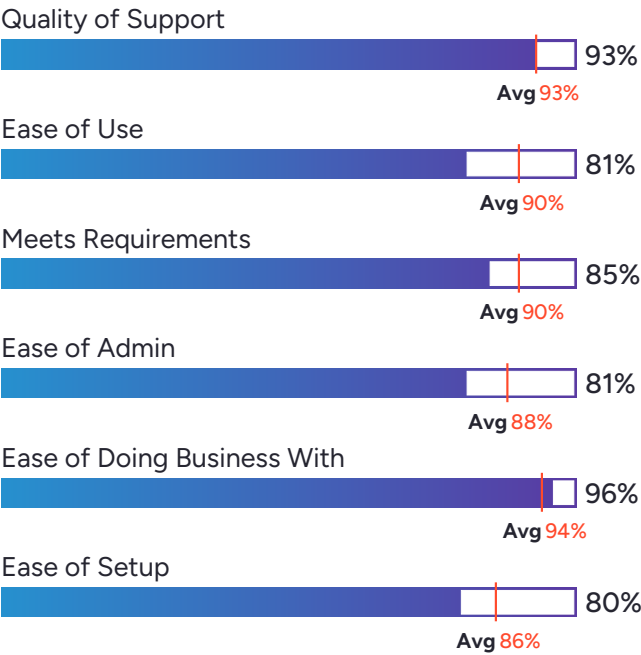


Malbek

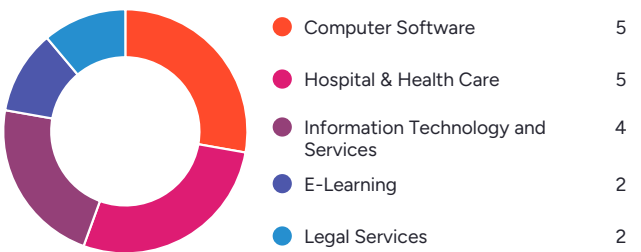
4.5 ★★★★★ (85)

Malbek has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 91% of users rated it 4 or 5 stars, 92% of users believe it is headed in the right direction, and users said they would be likely to recommend Malbek at a rate of 87%. Malbek is also in the Contract Management and Contract Analytics categories.

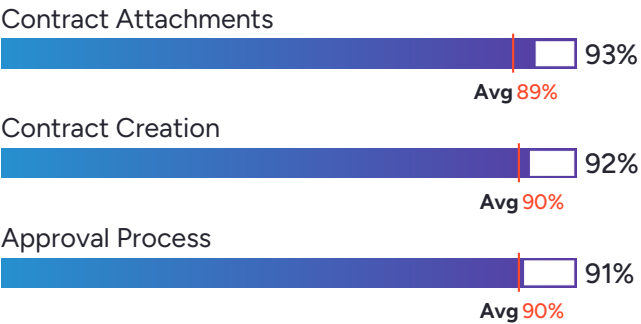
Satisfaction Ratings



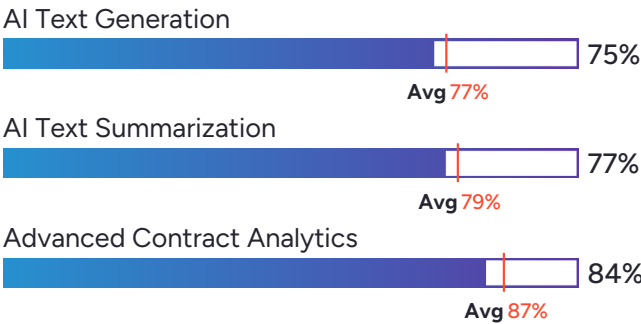
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Malbek



HQ Location
Princeton, NJ



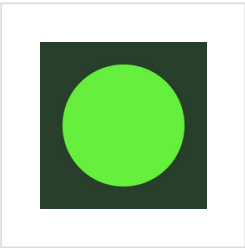
Year Founded
2017



Employees (Listed
On LinkedIn)
126



Company Website
www.malbek.io

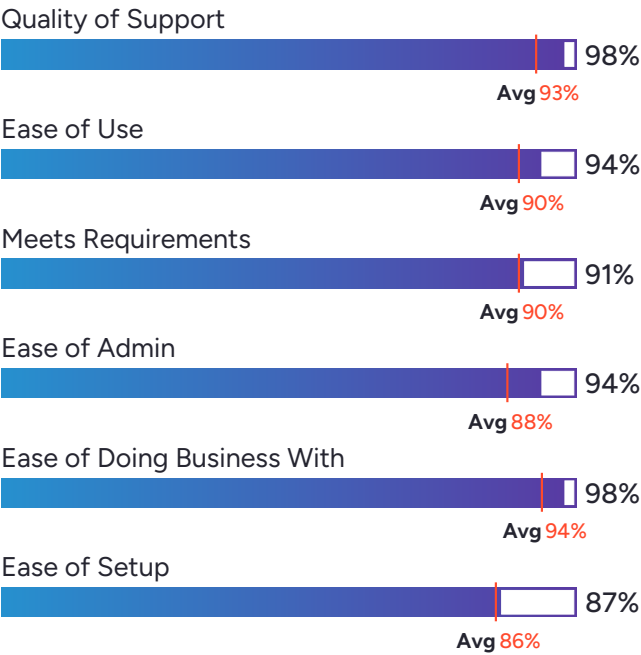


Tomorro

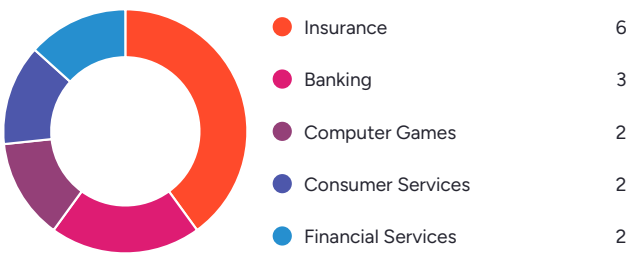
4.7 ★★★★★ (72)

Tomorro has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 100% of users rated it 4 or 5 stars, 100% of users believe it is headed in the right direction, and users said they would be likely to recommend Tomorro at a rate of 92%. Tomorro is also in the Contract Management and E-Signature categories.

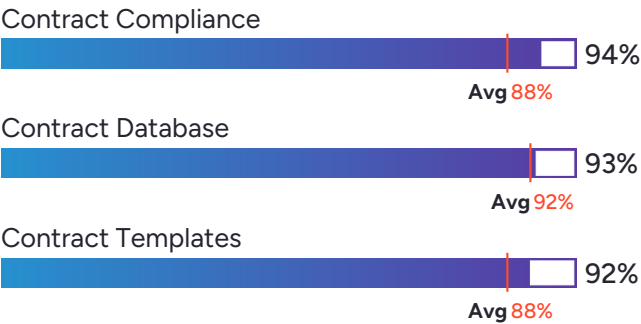
Satisfaction Ratings



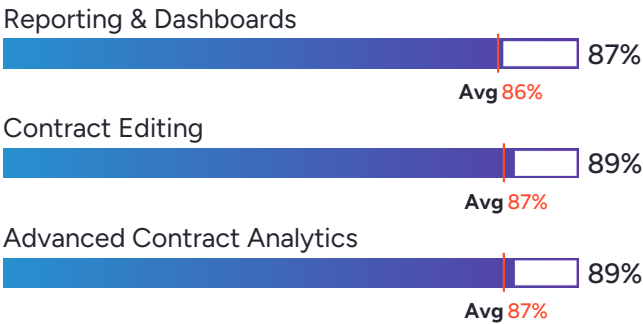
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Tomorro



HQ Location
France



Year Founded
2020



Employees (Listed
On LinkedIn)
134



Company Website
gotomorro.com

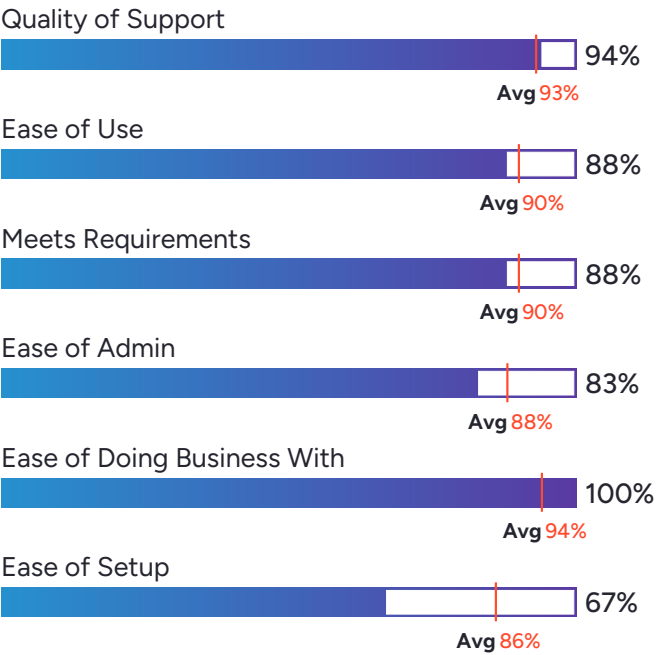


Contractbook

4.7 ★★★★★ (75)

Contractbook has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 100% of users rated it 4 or 5 stars, 100% of users believe it is headed in the right direction, and users said they would be likely to recommend Contractbook at a rate of 94%. Contractbook is also in the E-Signature, Contract Management, and E-Signature APIs categories.

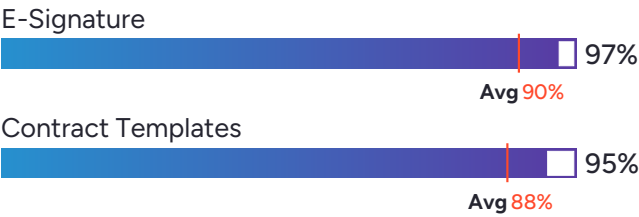
Satisfaction Ratings



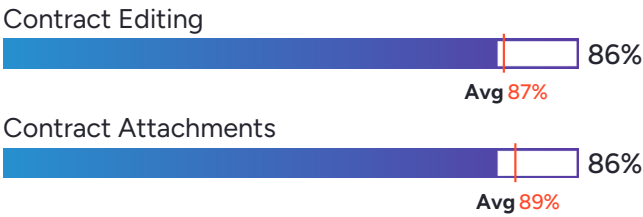
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Contractbook



HQ Location
Copenhagen, DK



Year Founded
2017



Employees (Listed
On LinkedIn)
33



Company Website
contractbook.com

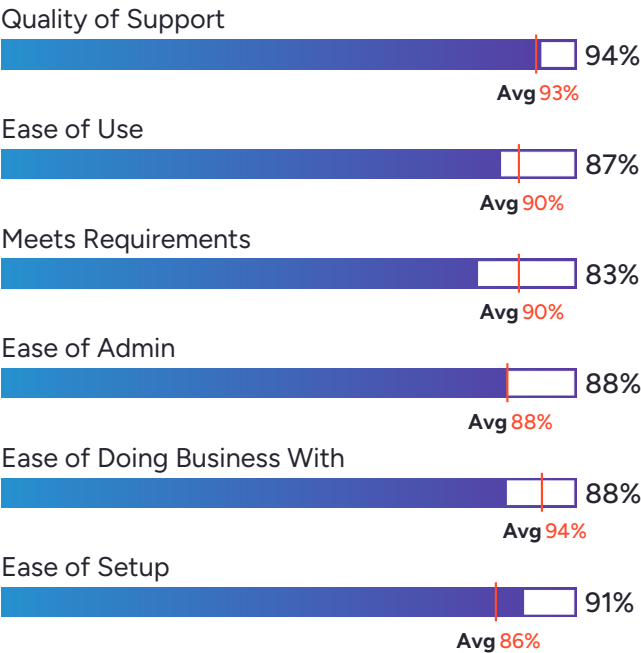


ContractHero

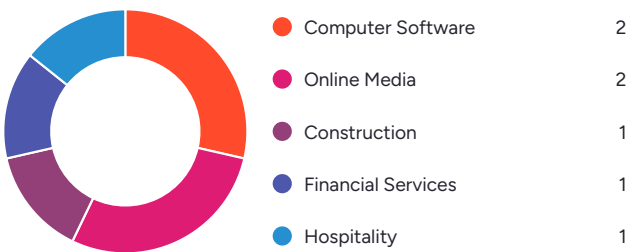
4.7 ★★★★★ (122)

ContractHero has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 100% of users rated it 4 or 5 stars, 90% of users believe it is headed in the right direction, and users said they would be likely to recommend ContractHero at a rate of 89%. ContractHero is also in the Contract Management, Contract Analytics, E-Signature, and Legal Document Management categories.

Satisfaction Ratings



Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
ContractHero



HQ Location
Berlin, DE



Year Founded
2020



Employees (Listed
On LinkedIn)
29



Company Website
contracthero.com



contract
logix

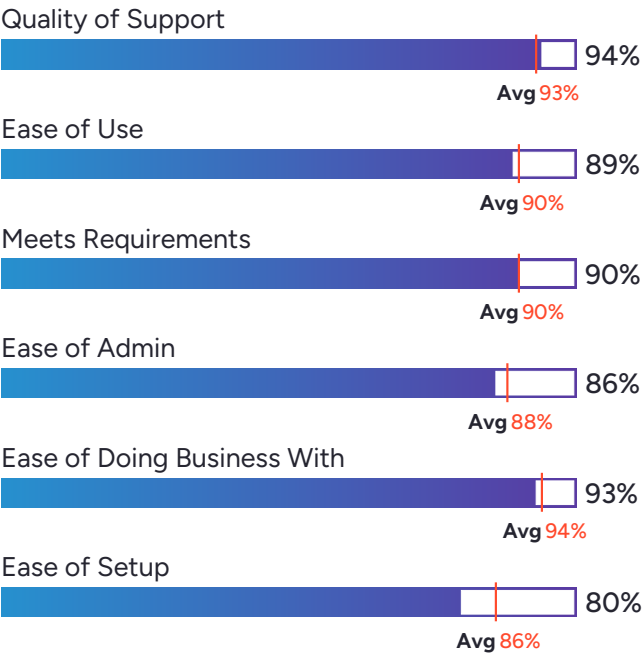
a LegalSifter® product

Contract Logix

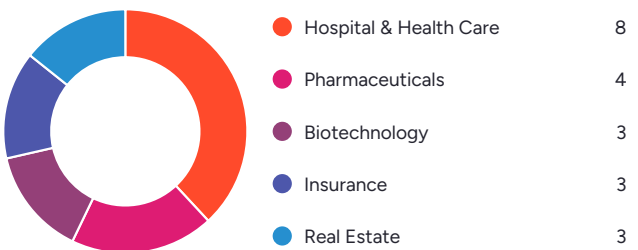
4.2 ★★★★★ (146)

Contract Logix has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 92% of users rated it 4 or 5 stars, 98% of users believe it is headed in the right direction, and users said they would be likely to recommend Contract Logix at a rate of 87%. Contract Logix is also in the Contract Management category.

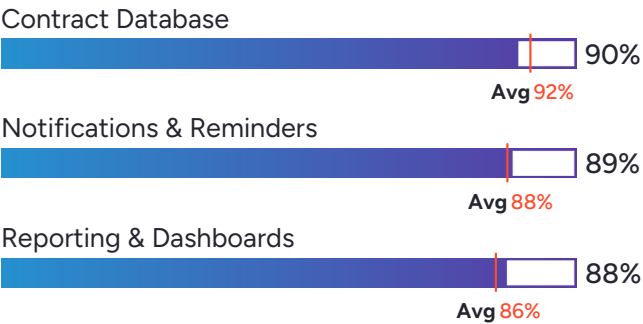
Satisfaction Ratings



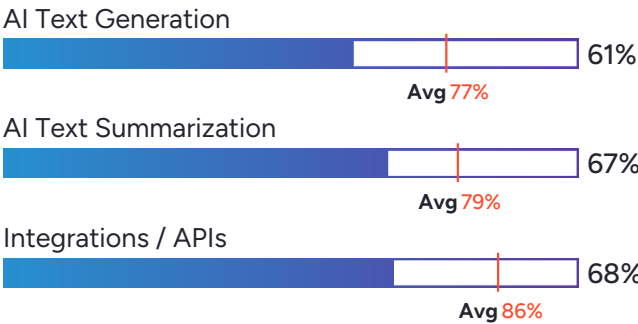
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
LegalSifter



HQ Location
Pittsburgh, PA



Year Founded
2013



Employees (Listed
On LinkedIn)
44



Company Website
legalsifter.com

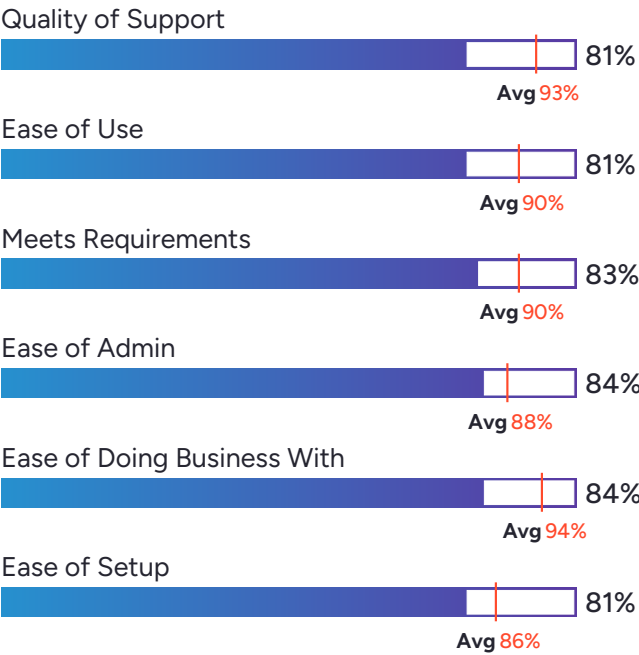


Concord

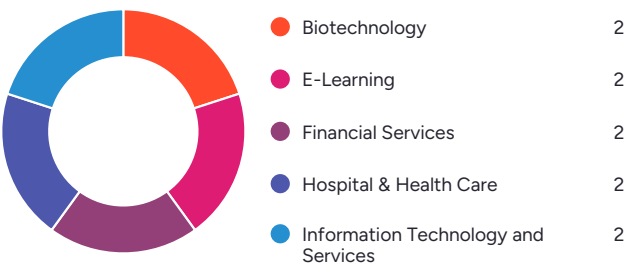
4.2 ★★★★★ (133)

Concord has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 88% of users rated it 4 or 5 stars, 89% of users believe it is headed in the right direction, and users said they would be likely to recommend Concord at a rate of 82%. Concord is also in the Salesforce CRM Document Generation, E-Signature, Document Management, and Contract Management categories.

Satisfaction Ratings



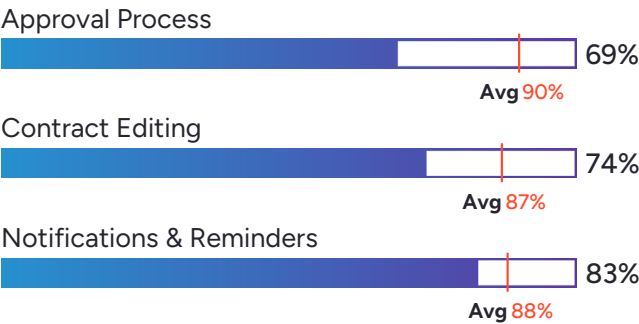
Top Industries Represented



Highest-Rated Features



Lowest-Rated Features



Ownership
Concord Worldwide



HQ Location
San Francisco, CA



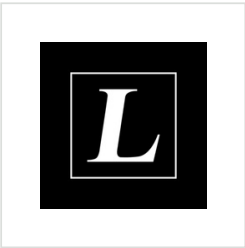
Year Founded
2014



Employees (Listed
On LinkedIn)
70



Company Website
concordnow.com

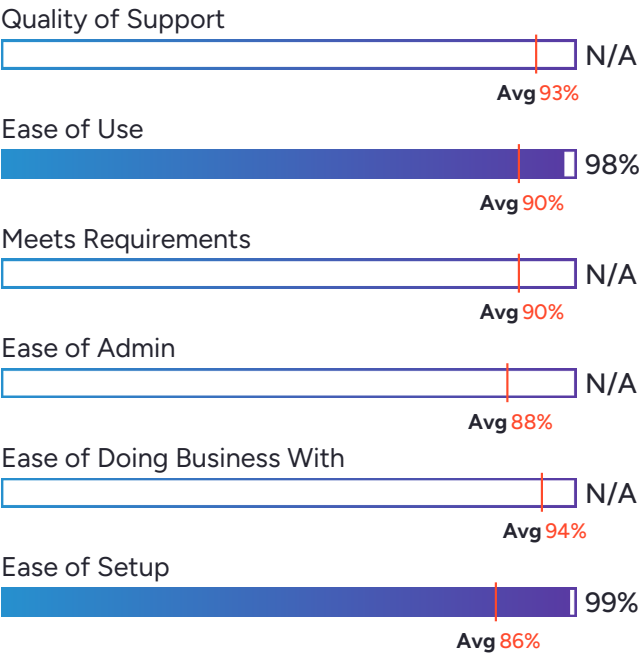


Legistify

5.0 ★★★★★ (301)

Legistify has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 100% of users rated it 4 or 5 stars, 100% of users believe it is headed in the right direction, and users said they would be likely to recommend Legistify at a rate of 99%. Legistify is also in the Legal Document Management, Intellectual Property Management, Legal Case Management, and Contract Management categories.

Satisfaction Ratings



Top Industries Represented



*N/A is displayed when fewer than five responses were received for the question.



Ownership
Legistify



HQ Location
Gurugram, IN



Year Founded
2015



Employees (Listed
On LinkedIn)
102



Company Website
legistify.com

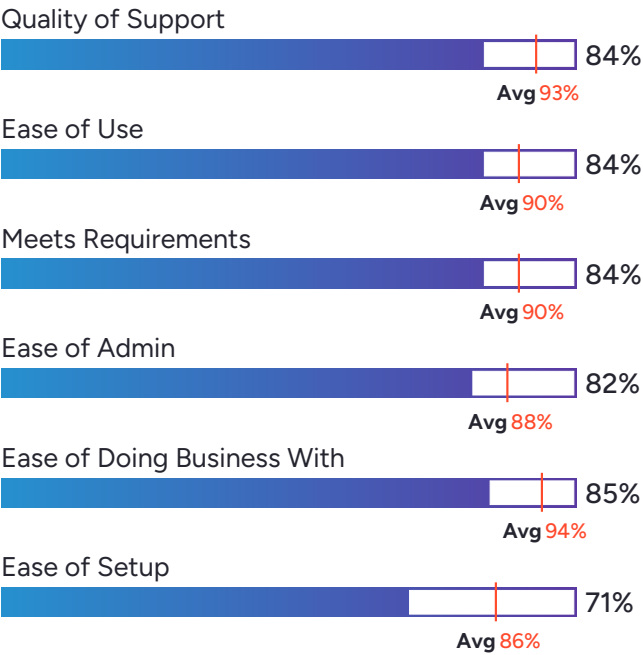


AODOCS

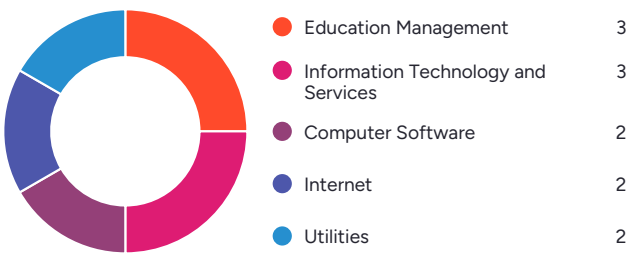
4.2 ★★★★★ (118)

AODOCS has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 97% of users rated it 4 or 5 stars, 85% of users believe it is headed in the right direction, and users said they would be likely to recommend AODOCS at a rate of 86%. AODOCS is also in the Document Management and Enterprise Content Management (ECM) categories.

Satisfaction Ratings



Top Industries Represented



Ownership
AODOCS



HQ Location
Atlanta, GA



Year Founded
2012



Employees (Listed
On LinkedIn)
115



Company Website
aodocs.com

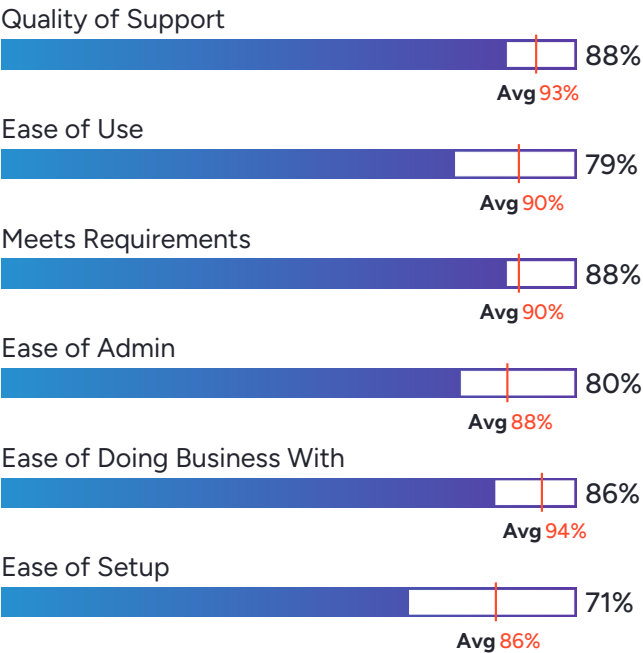


Precisely

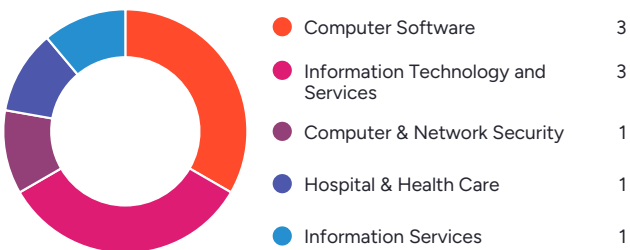
4.2 ★★★★★ (22)

Precisely has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 82% of users rated it 4 or 5 stars, 75% of users believe it is headed in the right direction, and users said they would be likely to recommend Precisely at a rate of 80%. Precisely is also in the E-Signature and Contract Management categories.

Satisfaction Ratings



Top Industries Represented



Ownership
Precisely



HQ Location
Gothenburg, Vastra
Gotaland County



Year Founded
2014



Employees (Listed
On LinkedIn)
26



Company Website
precisely.se

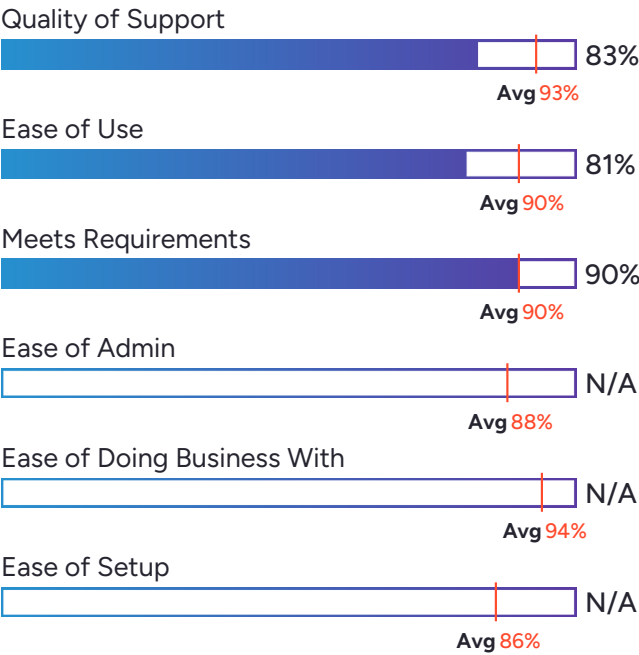


Outlaw

4.6 ★★★★★ (86)

Outlaw has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 81% of users rated it 4 or 5 stars, 83% of users believe it is headed in the right direction, and users said they would be likely to recommend Outlaw at a rate of 83%. Outlaw is also in the Contract Management category.

Satisfaction Ratings

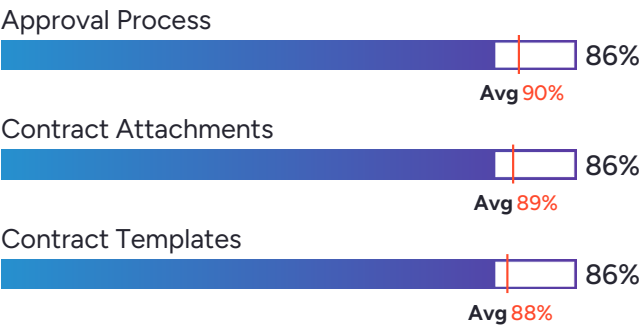


Top Industries Represented

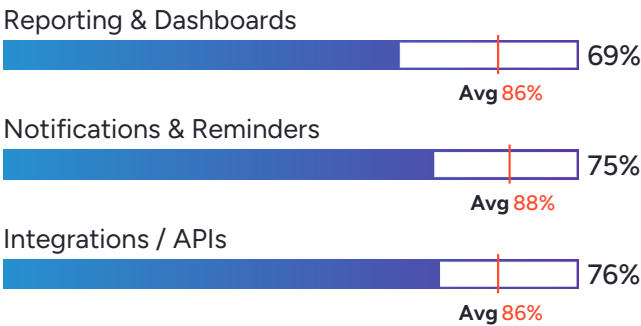


*N/A is displayed when fewer than five responses were received for the question.

Highest-Rated Features



Lowest-Rated Features



Ownership
Outlaw



HQ Location
Salt Lake City, Utah



Year Founded
2017



Employees (Listed
On LinkedIn)
47



Company Website
getoutlaw.com



Satisfaction Ratings for Contract Lifecycle Management (CLM)

G2 reviewers rated software sellers ability to satisfy their needs as shown in the table below.

	Satisfaction		Satisfaction by Category						Net Promoter Score (NPS)
	Likelihood to Recommend	Product Going in Right Direction?	Meets Requirements	Ease of Admin	Ease of Doing Business With	Quality of Support	Ease of Setup	Ease of Use	
Ironclad	89%	90%	89%	90%	93%	87%	85%	89%	67
Docusign CLM	83%	88%	87%	81%	85%	85%	80%	85%	42
LinkSquares	93%	98%	92%	93%	97%	97%	90%	93%	80
Juro	91%	98%	89%	90%	95%	96%	88%	91%	74
Summize	95%	100%	91%	88%	97%	97%	88%	91%	88
Conga CLM	85%	88%	87%	82%	87%	87%	76%	82%	47
SpotDraft	91%	94%	90%	92%	93%	94%	89%	92%	72
Sirion CLM	91%	100%	92%	89%	97%	97%	83%	90%	77
Leah	100%	100%	97%	96%	98%	98%	93%	98%	100
Lexion	92%	95%	89%	93%	95%	94%	88%	93%	72
DealHub AI	96%	100%	93%	84%	99%	98%	89%	91%	86
Volody CLM	97%	96%	97%	99%	100%	99%	94%	98%	92
LawVu	94%	100%	89%	95%	96%	99%	90%	94%	86
CobbleStone Contract Insight Enterprise	96%	100%	98%	96%	97%	97%	94%	94%	95
ContractSafe	95%	92%	93%	96%	100%	98%	93%	95%	84
fynk	98%	100%	98%	95%	95%	96%	95%	95%	100
RazorSign	99%	100%	97%	N/A	N/A	100%	99%	99%	100
Inhubber	99%	100%	100%	N/A	N/A	100%	100%	99%	100
Zeal	94%	100%	89%	95%	98%	96%	93%	98%	90

(Satisfaction Ratings for Contract Lifecycle Management (CLM) continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**Net Promoter Score ranges from -100 to +100



Satisfaction Ratings for Contract Lifecycle Management (CLM) (continued)

G2 reviewers rated software sellers ability to satisfy their needs as shown in the table below.

	Satisfaction		Satisfaction by Category						Net Promoter Score (NPS)
	Likelihood to Recommend	Product Going in Right Direction?	Meets Requirements	Ease of Admin	Ease of Doing Business With	Quality of Support	Ease of Setup	Ease of Use	
SAP Ariba	81%	82%	83%	77%	82%	78%	80%	82%	41
Agentforce Revenue Management (formerly Salesforce Revenue Cloud)	90%	90%	88%	83%	91%	84%	78%	81%	67
Agiloft Contract Management Suite	90%	92%	91%	82%	94%	88%	75%	86%	66
IntelAgree	92%	90%	89%	84%	99%	99%	80%	88%	81
Gatekeeper	89%	94%	91%	89%	95%	98%	81%	91%	63
Workday CLM, powered by Evisort	96%	100%	90%	90%	96%	97%	92%	92%	93
Malbek	87%	92%	85%	81%	96%	93%	80%	81%	50
Tomorro	92%	100%	91%	94%	98%	98%	87%	94%	80
Contractbook	94%	100%	88%	83%	100%	94%	67%	88%	90
ContractHero	89%	90%	83%	88%	88%	94%	91%	87%	64
Contract Logix	87%	98%	90%	86%	93%	94%	80%	89%	57
Concord	82%	89%	83%	84%	84%	81%	81%	81%	25
Legistify	99%	N/A	N/A	N/A	N/A	N/A	99%	98%	95
AODocs	86%	85%	84%	82%	85%	84%	71%	84%	55
Precisely	80%	N/A	88%	80%	86%	88%	71%	79%	27
Outlaw	83%	83%	90%	N/A	N/A	83%	N/A	81%	37
Average	91%	95%	90%	88%	94%	93%	86%	90%	73

*N/A is displayed when fewer than five responses were received for the question.

**Net Promoter Score ranges from -100 to +100



Feature Comparison for Contract Lifecycle Management (CLM)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Contract Creation & Management

	Contract Creation	Contract Templates	Contract Editing	Contract Attachments
Ironclad	93%	91%	84%	86%
Docusign CLM	88%	85%	88%	87%
LinkSquares	90%	90%	88%	89%
Juro	92%	91%	88%	78%
Summize	92%	92%	87%	90%
Conga CLM	91%	85%	86%	86%
SpotDraft	87%	86%	84%	85%
Sirion CLM	N/A	N/A	N/A	N/A
Leah	95%	94%	93%	97%
Lexion	86%	88%	90%	91%
DealHub AI	92%	89%	89%	92%
Volody CLM	95%	95%	98%	90%
LawVu	89%	87%	82%	79%
CobbleStone Contract Insight Enterprise	96%	95%	98%	97%
ContractSafe	N/A	N/A	N/A	94%
fynk	N/A	N/A	N/A	N/A
RazorSign	N/A	N/A	N/A	N/A
Inhubber	100%	100%	100%	99%
Zeal	98%	96%	98%	98%

(Feature Comparison for Contract Lifecycle Management (CLM) continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.



Feature Comparison for Contract Lifecycle Management (CLM) (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Contract Creation & Management

	Contract Creation	Contract Templates	Contract Editing	Contract Attachments
SAP Ariba	87%	87%	89%	83%
Agentforce Revenue Management (formerly Salesforce Revenue Cloud)	86%	87%	88%	89%
Agiloft Contract Management Suite	88%	82%	88%	91%
IntelAgree	90%	89%	87%	87%
Gatekeeper	84%	83%	77%	86%
Workday CLM, powered by Evisort	83%	77%	69%	80%
Malbek	92%	89%	88%	93%
Tomorro	92%	92%	89%	92%
Contractbook	95%	95%	86%	86%
ContractHero	N/A	71%	N/A	N/A
Contract Logix	83%	79%	80%	87%
Concord	83%	88%	74%	N/A
Legistify	N/A	N/A	N/A	N/A
AODocs	N/A	N/A	N/A	N/A
Precisely	N/A	N/A	N/A	N/A
Outlaw	86%	86%	78%	86%
Average	90%	88%	87%	89%

(Feature Comparison for Contract Lifecycle Management (CLM) continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.



Feature Comparison for Contract Lifecycle Management (CLM) (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Collaboration

	Contract Collaboration	Approval Process
Ironclad	89%	91%
Docusign CLM	90%	90%
LinkSquares	90%	91%
Juro	87%	89%
Summize	87%	91%
Conga CLM	85%	88%
SpotDraft	85%	85%
Sirion CLM	N/A	N/A
Leah	93%	95%
Lexion	89%	90%
DealHub AI	94%	95%
Volody CLM	95%	98%
LawVu	86%	90%
CobbleStone Contract Insight Enterprise	95%	98%
ContractSafe	N/A	N/A
fynk	N/A	N/A
RazorSign	N/A	100%
Inhubber	99%	100%
Zeal	98%	100%

(Feature Comparison for Contract Lifecycle Management (CLM) continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.



Feature Comparison for Contract Lifecycle Management (CLM) (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Collaboration

	Contract Collaboration	Approval Process
SAP Ariba	86%	84%
Agentforce Revenue Management (formerly Salesforce Revenue Cloud)	84%	90%
Agiloft Contract Management Suite	85%	89%
IntelAgree	86%	90%
Gatekeeper	86%	87%
Workday CLM, powered by Evisort	76%	84%
Malbek	90%	91%
Tomorro	91%	92%
Contractbook	N/A	N/A
ContractHero	N/A	N/A
Contract Logix	80%	85%
Concord	N/A	69%
Legistify	N/A	N/A
AODocs	N/A	N/A
Precisely	N/A	N/A
Outlaw	79%	86%
Average	88%	90%

(Feature Comparison for Contract Lifecycle Management (CLM) continues on next page)

*N/A is displayed when fewer than five responses were received for the question.
**A blank box indicates that a seller has selected that they do not offer that feature.



Feature Comparison for Contract Lifecycle Management (CLM) (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Other Platform Features

	Notifications & Reminders	Contract Database	Contract Compliance	Integrations / APIs	E-Signature
Ironclad	84%	86%	86%	80%	91%
Docusign CLM	89%	89%	88%	85%	97%
LinkSquares	89%	94%	89%	87%	86%
Juro	84%	89%	88%	84%	90%
Summize	91%	95%	90%	90%	87%
Conga CLM	83%	88%	87%	84%	83%
SpotDraft	82%	91%	86%	80%	89%
Sirion CLM	N/A	N/A	N/A	N/A	N/A
Leah	98%	97%	91%	93%	95%
Lexion	87%	93%	84%	87%	93%
DealHub AI	90%	93%	94%	94%	96%
Volody CLM	98%	94%	91%	94%	93%
LawVu	86%	90%	80%	78%	82%
CobbleStone Contract Insight Enterprise	99%	98%	96%	96%	98%
ContractSafe	89%	97%	N/A	N/A	97%
fynk	N/A	N/A	N/A	97%	N/A
RazorSign	N/A	N/A	N/A	N/A	N/A
Inhubber	100%	100%	99%	100%	100%
Zeal	98%	98%	96%	92%	100%

(Feature Comparison for Contract Lifecycle Management (CLM) continues on next page)

*N/A is displayed when fewer than five responses were received for the question.
**A blank box indicates that a seller has selected that they do not offer that feature.



Feature Comparison for Contract Lifecycle Management (CLM) (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Other Platform Features

	Notifications & Reminders	Contract Database	Contract Compliance	Integrations / APIs	E-Signature
SAP Ariba	86%	82%	82%	81%	84%
Agentforce Revenue Management (formerly Salesforce Revenue Cloud)	84%	83%	86%	85%	89%
Agiloft Contract Management Suite	89%	93%	86%	79%	83%
IntelAgree	91%	90%	88%	82%	88%
Gatekeeper	89%	95%	82%	81%	88%
Workday CLM, powered by Evisort	79%	89%	84%	83%	88%
Malbek	86%	90%	89%	87%	90%
Tomorro	91%	93%	94%	90%	90%
Contractbook	N/A	N/A		N/A	97%
ContractHero	80%	93%	N/A	N/A	N/A
Contract Logix	89%	90%	82%	68%	79%
Concord	83%	93%	91%	N/A	86%
Legistify	N/A	N/A	N/A	N/A	N/A
AODocs	N/A	N/A	N/A	N/A	N/A
Precisely	N/A	N/A	N/A	N/A	N/A
Outlaw	75%	82%	79%	76%	79%
Average	88%	92%	88%	86%	90%

(Feature Comparison for Contract Lifecycle Management (CLM) continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.



Feature Comparison for Contract Lifecycle Management (CLM) (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Contract Data

	Reporting & Dashboards	Advanced Contract Analytics
Ironclad	80%	77%
Docusign CLM	87%	86%
LinkSquares	88%	90%
Juro	83%	
Summize	89%	89%
Conga CLM	82%	80%
SpotDraft	87%	79%
Sirion CLM	N/A	97%
Leah	95%	93%
Lexion	90%	82%
DealHub AI	84%	87%
Volody CLM	95%	94%
LawVu	85%	
CobbleStone Contract Insight Enterprise	94%	98%
ContractSafe	N/A	
fynk	N/A	N/A
RazorSign	N/A	N/A
Inhubber	100%	100%
Zeal	96%	100%

(Feature Comparison for Contract Lifecycle Management (CLM) continues on next page)

*N/A is displayed when fewer than five responses were received for the question.
**A blank box indicates that a seller has selected that they do not offer that feature.



Feature Comparison for Contract Lifecycle Management (CLM) (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Contract Data

	Reporting & Dashboards	Advanced Contract Analytics
SAP Ariba	85%	82%
Agentforce Revenue Management (formerly Salesforce Revenue Cloud)	85%	86%
Agiloft Contract Management Suite	89%	71%
IntelAgree	70%	
Gatekeeper	80%	84%
Workday CLM, powered by Evisort	83%	87%
Malbek	89%	84%
Tomorro	87%	89%
Contractbook		
ContractHero	N/A	N/A
Contract Logix	88%	73%
Concord	86%	N/A
Legistify	N/A	N/A
AODocs	N/A	
Precisely	N/A	
Outlaw	69%	
Average	86%	87%

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.



Additional Data for Contract Lifecycle Management (CLM)

The table below highlights implementation and deployment data as indicated in real user reviews on G2.

Implementation

	Deployment		Implementation Time	Implementation Method				Contract Term
	Cloud	On-Premises	Avg. Months to Go Live	In-House Team	Seller Services Team	Third-Party Consultant	Don't know	Avg. Contract Term (Months)
Ironclad	72%	28%	3.0	71%	12%	6%	11%	23
Docusign CLM	100%	0%	3.3	65%	19%	16%	0%	20
LinkSquares	74%	26%	2.6	69%	20%	0%	11%	23
Juro	56%	44%	2.5	90%	9%	0%	1%	19
Summize	77%	23%	2.1	82%	15%	0%	3%	28
Conga CLM	79%	21%	4.2	53%	34%	12%	1%	18
SpotDraft	68%	32%	2.5	65%	30%	0%	4%	19
Sirion CLM	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Leah	58%	42%	5.4	73%	27%	0%	0%	34
Lexion	74%	26%	1.9	87%	10%	0%	3%	16
DealHub AI	79%	21%	3.0	59%	34%	0%	7%	20
Volody CLM	94%	6%	1.1	46%	54%	0%	0%	12
LawVu	58%	42%	3.1	100%	0%	0%	0%	21
CobbleStone Contract Insight Enterprise	70%	30%	2.6	44%	44%	0%	11%	21
ContractSafe	67%	33%	0.9	80%	20%	0%	0%	13
fynk	100%	0%	2.4	20%	80%	0%	0%	19
RazorSign	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Inhubber	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Zeal	43%	57%	N/A	43%	14%	0%	43%	N/A

(Additional Data for Contract Lifecycle Management (CLM) continues on next page)

*N/A is displayed when data is not publicly available.



Additional Data for Contract Lifecycle Management (CLM) (continued)

The table below highlights implementation and deployment data as indicated in real user reviews on G2.

Implementation

	Deployment		Implementation Time	Implementation Method				Contract Term
	Cloud	On-Premises	Avg. Months to Go Live	In-House Team	Seller Services Team	Third-Party Consultant	Don't know	Avg. Contract Term (Months)
SAP Ariba	100%	0%	4.9	50%	40%	0%	10%	N/A
Agentforce Revenue Management (formerly Salesforce Revenue Cloud)	100%	0%	6.4	90%	0%	10%	0%	28
Agiloft Contract Management Suite	59%	41%	3.8	24%	24%	19%	33%	23
IntelAgree	64%	36%	5.2	75%	17%	0%	8%	15
Gatekeeper	81%	19%	4.0	63%	32%	0%	5%	26
Workday CLM, powered by Evisort	78%	22%	2.6	89%	11%	0%	0%	26
Malbek	79%	21%	4.4	74%	16%	5%	5%	28
Tomorro	38%	63%	0.9	50%	25%	0%	25%	N/A
Contractbook	60%	40%	2.5	60%	40%	0%	0%	N/A
ContractHero	33%	67%	1.4	57%	43%	0%	0%	N/A
Contract Logix	45%	55%	4.6	65%	13%	4%	17%	16
Concord	0%	100%	2.8	100%	0%	0%	0%	7
Legistify	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
AODocs	77%	23%	5.2	64%	36%	0%	0%	11
Precisely	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Outlaw	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A

(Additional Data for Contract Lifecycle Management (CLM) continues on next page)

*N/A is displayed when data is not publicly available.

Additional Data for Contract Lifecycle Management (CLM) (continued)

The table below highlights the average user adoption of each product as indicated in real user reviews on G2.

User Adoption and Return on Investment (ROI)

	User Adoption	Payback Period
	Average User Adoption	Estimated ROI (payback period in months)
Ironclad	75%	11
Docusign CLM	57%	16
LinkSquares	61%	14
Juro	67%	7
Summize	46%	5
Conga CLM	52%	17
SpotDraft	63%	10
Sirion CLM	N/A	N/A
Leah	47%	11
Lexion	63%	16
DealHub AI	72%	4
Volody CLM	100%	5
LawVu	48%	6
CobbleStone Contract Insight Enterprise	74%	14
ContractSafe	62%	3
fynk	77%	8
RazorSign	N/A	N/A
Inhubber	N/A	N/A
Zeal	N/A	N/A

(Additional Data for Contract Lifecycle Management (CLM) continues on next page)

*N/A is displayed when data is not publicly available.



Additional Data for Contract Lifecycle Management (CLM) *(continued)*

The table below highlights the average user adoption of each product as indicated in real user reviews on G2.

User Adoption and Return on Investment (ROI)

	User Adoption	Payback Period
	Average User Adoption	Estimated ROI (payback period in months)
SAP Ariba	30%	N/A
Agentforce Revenue Management (formerly Salesforce Revenue Cloud)	82%	19
Agiloft Contract Management Suite	57%	13
IntelAgree	61%	9
Gatekeeper	54%	16
Workday CLM, powered by Evisort	60%	22
Malbek	52%	17
Tomorro	41%	N/A
Contractbook	38%	N/A
ContractHero	67%	16
Contract Logix	56%	8
Concord	56%	N/A
Legistify	N/A	N/A
AODocs	40%	23
Precisely	N/A	N/A
Outlaw	N/A	N/A
Average	59%	12

(Additional Data for Contract Lifecycle Management (CLM) continues on next page)

*N/A is displayed when data is not publicly available.



Additional Data for Contract Lifecycle Management (CLM) (continued)

The table below highlights third-party market presence data used to inform the G2's Market Presence Score that highlights each products impact and influence in the category.

Market Presence

	Seller Name	Year Founded	Employees on LinkedIn (Seller)	LinkedIn Followers
Ironclad	Ironclad	2014	850	54,161
Docusign CLM	Docusign	2003	8,433	584,740
LinkSquares	LinkSquares	2015	236	22,577
Juro	Juro	2016	120	24,683
Summize	Summize	2018	103	10,026
Conga CLM	Conga	2006	2,116	175,908
SpotDraft	SpotDraft	2017	353	76,519
Sirion CLM	Sirion	2012	1,162	160,020
Leah	Leah, formerly ContractPodAi	2015	127	29,880
Lexion	Docusign	2003	8,433	584,740
DealHub AI	DealHub.io	2014	322	32,668
Volody CLM	volody	2014	109	35,466
LawVu	LawVu	2015	165	13,658
CobbleStone Contract Insight Enterprise	CobbleStone Systems	1995	150	7,459
ContractSafe	ContractSafe	2015	46	1,511
fynk	fynk GmbH	2022	32	2,042
RazorSign	Practiceleague Legaltech Pvt. Ltd.	2016	72	11,231
Inhubber	Inhubber	2020	22	12,806
Zeal	Zeal	2019	22	13,591

(Additional Data for Contract Lifecycle Management (CLM) continues on next page)

*N/A is displayed when data is not publicly available.



Additional Data for Contract Lifecycle Management (CLM) (continued)

The table below highlights third-party market presence data used to inform the G2's Market Presence Score that highlights each products impact and influence in the category.

Market Presence

	Seller Name	Year Founded	Employees on LinkedIn (Seller)	LinkedIn Followers
SAP Ariba	SAP	1972	141,955	4,931,427
Agentforce Revenue Management (formerly Salesforce Revenue Cloud)	Salesforce	1999	83,223	6,532,313
Agiloft Contract Management Suite	Agiloft	1991	403	27,727
IntelAgree	IntelAgree	2018	94	1,996
Gatekeeper	Gatekeeper	2010	115	16,304
Workday CLM, powered by Evisort	Workday	2005	24,145	1,392,985
Malbek	Malbek	2017	126	6,661
Tomorro	Tomorro	2020	134	15,217
Contractbook	Contractbook	2017	33	8,722
ContractHero	ContractHero	2020	29	2,030
Contract Logix	LegalSifter	2013	44	6,767
Concord	Concord Worldwide	2014	70	13,577
Legistify	Legistify	2015	102	13,453
AODocs	AODocs	2012	115	18,201
Precisely	Precisely	2014	26	2,633
Outlaw	Outlaw	2017	47	1,066

*N/A is displayed when data is not publicly available.